



**GOVERNMENT OF NEPAL**

# **National Economic Census 2018**

## **National Report**

on Revenues/Sales, Expenses, and Profit and Loss



**National Planning Commission  
Central Bureau of Statistics**

**Kathmandu, Nepal**

**May 2020**





Report No. 2-2 by Size of Persons Engaged

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**Published by:**

**Central Bureau of Statistics**

Address: Ramshahpath, Thapathali, Kathmandu, Nepal.

Phone: +977-1-4100524, 4245947

Fax: +977-1-4227720

P.O. Box No: 11031

E-mail: [ecocen@cbs.gov.np](mailto:ecocen@cbs.gov.np)

ISBN:



Government of Nepal  
National Planning Commission  
**CENTRAL BUREAU OF STATISTICS**

4245946  
4245947  
4245948  
4245848  
4241801  
4229406  
4241803  
4245913  
4255017

*Ref. No.*

Fax: 977-14227720  
E-mail: info@cbs.gov.np  
website: www.cbs.gov.np  
Post Box No: 11031  
Ramshah Path, Thapathali  
Kathmandu, Nepal

## FOREWORD

Central Bureau of Statistics (CBS) successfully conducted the first National Economic Census 2018 (NEC2018) from 14 April to 14 June 2018, covering the entire territory of Nepal. Three series of National Reports of First Volume, Seven Provincial Reports, a National Report in Nepali version, and first part of National Reports of Second Volume have already been released and disseminated to the users. It is our great pleasure to release this second part - second volume of National Report of the National Economic Census. This national report contains key statistical tables based on the information related with financial status like revenues/sales, operating expenses contained in the main questionnaire. This census report provides a detail financial information of some specific characteristics of establishments like registration status, sex of manager, sex of owner disaggregated by the size of persons engaged in the establishments Nepal. It is expected that the financial aggregates in terms of sales, expenses and profit/loss presented in this report will serve for various users such as policy makers, government officials at national, sub-national levels, international organizations, non-government organizations (NGOs), private sectors, researchers, and development partners. The census results of the NEC2018 will also contribute as evidence for development planning towards achieving Sustainable Development Goals (SDGs). I hope this report will help policy makers, planners and other development partners in formulating policies, setting strategies and implementing programmes for the overall development of the country.

We express our gratefulness to the Government, and other agencies for the continuous support enabling very successful completion of the NEC2018. I gratefully acknowledge technical assistance provided by the Government of Japan and Japan International Cooperation Agency (JICA) in the capacity development for the implementation of the National Economic Census in Nepal.

I would like to thank all the members of Economic Census Steering Committee, Technical Committee, Joint Coordinating Committee, Media Campaign Committee, and District Economic Census Coordination Committee, which provided various kinds of facilitation and support for the implementation of the NEC2018.

The NEC2018 is one of the largest statistical operations in Nepal, and its successful completion was possible with the support and cooperation of all. We are very thankful to the entrepreneurs or respondents of all kinds of establishments who contributed information to the NEC2018.

I am very grateful to Mr. Suman Raj Aryal, Secretary of Ministry of Economic Affairs and Planning of Sudur Paschim Province for his generous leadership in moving ahead to the successful



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Post Box No: 11031  
Ramshah Path, Thapathali  
Kathmandu, Nepal

accomplishment of the NEC2018 during his tenure as Director General of the Bureau. Genuine thanks also go to enumerators, supervisors, district census officers and the staff of 77 District Economic Census Offices, and CBS staff including administration and financial administration section who were devoted, hard work, and loyal in making census operation successful. I would like to thank Mr. Hem Raj Regmi, Deputy Director General, economic statistics division of the Bureau for his valuable contribution and leading role in the census. Mr. Anil Sharma, and Mr. Mahesh Chand Pradhan, Directors of the economic census section deserve special thanks for their lead role in driving the overall census planning, implementation, data processing and data dissemination. I also would like to thank Mr. Prakash Pokharel, Mr. Bikash Malla statistical officers of the Economic Census section for effective and efficient census administration and management from preparatory works to the post census activities. I would like to thank Mr. Kapil Dev Joshi, Statistics Officer, Suresh Prasad Kayastha and Khadga Bahadur Rana, Computer Officers for their special contribution in developing e-census application and its implementation, the development of tablet and desktop computer based data collection and processing application, data processing management from preparatory works to census operation in post census phase. I appreciate Mr. Shailendra Ghimire, the then Director for handling census enumeration mapping. I also thank to Mr. Rajesh Dhital for his contribution in the economic census. Similarly, I heartily appreciate for the directors, statistics officers who supported the census making successful in different stages. Our deep thanks are due to Mr. Fumihiko Nishi, Chief Adviser and other experts of "Project on Capacity Development for the implementation of Economic Census 2018 in Nepal" supported by JICA, who made all the best efforts in the success of the implementation of the NEC2018.

I hope, this second volume - second series of National Report will be very useful and meet the demand of the users to the extent most. CBS will release other remaining publications in subsequent phase. CBS always welcomes comments and suggestions from users which would be valuable for the improvement of our future publications.

May, 2020

Nabin Lal Shrestha

Director General  
Central Bureau of Statistics  
Kathmandu, Nepal

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*Note: Herein, sales mean revenues/sales.*



# Map of Nepal by District



## Legend

- International Boundary
- Provincial Boundary
- District Boundary
- 000 District Code

## Code of Province / District

### 1 PROVINCE 1

|     |               |
|-----|---------------|
| 101 | Taplejung     |
| 102 | Sankhuwasabha |
| 103 | Solukhumbu    |
| 104 | Okhaldhunga   |
| 105 | Khotang       |
| 106 | Bhojpur       |
| 107 | Dhankuta      |
| 108 | Terhathum     |
| 109 | Panchthar     |
| 110 | Ilam          |
| 111 | Jhapa         |
| 112 | Morang        |
| 113 | Sunsari       |
| 114 | Udayapur      |

### 2 PROVINCE 2

|     |           |
|-----|-----------|
| 201 | Saptari   |
| 202 | Siraha    |
| 203 | Dhanusa   |
| 204 | Mahottari |
| 205 | Sarlahi   |
| 206 | Rautahat  |
| 207 | Bara      |
| 208 | Parsa     |

### 3 BAGMATI PROVINCE

|     |                |
|-----|----------------|
| 301 | Dolakha        |
| 302 | Sindhupalchok  |
| 303 | Rasuwa         |
| 304 | Dhading        |
| 305 | Nuwakot        |
| 306 | Kathmandu      |
| 307 | Bhaktapur      |
| 308 | Lalitpur       |
| 309 | Kavrepalanchok |
| 310 | Ramechhap      |
| 311 | Sindhuli       |
| 312 | Makawanpur     |
| 313 | Chitawan       |

### 4 GANDAKI PROVINCE

|     |                  |
|-----|------------------|
| 401 | Gorkha           |
| 402 | Manang           |
| 403 | Mustang          |
| 404 | Myagdi           |
| 405 | Kaski            |
| 406 | Lamjung          |
| 407 | Tanahu           |
| 408 | Nawalparasi East |
| 409 | Syangja          |
| 410 | Parbat           |
| 411 | Baglung          |

### 5 PROVINCE 5

|     |                  |
|-----|------------------|
| 501 | Rukum East       |
| 502 | Rolpa            |
| 503 | Pyuthan          |
| 504 | Gulmi            |
| 505 | Arghakhanchi     |
| 506 | Palpa            |
| 507 | Nawalparasi West |
| 508 | Rupandehi        |
| 509 | Kapilbastu       |
| 510 | Dang             |
| 511 | Banke            |
| 512 | Bardiya          |

### 6 KARNALI PROVINCE

|     |            |
|-----|------------|
| 601 | Dolpa      |
| 602 | Mugu       |
| 603 | Humla      |
| 604 | Jumla      |
| 605 | Kalikot    |
| 606 | Dailekh    |
| 607 | Jajarkot   |
| 608 | Rukum West |
| 609 | Salyan     |
| 610 | Surkhet    |

### 7 SUDURPASHCHIM PROVINCE

|     |            |
|-----|------------|
| 701 | Bajura     |
| 702 | Bajhang    |
| 703 | Darchula   |
| 704 | Baitadi    |
| 705 | Dadeldhura |
| 706 | Doti       |
| 707 | Achham     |
| 708 | Kailali    |
| 709 | Kanchanpur |

\* Codes and boundaries are as of August 2019.



## Figures at a Glance

|                                                                           |         |                 |
|---------------------------------------------------------------------------|---------|-----------------|
| Number of Provinces <sup>1)</sup>                                         | 7       |                 |
| Number of Districts <sup>1)</sup>                                         | 77      |                 |
| Number of Metropolitan Cities <sup>1)</sup><br>(maha-nagarपालिका)         | 6       |                 |
| Number of Sub-metropolitan Cities <sup>1)</sup><br>(upa-maha nagarपालिका) | 11      |                 |
| Number of Municipalities <sup>1)</sup><br>(nagarपालिका)                   | 276     |                 |
| Number of Rural Municipalities <sup>1)</sup><br>(gaunपालिका)              | 460     |                 |
| Number of Wards <sup>1)</sup>                                             | 6,743   |                 |
| Number of Establishments                                                  | 923,356 |                 |
| Registered                                                                | 462,605 | establishments  |
|                                                                           | 50.1    | %               |
| Not registered                                                            | 460,422 | establishments  |
|                                                                           | 49.9    | %               |
| Female manager                                                            | 273,436 | persons         |
|                                                                           | 29.6    | %               |
| Female owner                                                              | 247,880 | persons         |
|                                                                           | 29.8    | % <sup>2)</sup> |
| Young manager <sup>3)</sup>                                               | 498,646 | persons         |
|                                                                           | 54.0    | %               |
| Young owner                                                               | 450,464 | persons         |
|                                                                           | 54.5    | % <sup>2)</sup> |
| Foreign owner                                                             | 10,265  | persons         |
|                                                                           | 1.2     | % <sup>2)</sup> |
| New establishments <sup>4)</sup>                                          | 394,219 | establishments  |
|                                                                           | 42.7    | %               |

1) The final results are sorted out based on the new administrative areas as of 14 April 2018.

2) Excludes "Not applicable", "Not stated", "Unknown", and others from the denominator.

3) Young managers (or owners) mean those who are under 40 years old, herein.

4) New establishments mean which started business between April 2015 and April 2018.

|                                                |           |                 |
|------------------------------------------------|-----------|-----------------|
| Number of Establishments (continued)           | 923,356   |                 |
| Owned (Building/Room)                          | 400,848   | establishments  |
|                                                | 46.7      | % <sup>2)</sup> |
| Rented (Building/Room)                         | 426,380   | establishments  |
|                                                | 49.7      | % <sup>2)</sup> |
| Street business                                | 34,101    | establishments  |
|                                                | 3.7       | %               |
| Home business                                  | 386,323   | establishments  |
|                                                | 41.8      | %               |
| Area of business place<br>(building/room)      |           |                 |
| Under 100ft <sup>2</sup> (9.3m <sup>2</sup> )  | 172,985   | establishments  |
|                                                | 20.8      | % <sup>2)</sup> |
| Single unit                                    | 898,996   | establishments  |
|                                                | 97.4      | %               |
| Number of Persons Engaged                      | 3,228,457 | persons         |
| Number of Persons Engaged<br>per Establishment | 3.5       |                 |
| Number of Entities <sup>5)</sup>               | 900,924   | entities        |
| No accounting record                           | 472,350   | entities        |
|                                                | 52.4      | %               |
| Number of Persons Engaged<br>in Entities       | 3,115,112 | persons         |
| Annual Sales (S)                               | 2,915,609 | million Rs.     |
| Annual Expenses                                | 2,062,396 | million Rs.     |
| Annual Profit and Loss (P)                     | 853,213   | million Rs.     |
| per Entity                                     | 947       | 1,000 Rs.       |
| per Persons Engaged in Entities                | 274       | 1,000 Rs.       |
| (P) / (S)*100                                  | 29.3      | %               |

5) An entity consists of a single unit or a head office only.



# Final Results of National Economic Census 2018 of Nepal



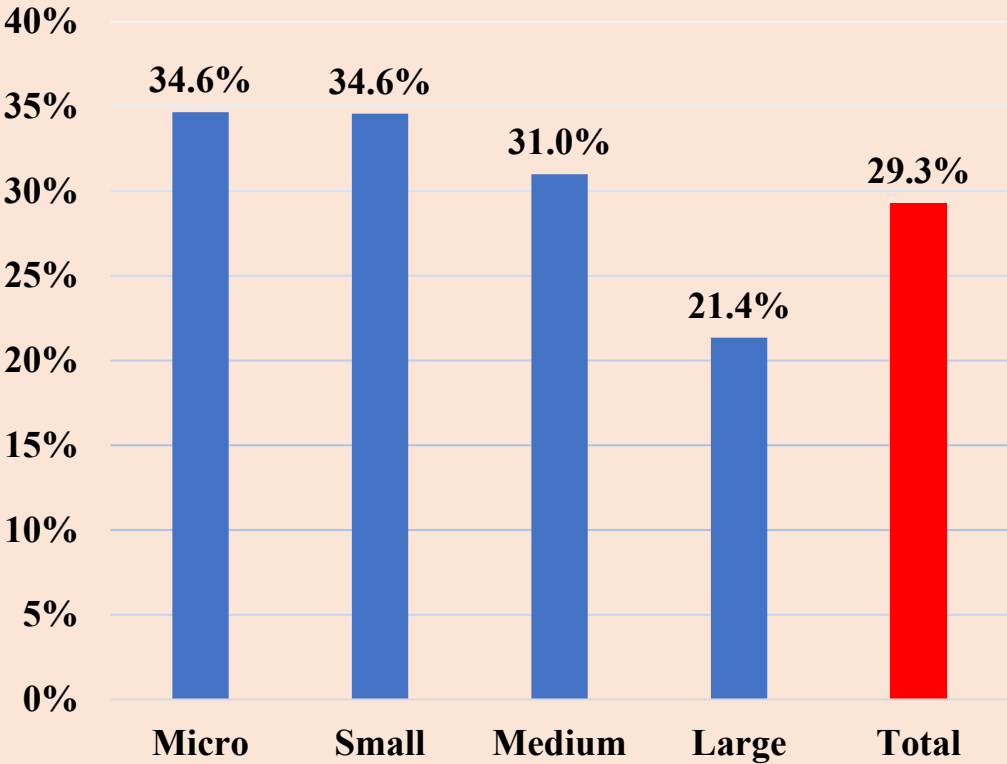
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|-------------------------------|-----------|-------------|
| Total Amount of Annual Sales  | 2,915,609 | million Rs. |
| Total Amount of Annual Profit | 853,213   | million Rs. |
| Number of Entities            | 900,924   | entities    |

Note: Herein, sales mean annual revenues/sales.

## Annual Sales and Profit per entity by Scale

| Size of Persons Engaged              | Sales per entity (Rs. 1,000) | Profit per entity (Rs. 1,000) |
|--------------------------------------|------------------------------|-------------------------------|
| Micro (1-9 person engaged)           | 1,084                        | 375                           |
| Small (10-49 persons engaged)        | 17,890                       | 6,184                         |
| Medium (50-99 persons engaged)       | 139,793                      | 43,325                        |
| Large (100 persons engaged and over) | 660,591                      | 141,054                       |
| Total                                | 3,236                        | 947                           |

## Annual Profit Ratio to Sales by Scale

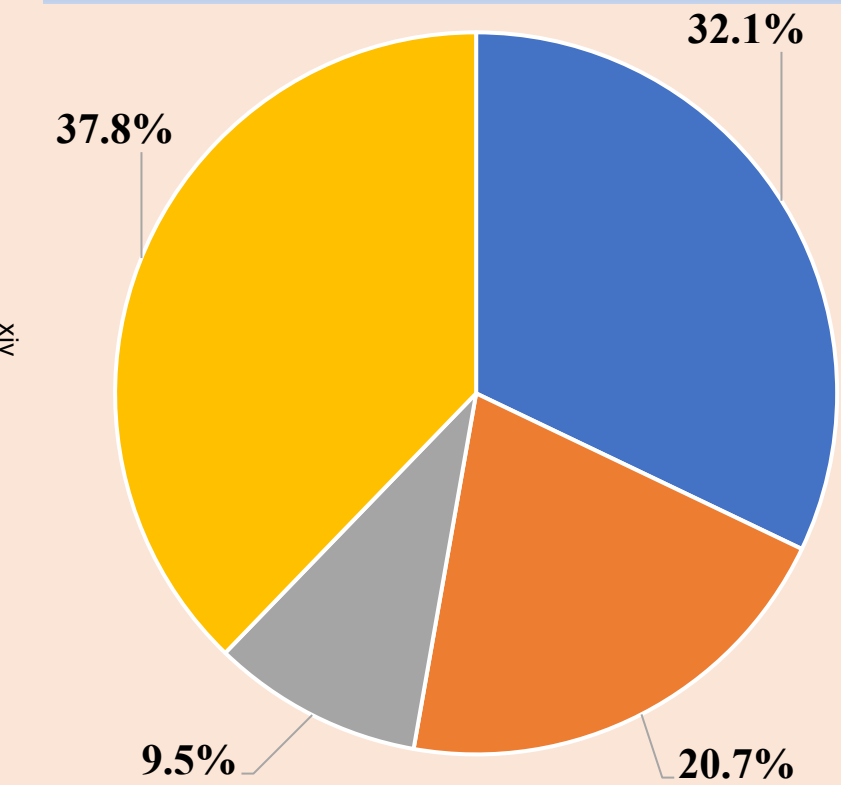




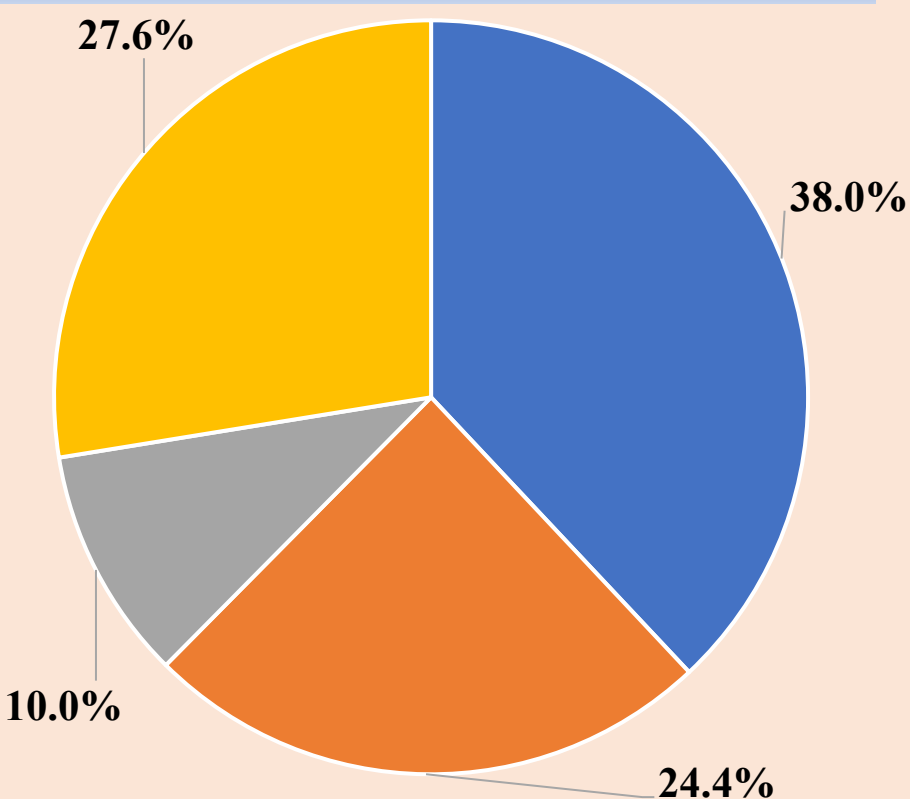
# Final Results of National Economic Census 2018 of Nepal



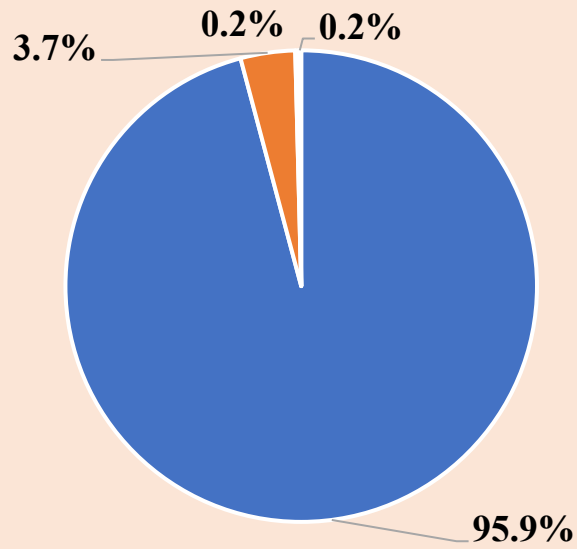
Share of Annual Sales by Scale



Share of Annual Profit by Scale



Share of Entity by Scale



■ Micro ■ Small ■ Medium ■ Large



**Summary Table 1-1. Annual Sales, Expenses, and Profit and Loss  
by Province and District - Nepal (2018)**

| Province Code |               |                        | Annual<br>Sales | Annual<br>Expenses | Annual<br>Profit and Loss |
|---------------|---------------|------------------------|-----------------|--------------------|---------------------------|
| District Code |               |                        |                 |                    |                           |
|               | District Name |                        |                 |                    |                           |
|               |               |                        | (million Rs.)   | (million Rs.)      | (million Rs.)             |
|               |               | Nepal                  | 2,915,609       | 2,062,396          | 853,213                   |
|               |               | Province 1             | 441,499         | 324,111            | 117,388                   |
|               |               | Province 2             | 254,123         | 172,793            | 81,330                    |
|               |               | Bagmati Province       | 1,504,417       | 1,093,948          | 410,469                   |
|               |               | Gandaki Province       | 234,270         | 163,565            | 70,705                    |
|               |               | Province 5             | 325,675         | 214,071            | 111,604                   |
|               |               | Karnali Province       | 54,970          | 34,378             | 20,592                    |
|               |               | Sudurpashchim Province | 100,656         | 59,531             | 41,125                    |
| 1             | 01            | Taplejung              | 5,436           | 4,046              | 1,390                     |
| 1             | 02            | Sankhuwasabha          | 21,365          | 17,493             | 3,872                     |
| 1             | 03            | Solukhumbu             | 6,325           | 4,784              | 1,541                     |
| 1             | 04            | Okhaldhunga            | 9,062           | 5,510              | 3,552                     |
| 1             | 05            | Khotang                | 4,848           | 3,593              | 1,256                     |
| 1             | 06            | Bhojpur                | 2,717           | 2,014              | 702                       |
| 1             | 07            | Dhankuta               | 5,625           | 4,220              | 1,404                     |
| 1             | 08            | Terhathum              | 2,812           | 2,144              | 668                       |
| 1             | 09            | Panchthar              | 5,036           | 3,307              | 1,729                     |
| 1             | 10            | Ilam                   | 12,702          | 8,156              | 4,547                     |
| 1             | 11            | Jhapa                  | 92,307          | 59,773             | 32,534                    |
| 1             | 12            | Morang                 | 155,031         | 122,383            | 32,648                    |
| 1             | 13            | Sunsari                | 104,776         | 77,440             | 27,336                    |
| 1             | 14            | Udayapur               | 13,456          | 9,248              | 4,208                     |
| 2             | 01            | Saptari                | 21,943          | 11,768             | 10,175                    |
| 2             | 02            | Siraha                 | 20,377          | 11,267             | 9,110                     |
| 2             | 03            | Dhanusa                | 27,705          | 16,117             | 11,589                    |
| 2             | 04            | Mahottari              | 19,540          | 10,750             | 8,790                     |
| 2             | 05            | Sarlahi                | 39,116          | 30,085             | 9,031                     |
| 2             | 06            | Rautahat               | 27,551          | 17,719             | 9,832                     |
| 2             | 07            | Bara                   | 56,782          | 46,050             | 10,732                    |
| 2             | 08            | Parsa                  | 41,109          | 29,036             | 12,073                    |
| 3             | 01            | Dolakha                | 9,750           | 6,814              | 2,936                     |
| 3             | 02            | Sindhupalchok          | 17,425          | 11,629             | 5,796                     |
| 3             | 03            | Rasuwa                 | 1,623           | 1,305              | 317                       |
| 3             | 04            | Dhading                | 37,930          | 25,040             | 12,890                    |
| 3             | 05            | Nuwakot                | 19,755          | 12,884             | 6,871                     |
| 3             | 06            | Kathmandu              | 831,847         | 609,722            | 222,125                   |
| 3             | 07            | Bhaktapur              | 92,830          | 65,959             | 26,871                    |
| 3             | 08            | Lalitpur               | 288,354         | 217,844            | 70,510                    |
| 3             | 09            | Kavrepalanchok         | 45,749          | 32,935             | 12,814                    |
| 3             | 10            | Ramechhap              | 11,957          | 8,384              | 3,573                     |
| 3             | 11            | Sindhuli               | 16,417          | 9,944              | 6,473                     |
| 3             | 12            | Makwanpur              | 37,306          | 26,321             | 10,985                    |
| 3             | 13            | Chitawan               | 93,475          | 65,166             | 28,309                    |

**Summary Table 1-1. Annual Sales, Expenses, and Profit and Loss  
by Province and District - Nepal (2018)**

| Province Code |               |                  | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|---------------|---------------|------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
|               | District Code |                  |                                      |                                         |                                                |
|               |               | District Name    |                                      |                                         |                                                |
| 4             | 01            | Gorkha           | 16,364                               | 10,824                                  | 5,540                                          |
| 4             | 02            | Manang           | 536                                  | 414                                     | 122                                            |
| 4             | 03            | Mustang          | 5,350                                | 3,864                                   | 1,486                                          |
| 4             | 04            | Myagdi           | 5,536                                | 4,058                                   | 1,478                                          |
| 4             | 05            | Kaski            | 116,811                              | 86,049                                  | 30,763                                         |
| 4             | 06            | Lamjung          | 9,695                                | 4,969                                   | 4,725                                          |
| 4             | 07            | Tanahu           | 18,372                               | 12,748                                  | 5,624                                          |
| 4             | 08            | Nawalparasi East | 35,080                               | 22,926                                  | 12,154                                         |
| 4             | 09            | Syangja          | 8,773                                | 6,020                                   | 2,753                                          |
| 4             | 10            | Parbat           | 4,717                                | 3,218                                   | 1,499                                          |
| 4             | 11            | Baglung          | 13,037                               | 8,476                                   | 4,562                                          |
| 5             | 01            | Rukum East       | 670                                  | 425                                     | 245                                            |
| 5             | 02            | Rolpa            | 4,690                                | 3,022                                   | 1,668                                          |
| 5             | 03            | Pyuthan          | 10,237                               | 5,255                                   | 4,982                                          |
| 5             | 04            | Gulmi            | 8,848                                | 5,609                                   | 3,239                                          |
| 5             | 05            | Arghakhanchi     | 6,831                                | 4,970                                   | 1,861                                          |
| 5             | 06            | Palpa            | 10,572                               | 7,408                                   | 3,164                                          |
| 5             | 07            | Nawalparasi West | 29,680                               | 22,047                                  | 7,633                                          |
| 5             | 08            | Rupandehi        | 132,105                              | 93,433                                  | 38,671                                         |
| 5             | 09            | Kapilbastu       | 27,005                               | 15,955                                  | 11,051                                         |
| 5             | 10            | Dang             | 30,272                               | 19,002                                  | 11,271                                         |
| 5             | 11            | Banke            | 45,627                               | 25,083                                  | 20,544                                         |
| 5             | 12            | Bardiya          | 19,136                               | 11,861                                  | 7,275                                          |
| 6             | 01            | Dolpa            | 1,363                                | 936                                     | 427                                            |
| 6             | 02            | Mugu             | 3,482                                | 2,461                                   | 1,022                                          |
| 6             | 03            | Humla            | 2,008                                | 1,336                                   | 672                                            |
| 6             | 04            | Jumla            | 2,245                                | 1,456                                   | 789                                            |
| 6             | 05            | Kalikot          | 5,839                                | 4,112                                   | 1,727                                          |
| 6             | 06            | Dailekh          | 4,826                                | 2,692                                   | 2,134                                          |
| 6             | 07            | Jajarkot         | 1,761                                | 1,018                                   | 743                                            |
| 6             | 08            | Rukum West       | 4,440                                | 2,728                                   | 1,712                                          |
| 6             | 09            | Salyan           | 8,708                                | 5,099                                   | 3,609                                          |
| 6             | 10            | Surkhet          | 20,299                               | 12,540                                  | 7,759                                          |
| 7             | 01            | Bajura           | 2,200                                | 1,219                                   | 981                                            |
| 7             | 02            | Bajhang          | 4,561                                | 2,511                                   | 2,050                                          |
| 7             | 03            | Darchula         | 4,056                                | 2,127                                   | 1,929                                          |
| 7             | 04            | Baitadi          | 2,958                                | 1,619                                   | 1,339                                          |
| 7             | 05            | Dadeldhura       | 3,780                                | 2,379                                   | 1,401                                          |
| 7             | 06            | Doti             | 3,993                                | 2,523                                   | 1,470                                          |
| 7             | 07            | Achham           | 4,699                                | 2,818                                   | 1,881                                          |
| 7             | 08            | Kailali          | 48,725                               | 29,427                                  | 19,298                                         |
| 7             | 09            | Kanchanpur       | 25,685                               | 14,907                                  | 10,777                                         |

**Summary Table 1-2. Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Province and District - Nepal (2018)**

| Province Code |               |                        | Number of<br>Entities | Annual<br>Sales<br>per Entity | Annual<br>Expenses<br>per Entity | Annual<br>Profit and Loss<br>per Entity |
|---------------|---------------|------------------------|-----------------------|-------------------------------|----------------------------------|-----------------------------------------|
|               | District Code |                        |                       |                               |                                  |                                         |
|               | District Name |                        |                       |                               |                                  |                                         |
|               |               |                        | (entities)            | (1,000 Rs.)                   | (1,000 Rs.)                      | (1,000 Rs.)                             |
|               |               | Nepal                  | 900,924               | 3,236                         | 2,289                            | 947                                     |
|               |               | Province 1             | 164,368               | 2,686                         | 1,972                            | 714                                     |
|               |               | Province 2             | 115,717               | 2,196                         | 1,493                            | 703                                     |
|               |               | Bagmati Province       | 275,154               | 5,468                         | 3,976                            | 1,492                                   |
|               |               | Gandaki Province       | 98,206                | 2,385                         | 1,666                            | 720                                     |
|               |               | Province 5             | 144,457               | 2,254                         | 1,482                            | 773                                     |
|               |               | Karnali Province       | 41,586                | 1,322                         | 827                              | 495                                     |
|               |               | Sudurpashchim Province | 61,436                | 1,638                         | 969                              | 669                                     |
| 1             | 01            | Taplejung              | 4,486                 | 1,212                         | 902                              | 310                                     |
| 1             | 02            | Sankhuwasabha          | 5,849                 | 3,653                         | 2,991                            | 662                                     |
| 1             | 03            | Solukhumbu             | 3,426                 | 1,846                         | 1,396                            | 450                                     |
| 1             | 04            | Okhaldhunga            | 4,127                 | 2,196                         | 1,335                            | 861                                     |
| 1             | 05            | Khotang                | 4,091                 | 1,185                         | 878                              | 307                                     |
| 1             | 06            | Bhojpur                | 3,859                 | 704                           | 522                              | 182                                     |
| 1             | 07            | Dhankuta               | 5,780                 | 973                           | 730                              | 243                                     |
| 1             | 08            | Terhathum              | 3,290                 | 855                           | 652                              | 203                                     |
| 1             | 09            | Panchthar              | 5,228                 | 963                           | 633                              | 331                                     |
| 1             | 10            | Ilam                   | 9,389                 | 1,353                         | 869                              | 484                                     |
| 1             | 11            | Jhapa                  | 38,006                | 2,429                         | 1,573                            | 856                                     |
| 1             | 12            | Morang                 | 34,615                | 4,479                         | 3,536                            | 943                                     |
| 1             | 13            | Sunsari                | 30,945                | 3,386                         | 2,503                            | 883                                     |
| 1             | 14            | Udayapur               | 11,277                | 1,193                         | 820                              | 373                                     |
| 2             | 01            | Saptari                | 15,634                | 1,404                         | 753                              | 651                                     |
| 2             | 02            | Siraha                 | 13,002                | 1,567                         | 867                              | 701                                     |
| 2             | 03            | Dhanusa                | 17,779                | 1,558                         | 907                              | 652                                     |
| 2             | 04            | Mahottari              | 13,935                | 1,402                         | 771                              | 631                                     |
| 2             | 05            | Sarlahi                | 15,090                | 2,592                         | 1,994                            | 598                                     |
| 2             | 06            | Rautahat               | 12,580                | 2,190                         | 1,409                            | 782                                     |
| 2             | 07            | Bara                   | 12,212                | 4,650                         | 3,771                            | 879                                     |
| 2             | 08            | Parsa                  | 15,485                | 2,655                         | 1,875                            | 780                                     |
| 3             | 01            | Dolakha                | 6,562                 | 1,486                         | 1,038                            | 447                                     |
| 3             | 02            | Sindhupalchok          | 8,702                 | 2,002                         | 1,336                            | 666                                     |
| 3             | 03            | Rasuwa                 | 1,299                 | 1,249                         | 1,005                            | 244                                     |
| 3             | 04            | Dhading                | 11,734                | 3,232                         | 2,134                            | 1,099                                   |
| 3             | 05            | Nuwakot                | 8,481                 | 2,329                         | 1,519                            | 810                                     |
| 3             | 06            | Kathmandu              | 122,017               | 6,817                         | 4,997                            | 1,820                                   |
| 3             | 07            | Bhaktapur              | 19,133                | 4,852                         | 3,447                            | 1,404                                   |
| 3             | 08            | Lalitpur               | 26,122                | 11,039                        | 8,339                            | 2,699                                   |
| 3             | 09            | Kavrepalanchok         | 13,850                | 3,303                         | 2,378                            | 925                                     |
| 3             | 10            | Ramechhap              | 5,491                 | 2,178                         | 1,527                            | 651                                     |
| 3             | 11            | Sindhuli               | 7,721                 | 2,126                         | 1,288                            | 838                                     |
| 3             | 12            | Makwanpur              | 15,582                | 2,394                         | 1,689                            | 705                                     |
| 3             | 13            | Chitawan               | 28,460                | 3,284                         | 2,290                            | 995                                     |

**Summary Table 1-2. Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Province and District - Nepal (2018)**

| Province Code |               |                  | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br>per Entity<br><br>(1,000 Rs.) | Annual<br>Expenses<br>per Entity<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br>per Entity<br><br>(1,000 Rs.) |
|---------------|---------------|------------------|-----------------------------------------|--------------------------------------------------|-----------------------------------------------------|------------------------------------------------------------|
|               | District Code |                  |                                         |                                                  |                                                     |                                                            |
|               | District Name |                  |                                         |                                                  |                                                     |                                                            |
| 4             | 01            | Gorkha           | 10,768                                  | 1,520                                            | 1,005                                               | 514                                                        |
| 4             | 02            | Manang           | 454                                     | 1,180                                            | 912                                                 | 268                                                        |
| 4             | 03            | Mustang          | 726                                     | 7,370                                            | 5,322                                               | 2,047                                                      |
| 4             | 04            | Myagdi           | 4,933                                   | 1,122                                            | 823                                                 | 300                                                        |
| 4             | 05            | Kaski            | 30,005                                  | 3,893                                            | 2,868                                               | 1,025                                                      |
| 4             | 06            | Lamjung          | 6,118                                   | 1,585                                            | 812                                                 | 772                                                        |
| 4             | 07            | Tanahu           | 12,164                                  | 1,510                                            | 1,048                                               | 462                                                        |
| 4             | 08            | Nawalparasi East | 12,465                                  | 2,814                                            | 1,839                                               | 975                                                        |
| 4             | 09            | Syangja          | 7,255                                   | 1,209                                            | 830                                                 | 379                                                        |
| 4             | 10            | Parbat           | 4,549                                   | 1,037                                            | 707                                                 | 329                                                        |
| 4             | 11            | Baglung          | 8,769                                   | 1,487                                            | 967                                                 | 520                                                        |
| 5             | 01            | Rukum East       | 973                                     | 689                                              | 437                                                 | 252                                                        |
| 5             | 02            | Rolpa            | 4,938                                   | 950                                              | 612                                                 | 338                                                        |
| 5             | 03            | Pyuthan          | 5,420                                   | 1,889                                            | 970                                                 | 919                                                        |
| 5             | 04            | Gulmi            | 9,057                                   | 977                                              | 619                                                 | 358                                                        |
| 5             | 05            | Arghakhanchi     | 6,448                                   | 1,059                                            | 771                                                 | 289                                                        |
| 5             | 06            | Palpa            | 8,558                                   | 1,235                                            | 866                                                 | 370                                                        |
| 5             | 07            | Nawalparasi West | 11,080                                  | 2,679                                            | 1,990                                               | 689                                                        |
| 5             | 08            | Rupandehi        | 37,638                                  | 3,510                                            | 2,482                                               | 1,027                                                      |
| 5             | 09            | Kapilbastu       | 13,386                                  | 2,017                                            | 1,192                                               | 826                                                        |
| 5             | 10            | Dang             | 14,127                                  | 2,143                                            | 1,345                                               | 798                                                        |
| 5             | 11            | Banke            | 18,210                                  | 2,506                                            | 1,377                                               | 1,128                                                      |
| 5             | 12            | Bardiya          | 14,622                                  | 1,309                                            | 811                                                 | 498                                                        |
| 6             | 01            | Dolpa            | 844                                     | 1,615                                            | 1,110                                               | 505                                                        |
| 6             | 02            | Mugu             | 1,740                                   | 2,001                                            | 1,414                                               | 587                                                        |
| 6             | 03            | Humla            | 1,962                                   | 1,023                                            | 681                                                 | 342                                                        |
| 6             | 04            | Jumla            | 2,937                                   | 764                                              | 496                                                 | 269                                                        |
| 6             | 05            | Kalikot          | 3,472                                   | 1,682                                            | 1,184                                               | 497                                                        |
| 6             | 06            | Dailekh          | 6,130                                   | 787                                              | 439                                                 | 348                                                        |
| 6             | 07            | Jajarkot         | 3,183                                   | 553                                              | 320                                                 | 233                                                        |
| 6             | 08            | Rukum West       | 3,869                                   | 1,148                                            | 705                                                 | 442                                                        |
| 6             | 09            | Salyan           | 5,923                                   | 1,470                                            | 861                                                 | 609                                                        |
| 6             | 10            | Surkhet          | 11,526                                  | 1,761                                            | 1,088                                               | 673                                                        |
| 7             | 01            | Bajura           | 3,820                                   | 576                                              | 319                                                 | 257                                                        |
| 7             | 02            | Bajhang          | 6,035                                   | 756                                              | 416                                                 | 340                                                        |
| 7             | 03            | Darchula         | 3,354                                   | 1,209                                            | 634                                                 | 575                                                        |
| 7             | 04            | Baitadi          | 4,228                                   | 700                                              | 383                                                 | 317                                                        |
| 7             | 05            | Dadeldhura       | 3,903                                   | 968                                              | 610                                                 | 359                                                        |
| 7             | 06            | Doti             | 3,565                                   | 1,120                                            | 708                                                 | 412                                                        |
| 7             | 07            | Achham           | 4,110                                   | 1,143                                            | 686                                                 | 458                                                        |
| 7             | 08            | Kailali          | 21,107                                  | 2,308                                            | 1,394                                               | 914                                                        |
| 7             | 09            | Kanchanpur       | 11,314                                  | 2,270                                            | 1,318                                               | 953                                                        |

**Summary Table 1-3. Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Province and District - Nepal (2018)**

| Province Code |               |                        | Number of<br>Persons<br>Engaged<br><br>(persons) | Annual<br>Sales<br>per Persons<br>Engaged<br><br>(1,000 Rs.) | Annual<br>Expenses<br>per Persons<br>Engaged<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br>per Persons<br>Engaged<br><br>(1,000 Rs.) |
|---------------|---------------|------------------------|--------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------------------|------------------------------------------------------------------------|
|               | District Code |                        |                                                  |                                                              |                                                                 |                                                                        |
|               |               | District Name          |                                                  |                                                              |                                                                 |                                                                        |
|               |               | Nepal                  | 3,115,112                                        | 936                                                          | 662                                                             | 274                                                                    |
|               |               | Province 1             | 499,656                                          | 884                                                          | 649                                                             | 235                                                                    |
|               |               | Province 2             | 331,422                                          | 767                                                          | 521                                                             | 245                                                                    |
|               |               | Bagmati Province       | 1,237,112                                        | 1,216                                                        | 884                                                             | 332                                                                    |
|               |               | Gandaki Province       | 313,708                                          | 747                                                          | 521                                                             | 225                                                                    |
|               |               | Province 5             | 446,486                                          | 729                                                          | 479                                                             | 250                                                                    |
|               |               | Karnali Province       | 111,870                                          | 491                                                          | 307                                                             | 184                                                                    |
|               |               | Sudurpashchim Province | 174,858                                          | 576                                                          | 340                                                             | 235                                                                    |
| 1             | 01            | Taplejung              | 10,748                                           | 506                                                          | 376                                                             | 129                                                                    |
| 1             | 02            | Sankhuwasabha          | 17,517                                           | 1,220                                                        | 999                                                             | 221                                                                    |
| 1             | 03            | Solukhumbu             | 14,128                                           | 448                                                          | 339                                                             | 109                                                                    |
| 1             | 04            | Okhaldhunga            | 18,780                                           | 483                                                          | 293                                                             | 189                                                                    |
| 1             | 05            | Khotang                | 11,155                                           | 435                                                          | 322                                                             | 113                                                                    |
| 1             | 06            | Bhojpur                | 9,502                                            | 286                                                          | 212                                                             | 74                                                                     |
| 1             | 07            | Dhankuta               | 14,901                                           | 377                                                          | 283                                                             | 94                                                                     |
| 1             | 08            | Terhathum              | 8,350                                            | 337                                                          | 257                                                             | 80                                                                     |
| 1             | 09            | Panchthar              | 13,000                                           | 387                                                          | 254                                                             | 133                                                                    |
| 1             | 10            | Ilam                   | 25,013                                           | 508                                                          | 326                                                             | 182                                                                    |
| 1             | 11            | Jhapa                  | 106,981                                          | 863                                                          | 559                                                             | 304                                                                    |
| 1             | 12            | Morang                 | 115,469                                          | 1,343                                                        | 1,060                                                           | 283                                                                    |
| 1             | 13            | Sunsari                | 107,073                                          | 979                                                          | 723                                                             | 255                                                                    |
| 1             | 14            | Udayapur               | 27,039                                           | 498                                                          | 342                                                             | 156                                                                    |
| 2             | 01            | Saptari                | 39,352                                           | 558                                                          | 299                                                             | 259                                                                    |
| 2             | 02            | Siraha                 | 39,118                                           | 521                                                          | 288                                                             | 233                                                                    |
| 2             | 03            | Dhanusa                | 50,444                                           | 549                                                          | 319                                                             | 230                                                                    |
| 2             | 04            | Mahottari              | 36,507                                           | 535                                                          | 294                                                             | 241                                                                    |
| 2             | 05            | Sarlahi                | 37,521                                           | 1,043                                                        | 802                                                             | 241                                                                    |
| 2             | 06            | Rautahat               | 39,080                                           | 705                                                          | 453                                                             | 252                                                                    |
| 2             | 07            | Bara                   | 41,875                                           | 1,356                                                        | 1,100                                                           | 256                                                                    |
| 2             | 08            | Parsa                  | 47,525                                           | 865                                                          | 611                                                             | 254                                                                    |
| 3             | 01            | Dolakha                | 19,614                                           | 497                                                          | 347                                                             | 150                                                                    |
| 3             | 02            | Sindhupalchok          | 29,212                                           | 597                                                          | 398                                                             | 198                                                                    |
| 3             | 03            | Rasuwa                 | 3,557                                            | 456                                                          | 367                                                             | 89                                                                     |
| 3             | 04            | Dhading                | 48,712                                           | 779                                                          | 514                                                             | 265                                                                    |
| 3             | 05            | Nuwakot                | 27,941                                           | 707                                                          | 461                                                             | 246                                                                    |
| 3             | 06            | Kathmandu              | 652,298                                          | 1,275                                                        | 935                                                             | 341                                                                    |
| 3             | 07            | Bhaktapur              | 80,912                                           | 1,147                                                        | 815                                                             | 332                                                                    |
| 3             | 08            | Lalitpur               | 132,364                                          | 2,178                                                        | 1,646                                                           | 533                                                                    |
| 3             | 09            | Kavrepalanchok         | 52,313                                           | 875                                                          | 630                                                             | 245                                                                    |
| 3             | 10            | Ramechhap              | 20,887                                           | 572                                                          | 401                                                             | 171                                                                    |
| 3             | 11            | Sindhuli               | 31,966                                           | 514                                                          | 311                                                             | 202                                                                    |
| 3             | 12            | Makwanpur              | 42,424                                           | 879                                                          | 620                                                             | 259                                                                    |
| 3             | 13            | Chitawan               | 94,912                                           | 985                                                          | 687                                                             | 298                                                                    |

**Summary Table 1-3. Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Province and District - Nepal (2018)**

| Province Code |               |                  | Number of<br>Persons<br>Engaged<br><br>(persons) | Annual<br>Sales<br>per Persons<br>Engaged<br><br>(1,000 Rs.) | Annual<br>Expenses<br>per Persons<br>Engaged<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br>per Persons<br>Engaged<br><br>(1,000 Rs.) |
|---------------|---------------|------------------|--------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------------------|------------------------------------------------------------------------|
|               | District Code |                  |                                                  |                                                              |                                                                 |                                                                        |
|               | District Name |                  |                                                  |                                                              |                                                                 |                                                                        |
| 4             | 01            | Gorkha           | 29,148                                           | 561                                                          | 371                                                             | 190                                                                    |
| 4             | 02            | Manang           | 1,532                                            | 350                                                          | 270                                                             | 79                                                                     |
| 4             | 03            | Mustang          | 2,935                                            | 1,823                                                        | 1,316                                                           | 506                                                                    |
| 4             | 04            | Myagdi           | 15,322                                           | 361                                                          | 265                                                             | 96                                                                     |
| 4             | 05            | Kaski            | 106,243                                          | 1,099                                                        | 810                                                             | 290                                                                    |
| 4             | 06            | Lamjung          | 26,830                                           | 361                                                          | 185                                                             | 176                                                                    |
| 4             | 07            | Tanahu           | 35,788                                           | 513                                                          | 356                                                             | 157                                                                    |
| 4             | 08            | Nawalparasi East | 35,821                                           | 979                                                          | 640                                                             | 339                                                                    |
| 4             | 09            | Syangja          | 20,290                                           | 432                                                          | 297                                                             | 136                                                                    |
| 4             | 10            | Parbat           | 12,220                                           | 386                                                          | 263                                                             | 123                                                                    |
| 4             | 11            | Baglung          | 27,579                                           | 473                                                          | 307                                                             | 165                                                                    |
| 5             | 01            | Rukum East       | 2,414                                            | 278                                                          | 176                                                             | 101                                                                    |
| 5             | 02            | Rolpa            | 14,049                                           | 334                                                          | 215                                                             | 119                                                                    |
| 5             | 03            | Pyuthan          | 19,842                                           | 516                                                          | 265                                                             | 251                                                                    |
| 5             | 04            | Gulmi            | 21,953                                           | 403                                                          | 256                                                             | 148                                                                    |
| 5             | 05            | Arghakhanchi     | 13,960                                           | 489                                                          | 356                                                             | 133                                                                    |
| 5             | 06            | Palpa            | 24,079                                           | 439                                                          | 308                                                             | 131                                                                    |
| 5             | 07            | Nawalparasi West | 41,117                                           | 722                                                          | 536                                                             | 186                                                                    |
| 5             | 08            | Rupandehi        | 126,463                                          | 1,045                                                        | 739                                                             | 306                                                                    |
| 5             | 09            | Kapilbastu       | 39,228                                           | 688                                                          | 407                                                             | 282                                                                    |
| 5             | 10            | Dang             | 44,064                                           | 687                                                          | 431                                                             | 256                                                                    |
| 5             | 11            | Banke            | 61,057                                           | 747                                                          | 411                                                             | 336                                                                    |
| 5             | 12            | Bardiya          | 38,260                                           | 500                                                          | 310                                                             | 190                                                                    |
| 6             | 01            | Dolpa            | 3,061                                            | 445                                                          | 306                                                             | 139                                                                    |
| 6             | 02            | Mugu             | 5,246                                            | 664                                                          | 469                                                             | 195                                                                    |
| 6             | 03            | Humla            | 5,361                                            | 374                                                          | 249                                                             | 125                                                                    |
| 6             | 04            | Jumla            | 7,888                                            | 285                                                          | 185                                                             | 100                                                                    |
| 6             | 05            | Kalikot          | 8,782                                            | 665                                                          | 468                                                             | 197                                                                    |
| 6             | 06            | Dailekh          | 13,990                                           | 345                                                          | 192                                                             | 153                                                                    |
| 6             | 07            | Jajarkot         | 8,028                                            | 219                                                          | 127                                                             | 93                                                                     |
| 6             | 08            | Rukum West       | 9,572                                            | 464                                                          | 285                                                             | 179                                                                    |
| 6             | 09            | Salyan           | 15,695                                           | 555                                                          | 325                                                             | 230                                                                    |
| 6             | 10            | Surkhet          | 34,247                                           | 593                                                          | 366                                                             | 227                                                                    |
| 7             | 01            | Bajura           | 9,048                                            | 243                                                          | 135                                                             | 108                                                                    |
| 7             | 02            | Bajhang          | 14,505                                           | 314                                                          | 173                                                             | 141                                                                    |
| 7             | 03            | Darchula         | 10,226                                           | 397                                                          | 208                                                             | 189                                                                    |
| 7             | 04            | Baitadi          | 11,272                                           | 262                                                          | 144                                                             | 119                                                                    |
| 7             | 05            | Dadeldhura       | 10,684                                           | 354                                                          | 223                                                             | 131                                                                    |
| 7             | 06            | Doti             | 9,718                                            | 411                                                          | 260                                                             | 151                                                                    |
| 7             | 07            | Achham           | 11,320                                           | 415                                                          | 249                                                             | 166                                                                    |
| 7             | 08            | Kailali          | 63,268                                           | 770                                                          | 465                                                             | 305                                                                    |
| 7             | 09            | Kanchanpur       | 34,817                                           | 738                                                          | 428                                                             | 310                                                                    |

## **SECTION I:**

# **Outline**

\* The final results are sorted out based on the new administrative areas as of 14 April 2018.



# **Outline of National Economic Census 2018 (NEC2018) of Nepal**

## **1.1. Background**

A reliable and strong statistical infrastructure like database is the foundation of organized and proper policy formulation, developing plans and programs. The Central Bureau of Statistics (CBS), has been contributing the data for various sectors of the economy to meet the requirements of the policy makers and planners. At present days, demand of enormous data requirements exists in various sectors, the collection and update of data for various sectors are a challenge. Fairly reasonable data for the agriculture and non-agriculture sectors is highly desired. Keeping in view the importance of the various sectors of economic activities and non-availability of basic frame for adoption in various sampling methods for collection of data and estimation of various parameters or establishing business directory, it was necessary to conduct Economic Census in the country as a benchmark source. With this background, the CBS initiated to start the first Economic Census for preparing frame of establishments which can be used for various thematic surveys for collection of data on detailed characteristics of the economy. The basic purpose of conducting the economic census (EC) was to prepare a frame for follow up surveys intended to collect more detailed sector specific information. In view of the rapid changes in the economy, it is necessary to conduct the economic census periodically in order to update the frame.

An Economic Census (EC) is the complete enumeration of all establishments belonging to a given population at a particular time with respect to well defined characteristics located within geographical boundaries of a country. Basically, it is the whole process of collecting, compiling, processing, analyzing, and publishing economic data related to all economic units of the country. Census is a well-structured statistical operation providing timely, reliable, accurate and detailed data on the size and distribution of economic units of different categories. The first National Economic Census (NEC) of Nepal was conducted from 14 April to 14 June 2018 in all over the country. This will also be a major source of statistics on economic activities in the country. The EC essentially develops a sample frame for conducting various thematic economic surveys, and develops business registers for large and small scale establishments in different sectors like agriculture, mining and quarrying, manufacturing, wholesale

and retail trade, education, health etc. A large number of new economic establishments emerge and diminish over time. It is imperative to conduct economic census covering all establishments conducting different sectors of economic activities as mentioned in International Standard Industrial Classification of all economic activities (ISIC revision 4) in order to know real picture of the economy. It was one of reasons that Government of Nepal decided to conduct the first National Economic Census of the country realizing to fulfill the shortfall of economic data in the country and to develop statistical business register in Nepal.

The economic census is a primary source of benchmark economic statistics providing major data about the structure and functioning of the national economy about both the formal and informal sectors. The first economic census of Nepal will play an important role in the improvement of national accounts statistics, production and price indices, and other statistical areas, which are used to measure short-term changes in the economy. The major benefit is that the census results will support in developing the statistical business register of the country which will enable CBS to conduct a large number of economic surveys such as Integrated (Large Scale) Manufacturing Industries Survey, Distributive Trade (Whole Sale, Retail Trade), Accommodation and food service activities Surveys, Services Survey, etc. The NEC data will be the basic economic data up to the local levels.

## **1.2. Objectives**

The main objective of the first National Economic Census was to know the nature of the economic structure of the Nepali economy at preset and to provide comprehensive statistical information for policy makers, planners, researchers, business communities, and other users for policy formulation and development planning, research and study. In general, the basic objective is to provide information on number of establishments and number of persons engaged, industry wise, of all the sectors (excluding unregistered *agriculture, forestry and fisheries, public administration, defense and compulsory social security, Activities of households as employers; undifferentiated goods- and services-producing activities of households for own use and Activities of extraterritorial organizations and bodies*) of the country.

The other objectives are:

- a. to provide with the fundamental statistics on the status of the business activities of the establishments and enterprises including the financial aspects;
- b. to provide statistics to central, provincial and local governments for the formulation of plan and policy-making;
- c. to provide statistics to strengthen national accounting system;
- d. to make a base for statistical business register;
- e. to provide statistics of related field to the business owners or experts, researchers and other statistics users to formulate plans and policies for the prosperity of their business;
- f. to provide with the directories of establishments and enterprises for the sampling frame of various sample surveys on businesses.

### **1.3. Reference date of the Census**

The Census was taken as of 14 April 2018. The confirmation of Enumeration Area, the establishment listing, e-Census, and the enumeration were simultaneously conducted within a two-month period from 14 April to 14 June 2018.

### **1.4. Scope and Coverage**

#### **1.4.1. Scope:**

All the establishments engaged in non-agriculture economic activities and (registered) agriculture, forestry and fishery economic activities according to NSIC-2018, except Section-O (*Public administration and defense; compulsory social security*), Section-T (*Activities of households as employers; undifferentiated goods- and services- producing activities of households for own use*) and Section-U (*Activities of extraterritorial organizations and bodies*), were included in the scope of National Economic Census 2018. Not registered Agriculture activities of Section A was not covered as such activities have been or under the scope of National Sample Census of Agriculture. Similarly, Section-O was excluded considering the information on the activities are covered from the government sector. As such, Section-T was excluded considering that activities under this section have been conventionally covered partly by the Agriculture Census and partly by the Labor Force Survey. The establishments under Section-U were not covered in the scope of the census as the activities under this section are not practically taken into account to the national accounts

aggregates globally and kept outside the scope of the economic census. All establishments engaged in the activities under the sectors of NSIC 2018 mentioned above for revenue generation or for serving the community were considered in the scope of this Economic Census. However, the establishments of mobile nature which keep on moving from one place to another place not having fixed location to operate the activities, Illegal activities like smuggling, gambling, beggary, prostitution, *etc.*, and domestic paid helpers, whether they work in one household or in a number of households, drivers, *etc.* who undertake jobs for others on wages or salaries, and individuals engaged in different types of jobs depending on the availability of work *e.g.* loading, unloading, helping a mason or a carpenter, doing earthwork for a contractor or individuals working without associated in establishments were kept out of the purview of the NEC.

### **1.5. Coverage:**

Geographically, the Census has covered the entire area, that is, 753 Local levels under 77 district and seven provinces of the country. All establishments except the mentioned excluded sectors were completely enumerated in the economic census.

### **1.6. Enumeration units**

The enumeration unit in the Census was considered as “establishment”. The establishment was defined as follows, according to UN definition:

The establishment is defined as an economic unit that engages, under a single ownership or control - that is, under a single legal entity - in one, or predominantly one, kind of economic activity at a single physical location – for example, a mine, factory or workshop.

In addition, movable establishments such as street business which are doing business at the same place are included. But the mobile establishments which do not have any fixed place for business operation are not included in the Census.

### **1.7. Legal basis for Conduct of Economic Census**

The legal provision of the statistical undertakings is one of the important aspects for empowering the census operation. The Statistics Act 1958 (Bikram Sambat 2015) has mandated the Central Bureau of Statistics for the "collection, consolidation, publication and analysis of statistics". In accordance with the Act, the Government may, by notified order, issue direction for the collection of statistics "concerning any matter". Notified order means an order published in the Nepal Gazette.

A National Economic Census 2018 proclamation or State Decree (*Rastriya Arthik Ganana 2075 ko aadesh, 2074*) in accordance with the existing Statistics Act 1958 (which was approved by the Council of Ministers on 12 January 2018) was issued on 15 March 2018 (1 Chaitra 2074). By this proclamation, the CBS was empowered to collect the information on different characteristics of the establishment engaged in economic activities as of the listing schedule (Form A) and main questionnaire schedule (Form B) within the period specified by the Bureau.

### **1.8. Census Planning, Management and Operation**

A comprehensive census work-plan was developed with detailed activities in the timeline. The plan contained a description of all census activities from the beginning to the ending of the process including the pretest, pilot census. All operational procedures relating to the design of questionnaires, methodologies, data collection plan, training program and procedures, field control, manpower requirements, job descriptions of the supervisory census personnel, census publicity, and distribution of census materials, data processing and analysis and publication plans have been mentioned in the work plan and annual program. A calendar of activities for census operation was also developed. The census operation was undertaken as per the census calendar.

### **1.9. Formation of Steering, Technical and Thematic Committees**

Several committees were formed for the smooth running of the pre- and post-census activities on Economic Census at the central level. District Economic Census Coordination Committees were also formed in 77 districts for facilitating

the coordination in undertaking the economic census. The names of the committees were as follows.

1. National Economic Census Steering Committee (headed by Vice Chairman of National Planning Commission)
2. National Economic Census Technical Committee (headed by Director General of CBS)
3. Joint Coordinating Committee (Headed by Director General of CBS)
4. National Economic Census – media committee (headed by Deputy Director General of Economic Statistics Division)

#### **1.10. Questionnaire Forms, Manuals and Control Forms**

Questionnaire forms are the tools used for the collection of required information from the target respondents. In the census, two kinds of the Census tools, namely, Form A (Listing form) and Form B (main questionnaires) were used for the enumeration of establishments. Manual is the tool to conceptualize the questionnaire as well as operationalize the field enumeration of the census. Six manuals namely Enumerator's Manual along with online (e-Census) manual for census enumeration, Map Reading manual for identifying the enumeration area, Nepal Standard Industrial Classification (NSIC) -brief Manual for ensuring the economic activity of the enumerated establishment, supervisors' manual, and Census Officers' manuals were prepared before the final enumeration. In addition, some control forms like enumerators' control forms were developed and supplied to the fields to regulate the census activities as well as to have a quick summary of the census data.

#### **1.11. Mapping**

A hierarchical geographical coding system in respect of new administrative units developed by CBS was employed in the census in order to identify the units uniquely from the highest to the lowest level of administrative units. CBS also developed the digital enumeration area maps of all enumeration areas, rural and urban municipalities with delineation of boundaries of the country. The available digital enumeration areas were provided to respective district census offices for the distribution while available paper enumeration area maps were also supplied to some selected urban centered district census offices. The main purpose of the enumeration area map was to assign the enumerators their respective enumeration areas and ensure to find the assigned location and in establishing a strong control on checking the coverage error of the census.

### **1.12. Methodology of Data Collection**

As mentioned earlier, two kinds of forms were used during the census for data collection. The following methods were employed for the data collection:

- a) Response through Internet, that is, e-Census;
- b) Individual enumeration by enumerator, identify targeting establishments based on the definition mentioned in the above 1.10, interview the representative of the identified establishment, and fill in Form B (or enter responses through electronic Form B on a tablet computer);

The individual enumeration was carried out through the method that an enumerator visited each establishment within a certain enumeration area, interviewed the owner or manager of the establishment or his/her substitute who was entitled to represent the establishment, and filled in the Census form. In addition to this, the self-enumeration method could be applied to the establishment, which requests to fill in the form by themselves. In case that the enumeration did not finish due to reason of establishments, Supervisors and Census Officers followed up the enumeration.

### **1.13. Pretest**

Several pretests of forms were carried out in some selected enumeration areas in 2016/2017. The pretests aimed to test form-designing, enumeration methods, instructions to be included in Enumerators' Manual and so on, and its results have been utilized for making appropriate plans for the Census.

### **1.14. Pilot Census**

Pilot survey or census is the dress-rehearsal of the main economic census operation. It is the way of testing the efficiency of census preparation which helps in understanding whether there has been any deficiency in any stage of census preparation. To examine the preparatory work of the main census, a Pilot survey was carried out as of 14 April 2017 (one year before the census reference date) within one and half months from 14 April to 31 May 2017 in selected Enumeration Areas of designated 66 districts under 33 Statistics Offices. The Pilot Census covered the issues of testing the appropriateness of the census forms and other documents including respondents' burden,

methodology of enumeration as conceptualized, field operation with supervision, data processing, tabulation and data analysis. The pilot survey aimed also to test work procedures of every stage of enumerators, supervisors, district statistics office, and CBS. After the pilot census, necessary changes were made in the process of preparation to ensure smooth census undertaking.

### **1.15. Publicity Campaign**

Publicity campaign is considered as an important part of the census to make aware and inform the purpose of census and the duties to the respondents. Usually, people or respondents may show reluctance in providing data to the enumerators as they are not aware of the usefulness of statistics. Hence, publicity can contribute massively to motivate the respondents to respond to the questions in the census forms with the accurate information. In general, print and digital media were used as media campaign which added a new dimension to Economic Census 2018. The following activities were undertaken in connection with the campaign of Census 2018:

1. Messages by Prime Minister, Finance Minister, Secretary, and Director General were published in the media.
2. First National Economic Census 2018 was inaugurated by the Finance Minister which was widely covered in newspaper.
3. Regular advertisements inspiring the target groups were published or broadcasted in daily newspapers, radio and televisions respectively.
4. The jingles were aired by different radios.
5. The events of phone-in-programs, jingles were frequently aired by FM radios at central as well as districts.
6. Messages were sent to the mobile phone subscribers to inform them about the census.
7. Stickers, banners etc. were also displayed in many places across the country.
8. Leaflets, brochures were distributed to the target groups as well as the mass people.

#### **9. Seminar/ Workshops/ Meetings:**

- a. An inception seminar was organized in February 28, 2017 to inform the stakeholders about the first economic census in Nepal as well as to get feedbacks or data demand from the economic census.
- b. Similarly, a number of awareness seminars were conducted at the central level as well as in district level to sensitize users about the first census in Nepal.
- c. Form/ manual preparation workshops were also carried out for the

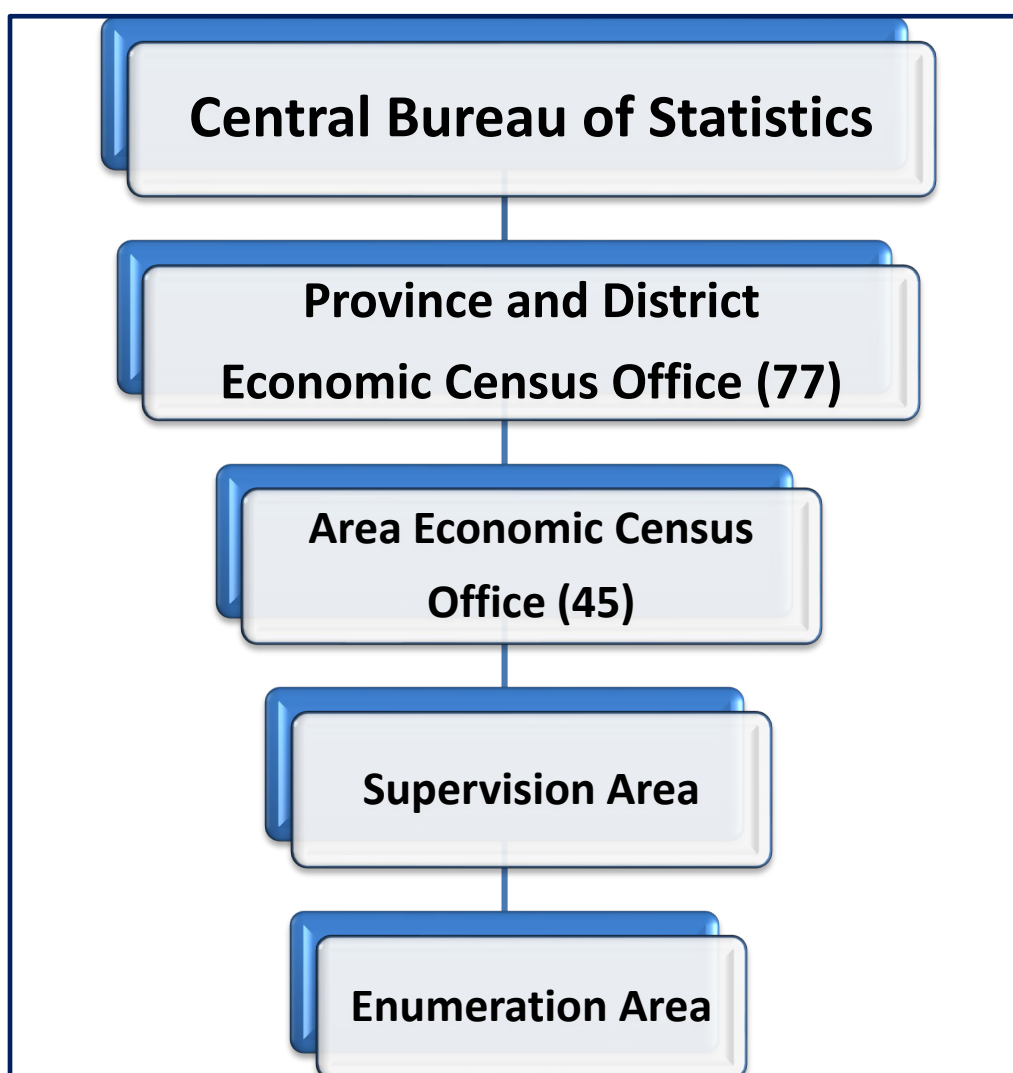
drafting of the Census forms and manuals with the aims of smooth conduction of training courses as well as the Census enumeration. Similarly, a feedback workshop of the pilot survey was organized for three days to get suggestions and feedbacks to contribute to the betterment of the real economic census.

- d. The meetings of National Steering Committee, Technical Committee, Media Campaigning Committee, and Joint Coordinating Committee (JCC) were also held in pre-census phase for the planning and implementation of the Census.

### **1.16. Census Organization**

Organizational structure is an important aspect of successful operation of the first National Economic Census and it also influences the quality of data. Economic Census Section under Economic Statistics Division of CBS functions as central secretariat of National Economic Census 2018. Initially, it was planned of seven Regional Census Offices. The statistics offices headed by Directors in six provinces, and statistics officer of Surkhet Statistics Office in Karnali Province were given the dual roles to play National Economic Census Provincial as well as District Economic Census office with the perspective to control, manage district census activities and smooth conduct of census operation in the respective districts. In total, 77 district census offices were established for four months from 13 March to 14 July 2018. In addition, 45 sub district or area census offices were established as per predetermined for three months from 13 March to 14 June 2018.

The whole country was divided into 77 census districts and 45 sub-district census areas. The enumeration was carried out in 6743 wards of 753 local levels by 3355 enumerators. In average, one enumerator enumerated about 275 establishments. An enumerator was appointed for each Enumeration Area (EA) and a supervisor was designated for supervising the work of a group of about 8 enumerators.



#### **1.16.1. District Census Office**

In Nepal, 77 District Census Offices were established headed by District Census Officers for the period of four months from March 14 to July 14, 2018 for the Census enumeration. District Economic Census Officers (DECO) were appointed among from Directors, Officers, or Statistical Assistants of Statistics Offices (SOs), or were supported by offices other than CBS or Statistics Offices in the districts.

#### **1.16.2. Area Census Office (Local Level Economic Census Office)**

At most 45 Local Level Economic Census Offices were established in the designated districts for the smooth operation of the Census. The offices were headed by Officers (in Kathmandu) and Assistant Officers in other designated

districts. Area Census Officers or Area Supervisors were deputed from among the staff of CBS or SOs.

### **1.16.3. Field Supervisor**

A total of about 484 field supervisors were mobilized temporarily for the Census, and were seconded from qualified staff of CBS/SOs or other offices. Each supervisor was assigned a certain number of enumerators to accomplish their duties which were described in Supervisor's Manual.

### **1.16.4. Enumerator**

The enumerators were employed temporarily for the Census. Each enumerator was assigned for one enumeration area which have been demarcated to accomplish their duties which are described in Enumerator's Manual. About 3,355 enumerators were mobilized in the country for two months to collect information from the establishments.

## **1.17. Training**

Training is the most fundamental components of a census. A number of training courses, namely, Master Trainers' training, Census Officers' training courses, Area Census Officers/Area Supervisors training courses, and Supervisors/Enumerators' training courses were conducted for five days at the central level as well as district level during the Census implementation phase. The training courses were designed based on the census objectives, roles and responsibilities, the Census forms and manuals for achieving good quality of data at field with consistent knowledge. A comprehensive training was imparted to the census personnel to make them efficient in their respective jobs. Personnel directly involved in census operation, particularly, in data collection and processing, were trained intensively and thoroughly. The verbatim training manuals containing detailed instructions on the techniques of filling up the questionnaire and of other field operations were developed and provided to all trainees to ensure uniform training across the country. Besides, hands-on-exercise on the technique of data collection was also demonstrated. Training programs were arranged for five different levels of personnel holding different responsibilities. Those were Master Trainers, District Census Officers, Office Supervisors, Field Supervisors, and Enumerators. In all level of trainings, duration of training was five days. There were about 4,500 personnel who were trained in the census. So, management and smooth conduction of the training with uniformity for such large number was really a challenging part of census activities.

### **1.17.1. Master Training of Trainers**

CBS conducted a workshop on master training of trainers for five days to a group of resource persons, mainly directors of CBS and Under-Secretaries of NPC for conducting different layers of training and such group of persons was called as Master Trainer. The main objectives of this workshop were to prepare resource persons for conducting District Census Officers and Area Supervisors' training at center, Kathmandu, to clarify concept, definition and methodology used, to make consensus among resource persons concerning census related issues, and to manage required human resources for monitoring and supervision of census training activities as well as field enumeration conducted at district.

### **1.17.2. District Economic Census Officers' Training**

District Economic Census Officers (DECO) were the key persons in successful census field operation within districts. They were responsible for overall management, supervision and enumeration works within their respective districts. Training was conducted in Kathmandu. The purposes of conducting training for DECO level were to clarify concept, definition and methodology used in NEC2018, make capable to conduct census field operation successfully, provide knowledge concerning census administration and financial management in the field, and give theoretical as well as practical knowledge about census questionnaires.

### **1.17.3. Area / Office Supervisors' Training**

In each area of district, a supervisor was deputed and called as Area Supervisor. They had a role of office supervisor for supporting census office management. The purpose of conducting training for Area Supervisors were to clarify concept, definition and methodology used, make capable to support the DECO in conduction of census field operation, prepare resource person for training programs in district, provide knowledge concerning census administrative management in the field, and give theoretical as well as practical knowledge about census questionnaires.

#### **1.17.4. Supervisors and Enumerators' Training**

Training courses of Supervisors and enumerators were conducted in 77 districts by respective DCEO. The objectives of conducting training were to clarify concept, definition and methodology used, theoretical as well as practical knowledge about census questionnaires and other related form, duties of field personnel, and supervision methods (for supervisors only).

#### **1.17.5. Data Editing, Coding and Entry Training**

Training courses of data processing were carried out after the accomplishment of data collection phase at five centers namely Kathmandu, Kaski, Rupandehi, Nepalgunj, and Morang between August and September in 2018. As data processing was carried out in decentralized way, the officers and staff to be involved in the data processing work were provided a three days training on data editing, coding and data entry. The training was made lively with hands on exercise in computers.

#### **1.18. Field Operation**

Census enumeration is the fundamental operation of the economic census. Establishments with fixed location were counted at the place of their operation. Both the listing (filling Form A) and the census enumeration (filling Form B) were undertaken simultaneously. Each respondent could select either interview or e-Census. Respondents who selected e-Census answered through the Internet by themselves (self-enumeration) until the due date. In Form A, the following information were collected during the census period: Name of Establishment and Address; Type of Business; Number of Persons Engaged; Opinion to self-enumeration via e-Census; and others. In Form B, the following information were collected: Area Information; Establishment Information; Registration at Government Agencies; Ownership Status; Characteristics of Manager and Owner; Business Operation; Tenure, Kind, and Area of Business Place; Number of Persons Engaged; Main Economic Activity; Head Office or not; Keeping Account Record or not; Average Monthly Revenues/Sales and Operating Expenses, Capital; Access for Credit; and others.

#### **1.19. Data Processing: Data Editing and Coding, Data Entry**

Data Processing refers to the activities of data editing, coding, data entry, consistency checking, tabulation activities of the census information. Editing means to correct data if there are any inconsistencies in the forms. Coding

refers to putting a numeric number following statistical classification. Data entry means to enter the collected data in the database via software application. In National Economic Census 2018 of Nepal, data processing work namely data editing, coding and data entry was performed by the staff of statistics offices at Districts and CBS in Kathmandu. One of the outstanding features of the National Economic Census 2018 was that the data entry was completed within four months after the training courses were conducted.

In this census, Nepal Standard Industrial Classification (NSIC) 2018, prepared by the CBS following International Standard Industrial Classification (ISIC) Rev.4, was used to codify the economic activities of the establishments. The data processing activity was intensively supervised in different tiers by the staff of CBS. The coding, editing and data entry activities were strongly supervised by the officers of respective district statistics office and CBS. The data entry application was designed using CPro 7.0 in such a way that entered data was transferred or uploaded directly to the central server at Kathmandu. It is important to mention that the entered data at districts were also verified at central by the designated officers to make the data flawless to the extent possible.

## **1.20. Preliminary Results**

The preliminary results of the Census were released on 13 September 2018, and the dissemination seminar was held at CBS on the same day.

## **1.21. Final Results**

The first release of the final results as National Report No. 1-1 on establishment and persons engaged by industry was released in July 2019, and the dissemination seminar was also held in Kathmandu on the same day. National Report No. 1-2 by size of persons engaged and Provincial Summary Reports were released in September 2019, and the dissemination seminar was also held in Kathmandu on the same day. National Report No. 1-3 by province and district was released in January 2020. National Report No. 2-1 on sales, expenses, and profit and loss by industry was released in May 2020. Other reports like National Report No. 2-3 and thematic reports will be published accordingly.

### **1.22. Reasons of the Variation between the Preliminary and Final results**

The final results of the economic census are varied from the preliminary results in number of establishments and number of persons engaged. It was occurred mainly due to the reason that in preparing the final results all census questionnaires were taken into account while in preparing the preliminary results, only records reported by enumerators on the control sheets were used. There was a moderate difference in number of persons engaged. It happened due to the reason that some of the districts collected the number of general members of community organizations or cooperatives who were not active members or have not actively involved at least one third duration of the year. This reason raised the number of persons working in the establishment rather than the real situation. Hence, such flaws were eliminated during the data processing after having checked minutely.

### **1.23. Limitations**

- a. It is worthful to mention that in addition to the economic activities carried out in the households, activities operated outside the household such as hawking, operating own rickshaw/push cart/van/easy bike/other transports, street vending etc. which are mobile with no fixed location for doing the business were excluded within the purview of the establishment based economic activities.
- b. As the economic census is based on the establishment approach (from demand side) and the Labour Force Survey is based on the household approach (from supply side), the results on number of persons engaged or employed persons may not match if comparison is made. The difference in the employed persons between these two statistical operations demands the further research to identify reason. Therefore, the findings of the Economic Census 2018 would not be fully comparable to that of other surveys as concepts, definition, and methods are different than those of other surveys.
- c. The establishments of the sectors Section-A (Agriculture, forestry and fisheries (unregistered)); Section-O (Public administration, defense and compulsory social security); Section-T (Activities of households as employers; undifferentiated goods- and services-producing activities of households for own use) and Section-U (Activities of extraterritorial organizations and bodies) were not included in the scope of Economic Census 2018.
- d. Census data collection is often prone to diverse non-sampling errors due to its size. Post enumeration survey, conducted independently soon after the census enumeration, is one of the standard methods of calculating those

errors. The post enumeration survey results are used for correcting the errors of the census. Although one of the most significant and indispensable part of any census is to conduct post enumeration survey to validate the census data. This census is absent with post enumeration survey which could not be conducted as it was the first economic census and due to the resource constraints. The second economic census 2023 will conduct the post enumeration survey to find coverage errors and contents errors.

- e. The census results will be published in phase-wise after having scrutiny check of the consistency of some of the information collected during census.
- f. Collection of information on the establishments is not generally record-based but based on oral information provided by the respondents. The factors like recall lapse and casual approach of respondents may lead to some non-sampling errors.
- g. The data collection was assigned to persons contracted to unemployed youth who were new to statistical data collection work.
- h. Although necessary measures were made against under-counting of establishments, data might be subject to some errors on account of such under-count, which is difficult to eliminate totally in a massive census operation.

## **Concepts and Definitions of NEC2018**

### **2.1. Economic Activities**

All activities related with production, distribution, marketing, and sales of goods or services are referred to as economic activities. That is, the activities which are carried out for profit or own consumption are considered as the economic activities. Such activities will contribute to the value added of the national production.

### **2.2. Economic Unit**

A unit which performs one or more economic activities for profit, own consumption, or indirect benefit to a community is defined as an economic unit. Such economic unit is used to be a single establishment.

### **2.3. Establishment**

An establishment is defined as an economic unit that engages, under a single ownership or control - that is, under a single legal entity - in one, or predominantly one, kind of economic activity at a single physical location – for example, a mine, a shop, a factory or workshop. It is an establishment that is situated in a single location and in which only a single (non-ancillary) productive activity is operated or in which the principal productive activity accounts for most of the value added.

### **2.4. Broad Industrial Classifications of Economic Activities**

Nepal Standard Industrial Classification (NSIC) has been developed on the basis of International Standard Industrial Classification (ISIC), Rev.4 of all economic activities which classify 21 broad sections (United Nations, 2008). The information on economic activities is collected, tabulated on the basis of NSIC. This report reveals the results of economic census 2018 based on the NSIC broad classifications. The concept and definitions of those broad industrial sections according to ISIC Revision 4 are briefed below:

#### **2.4.1. Section-A: Agriculture, forestry and fishing**

Agriculture, forestry and fishing activities comprise of the exploitation of vegetal and animal natural resources, comprising the activities of growing of crops, raising and breeding of animals, harvesting of timber and other plants, animals or animal products from a farm or their natural habitats. This section also covers fisheries and aquaculture. In Economic Census 2018, only the agriculture, forestry and fisheries establishments registered at government agencies have been considered as economic activities.

#### **2.4.2. Section-B: Mining and quarrying:**

Mining and quarrying section includes the extraction of minerals occurring naturally as solids (coal and ores), liquids (petroleum) or gases (natural gas). Extraction can be achieved by different methods such as underground or surface mining, well operation, seabed mining *etc.* These activities also include supplementary activities aimed at preparing the crude materials for marketing, for example, crushing, grinding, cleaning, drying, sorting, concentrating ores, liquefaction of natural gas and agglomeration of solid fuels. These operations are often carried out by the units that extracted the resource and/or others located nearby.

#### **2.4.3. Section-C: Manufacturing**

Manufacturing section includes the physical or chemical transformation of materials, substances or components into new product. Substantial alteration, renovation, or reconstruction of goods is generally combined to be manufacturing. The units engaged in manufacturing are often described as plants, factories or mills and characteristically use power-driven machines and materials-handling equipment. However, economic units that transform materials or substances into new products by hand or in the worker's home and those engaged in selling to the general public of products made on the same premises from which they are sold, such as bakeries and custom tailors, are also included in this section. Manufacturing units may process materials or may contract with other units to process their materials for them. Both types of units are included in manufacturing. The output of a manufacturing process may be finished in the sense that it is ready for utilization or consumption, or it may be semi-finished in the sense that it is to become an input for further manufacturing. Assembly of the component parts of manufactured products is considered manufacturing. This includes the assembly of manufactured products from either self-produced or purchased components. The boundaries of manufacturing and the other sectors of the classification system can be somewhat blurry. As a general rule, the activities in the manufacturing section involve the transformation of materials into new products. Their output is a new product.

#### **2.4.4. Section-D: Electricity, gas, steam and air conditioning supply**

The Electricity, gas, steam and air conditioning supply section includes the activity of providing electric power, natural gas, steam, hot water and the like through a permanent infrastructure (network) of lines, mains and pipes. The dimension of the network is not decisive; also included are the distribution of electricity, gas, steam, hot water and the like in industrial parks or residential buildings. This section therefore includes the operation of electric and gas utilities, which generate, control and distribute electric power or gas. Also included is the provision of steam and air-conditioning supply.

#### **2.4.5. Section-E: Water supply; sewerage, waste management and**

### **remediation activities**

Water supply; sewerage, waste management and remediation activities section include activities related to the management (including collection, treatment and disposal) of various forms of waste, such as solid or non-solid industrial or household waste, as well as contaminated sites. The output of the waste or sewage treatment process can either be disposed of or become an input into other production processes. Activities of water supply are also grouped in this section, since they are often carried out in connection with, or by units also engaged in, the treatment of sewage.

#### **2.4.6. Section-F: Construction**

Construction section includes general construction and specialized construction activities for buildings and civil engineering works. It includes new work, repair, additions and alterations, the erection of prefabricated buildings or structures on the site and also construction of a temporary nature. General construction is the construction of entire dwellings, office buildings, stores and other public and utility buildings, farm buildings *etc.*, or the construction of civil engineering works such as motorways, streets, bridges, tunnels, railways, airfields, harbors and other water projects, irrigation systems, sewerage systems, industrial facilities, pipelines and electric lines, sports facilities *etc.* This work can be carried out on own account or on a fee or contract basis. Portions of the work and sometimes even the whole practical work can be subcontracted out. A unit that carries the overall responsibility for a construction project is classified here.

#### **2.4.7. Section-G: Wholesale and retail trade; repair of motor vehicles and motorcycles**

Wholesale and retail trade; repair of motor vehicles and motorcycles section includes wholesale and retail sale (*i.e.* sale without transformation) of any type of goods and the rendering of services incidental to the sale of these goods. Wholesaling and retailing are the final steps in the distribution of goods. Goods bought and sold are also referred to as merchandise. Also included in this section are the repair of motor vehicles and motorcycles.

#### **2.4.8. Section-H: Transportation and Storage**

Transportation and storage section include the provision of passenger or freight transport, whether scheduled or not, by rail, pipeline, road, water or air and associated activities such as terminal and parking facilities, cargo handling, storage *etc.* Included in this section is the renting of transport equipment with driver or operator. Also, postal and courier activities are also included here.

#### **2.4.9. Section-I: Accommodation and food service activities (hotel and**

### **restaurant)**

Accommodation and food service activities (hotel and restaurant) section includes the provision of short-stay accommodation for visitors and other travelers and the provision of complete meals and drinks fit for immediate consumption. The amount and type of supplementary services provided within this section can vary widely. It also includes either one or both of hotels and restaurants. This section excludes the provision of long-term accommodation as primary residences, which is classified in Real estate activities (section L). Also excluded is the preparation of food or drinks that are either not fit for immediate consumption or that are sold through independent distribution channels, *i.e.* through wholesale or retail trade activities. The preparation of these foods is classified in Manufacturing (section C).

#### **2.4.10. Section-J: Information and communication**

This section includes the production and distribution of information and cultural products, the provision of the means to transmit or distribute these products, as well as data or communications, information technology activities and the processing of data and other information service activities. The main components of this section are publishing activities, including software publishing, motion picture and sound recording activities, radio and TV broadcasting and programming activities, telecommunications activities and information technology activities and other information service activities.

#### **2.4.11. Section-K: Financial and insurance activities**

Financial and insurance activities section includes financial service activities, including insurance, reinsurance and pension funding activities and activities to support financial services. This section also includes the activities of holding assets, such as activities of holding companies and the activities of trusts, funds and similar financial entities.

#### **2.4.12. Section-L: Real estate activities**

This section includes acting as lessors, agents and/or brokers in one or more of the following: selling or buying real estate, renting real estate, providing other real estate services such as appraising real estate or acting as real estate escrow agents. Activities in this section may be carried out on own or leased property and may be done on a fee or contract basis. Also included is the building of structures, combined with maintaining ownership or leasing of such structures.

#### **2.4.13. Section-M: Professional, scientific and technical activities:**

This section includes specialized professional, scientific and technical activities. These activities require a high degree of training, and make specialized knowledge and skills available to users.

#### **2.4.14. Section-N: Administrative and support service activities:**

This section includes a variety of activities that support general business operations. These activities differ from those in the section of Professional, scientific and technical activities, since their primary purpose is not the transfer of specialized knowledge.

#### **2.4.15. Section-O: Public administration and defense; compulsory social security**

This section includes activities of a governmental nature, normally carried out by the public administration. This includes the enactment and judicial interpretation of laws and their pursuant regulation, as well as the administration of programmes based on them, legislative activities, taxation, national defense, public order and safety, immigration services, foreign affairs and the administration of government programmes. This section also includes compulsory social security activities. In the NEC 2018, the activities under this section have not been covered.

#### **2.4.16. Section-P: Education**

Education section includes public or private education at any level or for any profession, oral or written as well as by radio and television or other means of communication. It includes education by the different establishments in the regular school system at its different levels as well as adult education, literacy programmes, religious education (*madrashas*), technical education, computer education, professional coaching centres, training centres *etc.* Also included are military schools and academies, prison schools *etc.* at their respective levels.

#### **2.4.17. Section-Q: Human health and social work activities:**

Human health and social work activities section includes the provision of health and social work activities. Activities include a wide range of activities, starting from health care provided by trained medical professionals in hospitals and other facilities, over residential care activities that still involve a degree of health care activities to social work activities without any involvement of health care professionals.

#### **2.4.18. Section-R: Arts, entertainment and recreation**

Arts, entertainment and recreation section includes a wide range of activities to meet varied cultural, entertainment and recreational interests of the general public, including live performances, operation of museum sites, gambling, sports and recreation activities.

#### **2.4.19. Section-S: Other service activities**

Other service activities (as a residual category) section includes the activities of membership organizations, the repair of computers and personal and household goods

and a variety of personal service activities not covered elsewhere in the classification.

**2.4.20. Section-T: Activities of households as employers; undifferentiated goods and services producing activities of households for own use:**

This section includes activities of households as employers of domestic personnel such as maids, cooks, waiters, valets, butlers, laundresses, gardeners, gatekeepers, stable-lads, chauffeurs, caretakers, governesses, babysitters, tutors, secretaries *etc.* This section also includes the undifferentiated subsistence goods-producing and services producing activities of households. Households should be classified here only if it is impossible to identify a primary activity for the subsistence activities of the household. If the household engages in market activities, it should be classified according to the primary market activity carried out. In NEC 2018, the activities under this section have not been covered.

**2.4.21. Section-U: Activities of extraterritorial organizations and bodies:**

Activities of international organizations such as the United Nations and the specialized agencies of the United Nations system, regional bodies *etc.*, the International Monetary Fund, the World Bank, the World Customs Organization, the Organization for Economic Co-operation and Development, the Organization of Petroleum Exporting Countries, the European Communities, the European Free Trade Association, Asian Development Bank, FAO, ILO *etc.* This section also includes activities of diplomatic and consular missions when being determined by the country of their location rather than by the country they represent. In NEC 2018, the activities under this section have not been covered.

**3. Single Entity**

Economic activities are either carried out by single-unit establishment or head offices with plural establishments (branches or sub-branches). The single-unit establishments are those which do not have their head offices or branches under the same management. The head offices are those which controls all their respective branch office(s) under the same management. The economic census also collected some financial information like average monthly revenues or sales, monthly operating expenditures, and average monthly salary or wages from single-unit establishments and head offices only. The financial information was not collected from branch offices or sub-branch offices. The establishment having a status of single-unit or head office are termed as one entity throughout the report, for which tables on financial information are generated.

**4. Sales, Expenses, and Profit/ Loss**

The economic census collected information on average monthly revenues/sales and operating expenses for the fiscal year 2017/18 from the single entities. The revenues or sales amount includes all income or revenues gained from operating activities such as selling of good, providing services, etc. In case of a bank, the average revenue is the sum of “total interest income” and “total noninterest income”. In case of a life insurance company, the average revenue includes as the following items: premiums; policy and contract fees; net investment income (it removes the expenses associated with generating the investment income). In case of Government office such as Central Bank, Post Office etc., the salary of its officers should be included into its revenues.

Similarly, operating expenses include all expenses being paid for operating activities. Operating cost such as costs of products sold (cost of raw materials, etc.) in production establishment, and costs of goods sold in non-production establishment are included. In addition, other operating costs such as salaries and wages for employees, fuel, gas, electricity, and water expenses, transportation expenses, rental expenses, commissions, tax expenses, and so on are the examples of operating expenses. In case of a bank, the average expenses is the sum of “total interest expense”, “total noninterest expense”, and “provision for loan and lease losses”.

- 1) The average monthly revenues or sales is multiplied by 12 months to derive average annual revenues or sales for the tabulation. Similarly, the average monthly operating expenses is multiplied by 12 months to derive average annual operating expenses. Here, average annual revenues/sales and average annual operating expenses are simply termed as annual sales and expenses respectively. The profit/ loss has been derived as the difference of annual sales and expenses. The concept of the annual profit and loss is close to that of Operating Surplus/Mixed Income in Gross Domestic Products (GDP).



## **Major Highlights of National Report No. 2-2 of the Final Results**

The National Economic Census 2018 (the NEC2018) was conducted with the reference date set on 14 April 2018. The NEC2018 covered all of fixed and movable establishments in the whole territory of Nepal. National Report No. 1-1 on establishment and persons engaged by industry of the NEC2018 was released on 1 July 2019, No. 1-2 by size of persons engaged was released on 1 September 2019, No. 1-3 by province and district was released on 2 January 2020, and No.2-1 on sales, expenses, and profit and loss by industry was released on 5 May 2020. Subsequently, No. 2-2 of the fourth release is outlined as follows:

### **1. Total number of entities<sup>1</sup> is 900,924 in Nepal.**

There were 900,924 entities in Nepal as of 14 April 2018 as the final results of the NEC2018. The number of persons engaged in entities was 3,115,112. (Refer to Table 1-2 and 1-3.)

With regard to the definition of terms and the coverage of NEC2018, refer to “Outline, Concepts and Definitions of NEC2018” in this report.

### **2. For annual sales<sup>2</sup>, entities with 100 to 499 persons engaged was largest in Nepal in 2017/18<sup>3</sup>.**

Looking at the annual sales by size of persons engaged, entities with 100 to 499 persons engaged was the largest group with Rs. 641 billions accounting for 22.0%. Subsequently, 20 to 49 persons engaged 339 billions (11.6%); 500 to 999 persons engaged 331 billions (11.4%); 10 to 19 persons engaged 264 billions (9.1%); and so on.

On the other hand, nine persons engaged was the smallest group with Rs. 40 billions accounting for 1.4%. Subsequently, eight persons engaged 50 billions (1.7%); seven persons engaged 55 billions (1.9%); and so on. (Refer to Table 1-1.)

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<sup>1</sup> *An entity manages its accounting record which includes an account book, an income statement, etc. An entity consists of a single-unit establishment or a head office only. It means branches are excluded.*

<sup>2</sup> *The concept of the annual sales is close to that of Gross Output in national accounts.*

<sup>3</sup> *Herein, the year 2017/18 in the western calendar means the year 2074 in Nepal calendar.*

Secondly, looking at the annual sales per entity by size of persons engaged, 500 to 999 persons engaged was the largest group with Rs. 2,629 millions per entity. Subsequently, 1,000 persons engaged and over 2,019 millions; 100 to 499 persons engaged 434 millions; and so on.

On the other hand, one person engaged was the smallest group with Rs. 441 thousands per entity. Subsequently, two persons engaged 778 thousands; three persons engaged 1,505 thousands; and so on. (Refer to Table 1-2.)

Thirdly, looking at the annual sales per persons engaged by size of persons engaged, 500 to 999 persons engaged was the largest group with Rs. 3,974 thousands per persons engaged. Subsequently, 100 to 499 persons engaged 2,281 thousands; 50 to 99 persons engaged 2,096 thousands; and so on.

On the other hand, two persons engaged was the smallest group with Rs. 389 thousands per persons engaged. Subsequently, one person engaged 441 thousands; three persons engaged 502 thousands; and so on. (Refer to Table 1-3.)

Fourthly, looking at the international comparison<sup>4</sup> of the annual sales by size of persons engaged, for entities with 50 persons engaged and over, Cambodia<sup>5</sup> was Rs. 622 billions. Subsequently, Nepal Rs. 1,377 billions; and Japan<sup>6</sup> Rs. 1,294,623 billions.

### **3. For annual profit and loss<sup>7</sup>, entities with 100 to 499 persons engaged was largest in Nepal in 2017/18.**

Looking at the annual profit and loss by size of persons engaged, entities with 100 to 499 persons engaged was the largest group with Rs. 140 billions accounting for 16.4%. Subsequently, 20 to 49 persons engaged 111 billions (13.0%); 10 to 19 persons engaged 98 billions (11.4%); 50 to 99 persons engaged 85 billions (10.0%); and so on.

On the other hand, nine persons engaged was the smallest group with Rs. 14

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<sup>4</sup> *There are some slight differences in the definition of entity, sales, industrial classification among three countries.*

<sup>5</sup> *Source: Cambodia Economic Census 2011, USD 5,657 millions, USD 1 = Rs. 110.*

<sup>6</sup> *Source: Japan Economic Census 2016 (under Japan Standard Industrial Classification, enterprise, etc.), JPY 1,294,623 billions, JPY 1 = Rs. 1.*

<sup>7</sup> *The concept of the annual profit and loss is close to that of Operating Surplus/Mixed Income in Gross Domestic Products (GDP).*

billions accounting for 1.6%. Subsequently, eight persons engaged 18 billions (2.1%); seven persons engaged 19 billions (2.2%); and so on. (Refer to Table 1-1.)

Secondly, looking at the annual profit and loss per entity by size of persons engaged, 500 to 999 persons engaged was the largest group with Rs. 531 millions per entity. Subsequently, 1,000 persons engaged and over 438 millions; 100 to 499 persons engaged 95 millions; and so on.

On the other hand, one person engaged was the smallest group with Rs. 162 thousands per entity. Subsequently, two persons engaged 268 thousands; three persons engaged 504 thousands; and so on. (Refer to Table 1-2.)

The above mentioned results are in line with economic theory of “Economies of Scale”. That is, the larger the entity, the more the profit. (Refer to Graph 1.)

Thirdly, looking at the annual profit and loss per persons engaged by size of persons engaged, 500 to 999 persons engaged was the largest group with Rs. 802 thousands per persons engaged. Subsequently, 50 to 99 persons engaged 650 thousands; 100 to 499 persons engaged 499 thousands; and so on.

On the other hand, two persons engaged was the smallest group with Rs. 134 thousands per persons engaged. Subsequently, 1,000 persons engaged and over Rs. 146 thousands; one person engaged 162 thousands; three persons engaged 168 thousands; and so on. This indicates that the entities with 1,000 persons engaged and over in Nepal are relatively labor intensive. Generally, the entities with a large number of persons engaged tend to have a high wage cost ratio. This leads to a decrease in profits. (Refer to Table 1-3.)

#### **4. For annual profit ratio to sales<sup>8</sup>, entities with eight persons engaged was largest.**

Looking at the annual profit ratio to sales by size of persons engaged, entities with eight persons engaged was the largest group with 37.0%. Subsequently, 10 to 19 persons engaged 36.9%; one person engaged 36.7%; and so on.

On the other hand, 500 to 999 persons engaged was the smallest group with 20.2%. Subsequently, 1,000 persons engaged and over 21.7%; 100 to 499 21.9%; and so on. (Refer to Table 1-1.)

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<sup>8</sup> *Annual profit ratio to sales = annual profit and loss / annual sales \* 100*

**5. For female managers' annual sales, entities with two persons engaged was largest.**

Looking at the annual sales of female managers by size of persons engaged, entities with two persons engaged was the largest group with Rs. 61 billions accounting for 21.2%. Subsequently, one person engaged 47 billions (16.5%); 100 to 499 persons engaged 30 billions (10.5%); and so on.

On the other hand, nine persons engaged was the smallest group with Rs. 3.9 billions accounting for 1.4%. Subsequently, seven persons engaged 5.2 billions (1.8%); eight persons engaged 5.5 billions (1.9%), and so on. (Refer to Table 5-1.)

**6. For female managers' annual profit and loss, entities with two persons engaged was largest.**

Looking at the annual profit and loss of female managers by size of persons engaged, entities with two persons engaged was the largest group with Rs. 20 billions accounting for 21.9%. Subsequently, one person engaged 16 billions (17.4%); 20 to 49 persons engaged 9 billions (9.8%); 100 to 499 persons engaged 8 billions (9.1%); and so on.

On the other hand, 1,000 persons engaged and over was the smallest group with Rs. 1.30 billions accounting for 1.4%; Subsequently, nine persons engaged 1.35 billions (1.5%); seven persons engaged 2.00 billions (2.2%), and so on. (Refer to Table 5-1.)

*Note: In Major Highlights, some proportions are calculated from respective reference table.*

## SECTION II:

# Graphs

\* Herein, sales mean revenues/sales.

1) Agriculture, forestry and fishing (A):

Registered establishments only.

2) Construction (F):

Individual construction builders such as carpenters, house painters, electricians, mason, plumbers who are not registered and don't have his/her office were not surveyed due to establishment approach.

3) Transportation and storage (H):

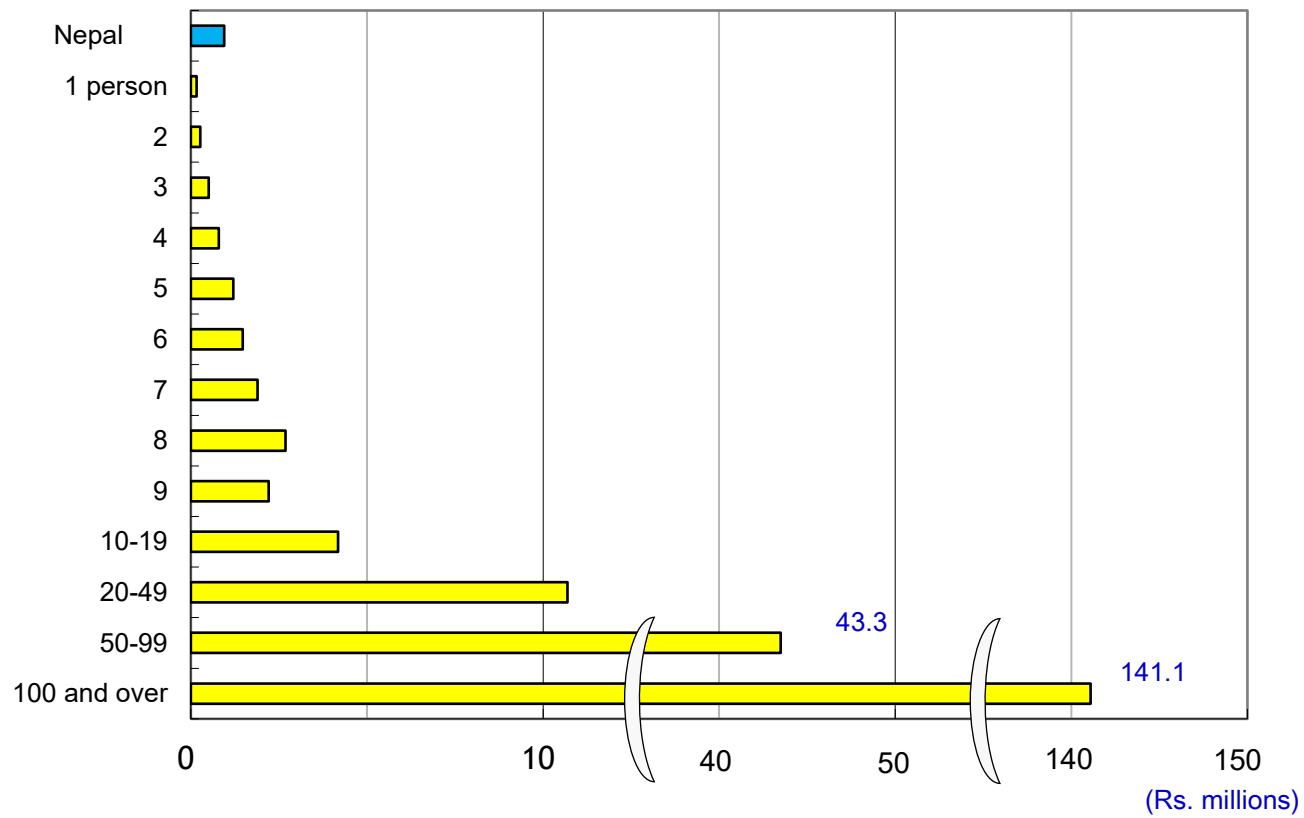
Individual mobile businesses such as taxis, buses, motorcycle taxis which are not registered and don't have his/her/ their office were not surveyed due to establishment approach.

4) Real estate (L):

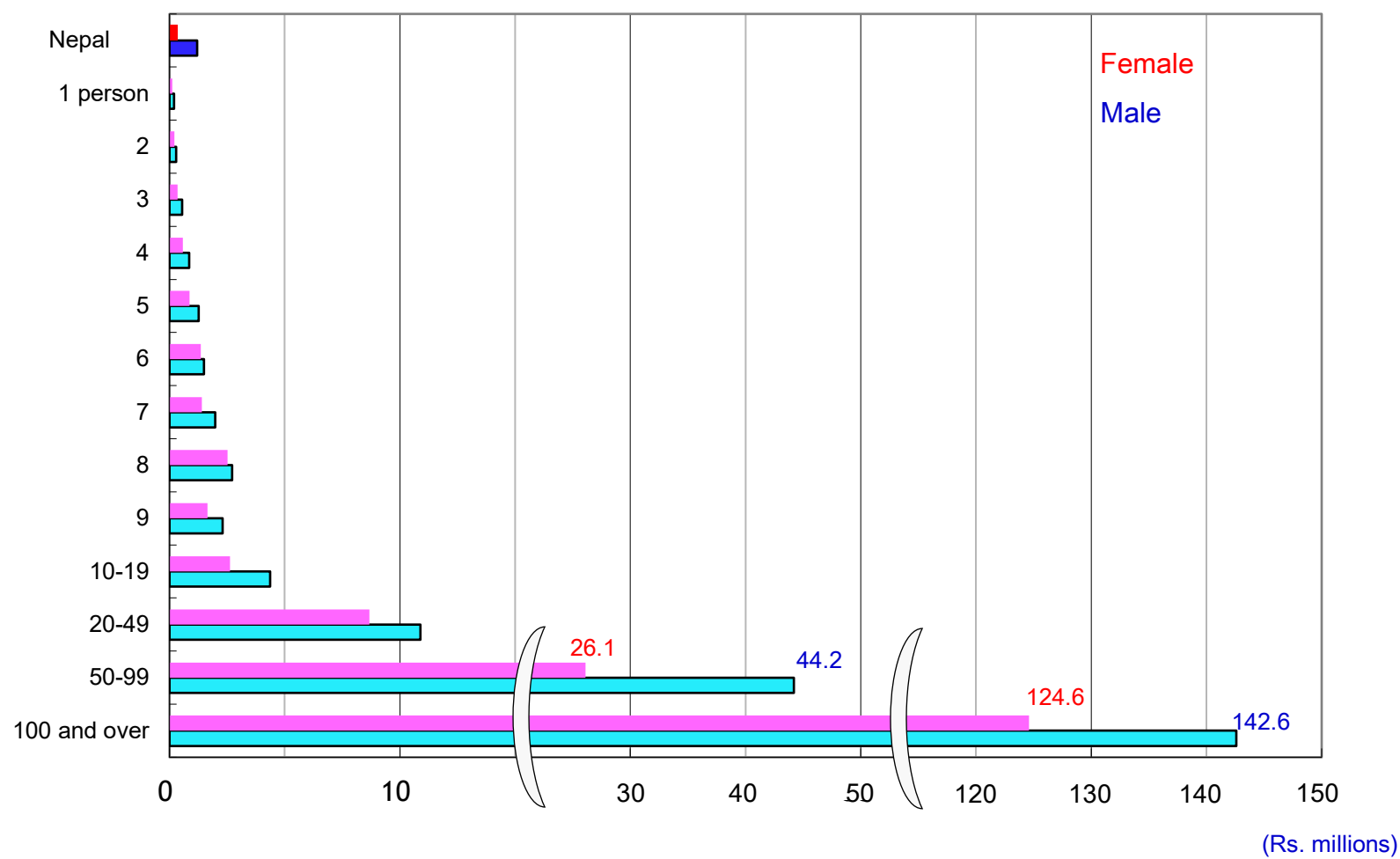
Individual real-estate owners who lend his extra house or land, are not registered, and don't have his/her office were not surveyed due to establishment approach. Individuals who make real-estate transactions informally or individually were also the same.



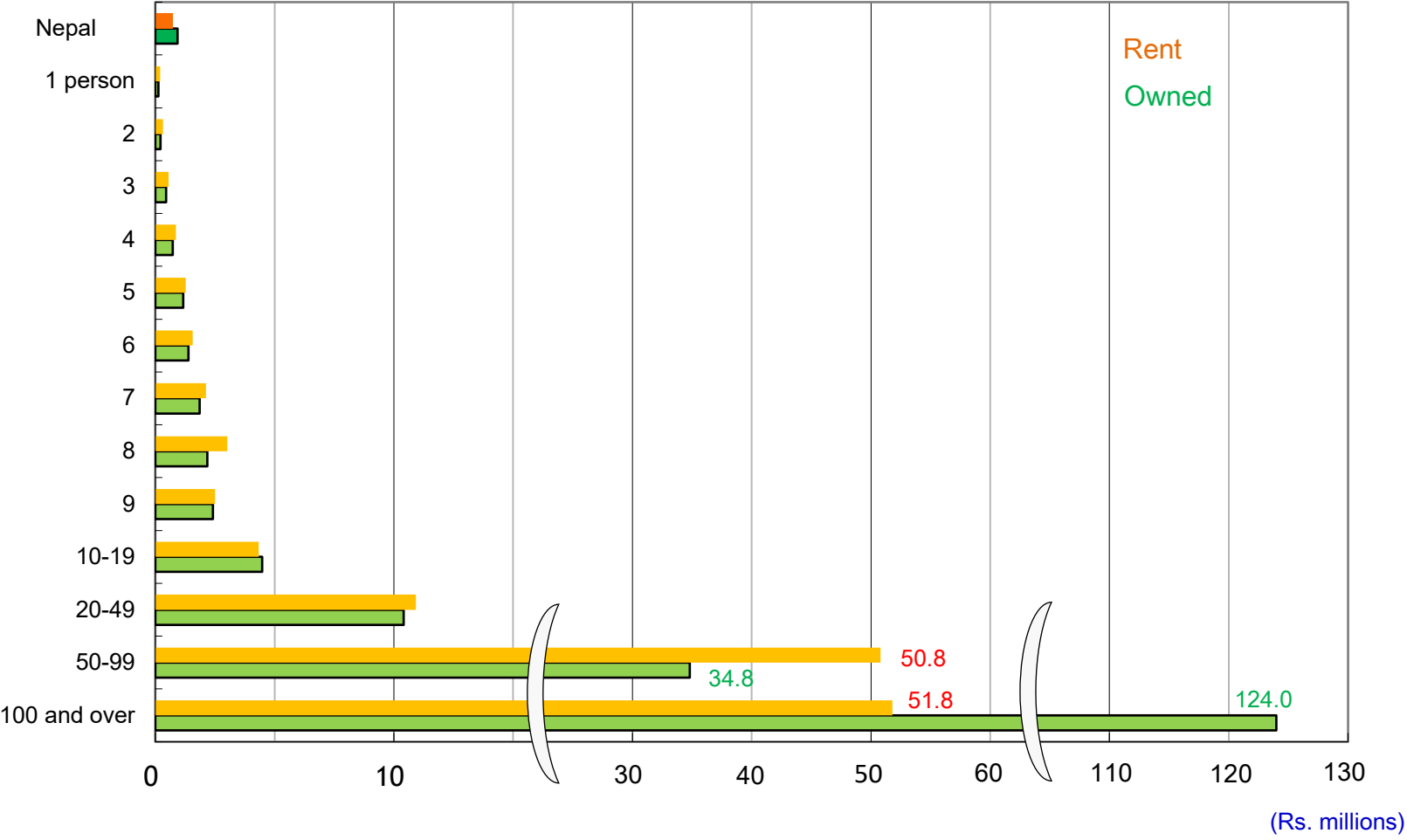
Graph 1. Annual Profit and Loss per Entity by Size of Persons Engaged - Nepal (2018)



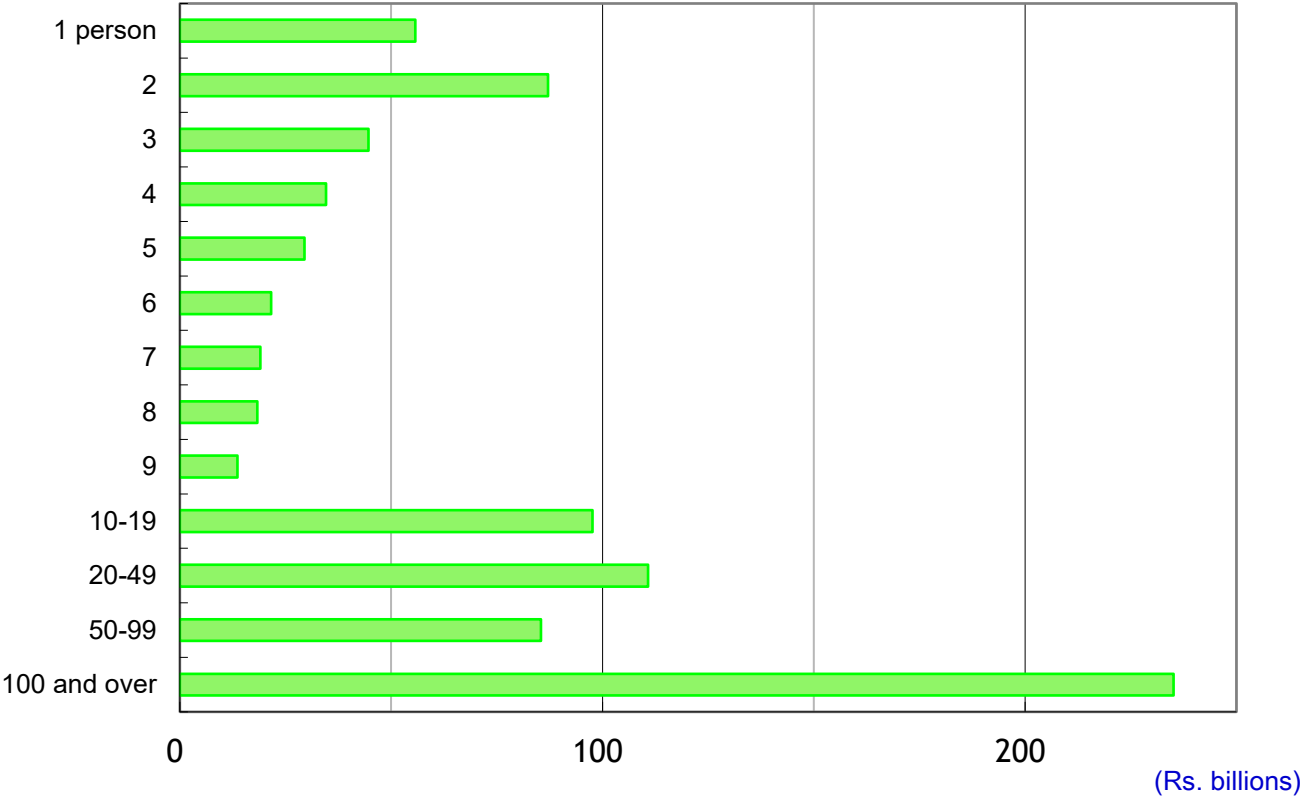
Graph 2. Annual Profit and Loss per Entity by Sex of Manager and Size of Persons Engaged - Nepal (2018)



Graph 3. Annual Profit and Loss per Entity by "Owned or Rent" and Size of Persons Engaged - Nepal (2018)



**Graph 4. Annual Profit and Loss by Size of Persons Engaged - Nepal (2018)**



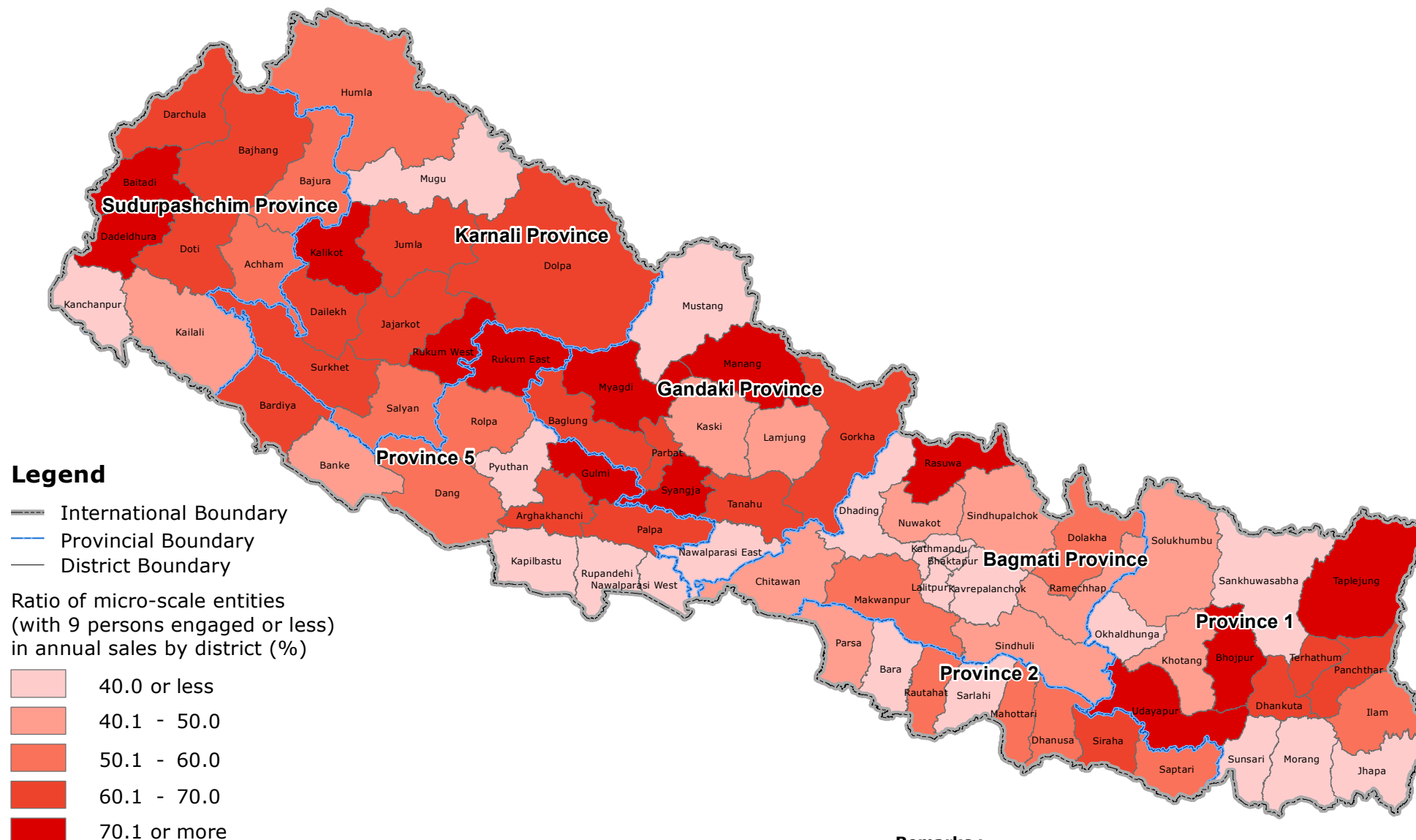
## **SECTION III:**

# **Maps**

\* Herein, sales mean revenues/sales.



# Map 1. Ratio of Micro-Scale Entities in Annual Sales by District (2018)



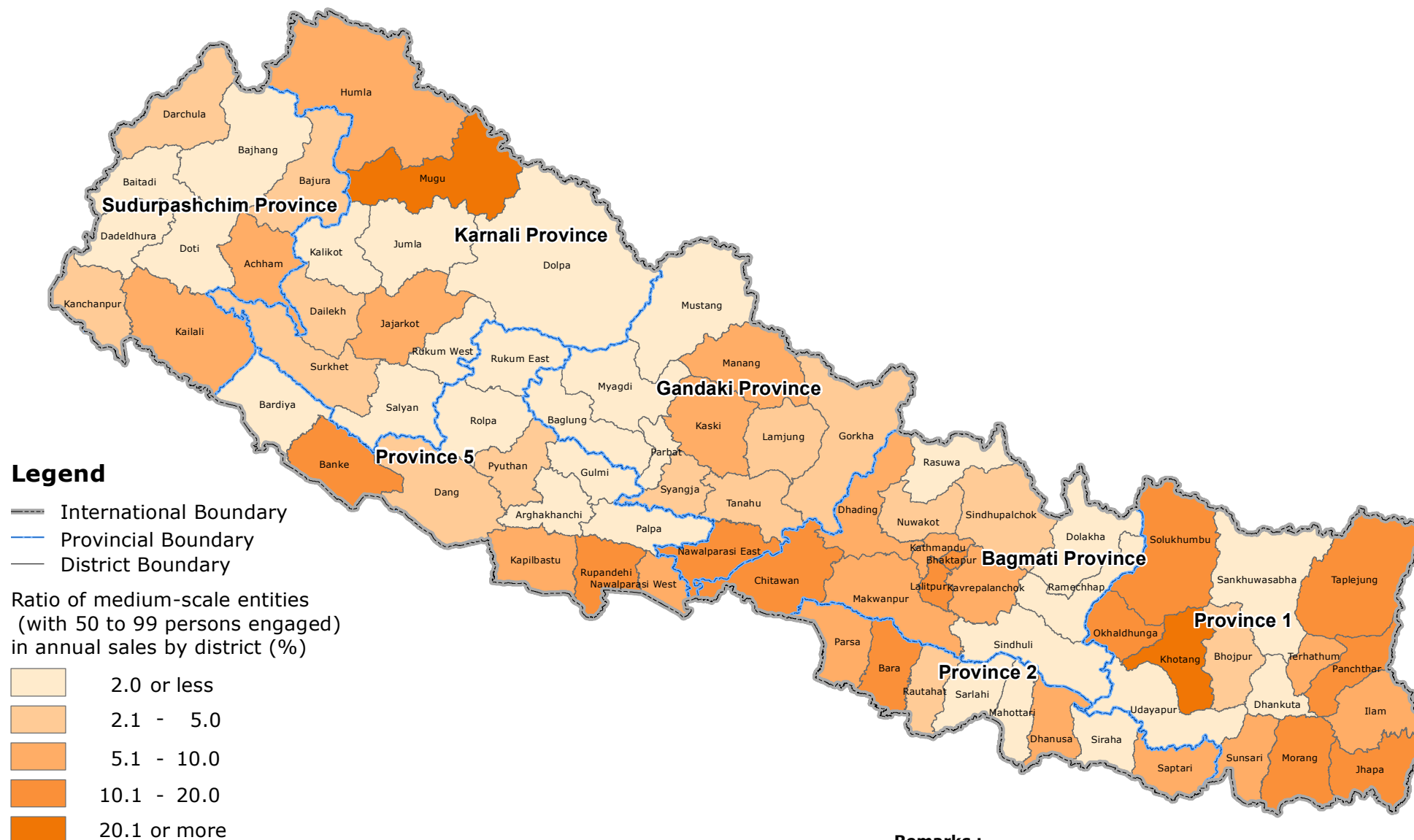
## Remarks :

Herein, micro-scale entities are tentatively classified by using number of persons engaged.

## Map 2. Ratio of Small-Scale Entities in Annual Sales by District (2018)



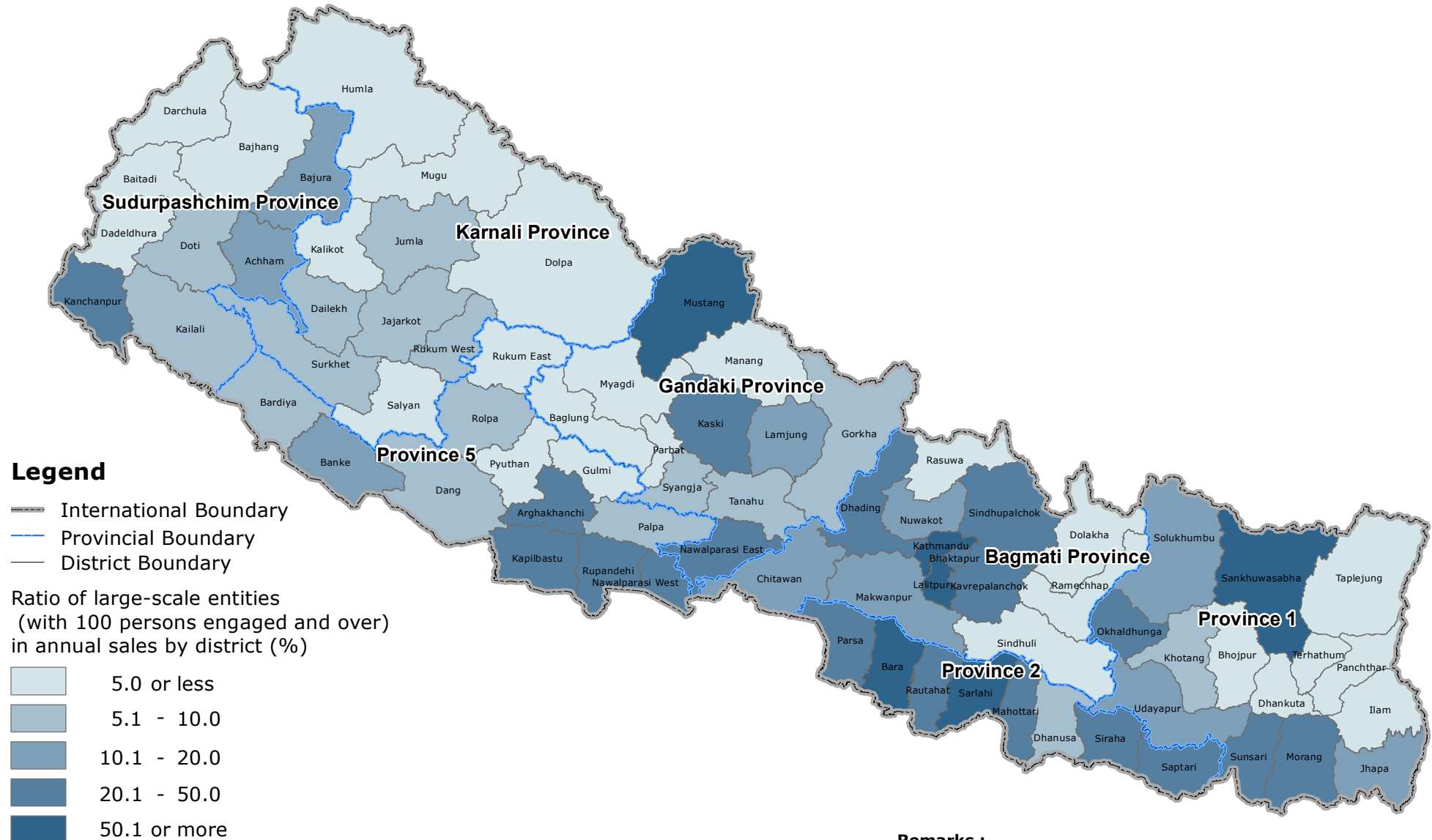
**Map 3. Ratio of Medium-Scale Entities in Annual Sales by District (2018)**



**Remarks :**

Herein, medium-scale entities are tentatively classified by using number of persons engaged.

**Map 4. Ratio of Large-Scale Entities in Annual Sales by District (2018)**



**Remarks :**

Herein, large-scale entities are tentatively classified by using number of persons engaged.

## **SECTION IV-1:**

# **Tables on Entities**

\* Herein, sales mean revenues/sales.

1) Construction (F):

Individual construction builders such as carpenters, house painters, electricians, mason, plumbers who are not registered and don't have his/her office were not surveyed due to establishment approach.

2) Transportation and storage (H):

Individual mobile businesses such as taxis, buses, motorcycle taxis which are not registered and don't have his/her/ their office were not surveyed due to establishment approach.

3) Real estate (L):

Individual real-estate owners who lend his extra house or land, are not registered, and don't have his/her office were not surveyed due to establishment approach. Individuals who make real-estate transactions informally or individually were also the same.



**Table 1-1. Annual Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 2,915,609                            | 2,062,396                               | 853,213                                        |
| 1 person                                 | 151,882                              | 96,198                                  | 55,684                                         |
| 2                                        | 252,921                              | 165,803                                 | 87,118                                         |
| 3                                        | 133,511                              | 88,845                                  | 44,666                                         |
| 4                                        | 103,142                              | 68,538                                  | 34,603                                         |
| 5                                        | 86,172                               | 56,719                                  | 29,453                                         |
| 6                                        | 64,042                               | 42,406                                  | 21,635                                         |
| 7                                        | 54,834                               | 35,763                                  | 19,071                                         |
| 8                                        | 49,592                               | 31,265                                  | 18,326                                         |
| 9                                        | 39,625                               | 25,965                                  | 13,660                                         |
| 10-19                                    | 264,316                              | 166,705                                 | 97,611                                         |
| 20-49                                    | 338,555                              | 227,787                                 | 110,769                                        |
| 50-99                                    | 275,812                              | 190,332                                 | 85,479                                         |
| 100-499                                  | 640,647                              | 500,439                                 | 140,208                                        |
| 500-999                                  | 331,311                              | 264,441                                 | 66,870                                         |
| 1,000 and over                           | 129,248                              | 101,190                                 | 28,058                                         |
| 5 and over                               | 2,274,153                            | 1,643,012                               | 631,141                                        |
| 10 and over                              | 1,979,889                            | 1,450,893                               | 528,996                                        |
| 20 and over                              | 1,715,573                            | 1,284,188                               | 431,384                                        |
| 50 and over                              | 1,377,017                            | 1,056,402                               | 320,616                                        |
| 100 and over                             | 1,101,206                            | 866,069                                 | 235,137                                        |
| 500 and over                             | 460,559                              | 365,630                                 | 94,928                                         |
| 1-10                                     | 980,897                              | 638,529                                 | 342,368                                        |
| 11-50                                    | 564,939                              | 372,319                                 | 192,620                                        |
| 51-100                                   | 282,485                              | 197,166                                 | 85,319                                         |
| 101 and over                             | 1,087,288                            | 854,382                                 | 232,906                                        |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 1-2. Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 900,924                                 | 3,236                              | 2,289                                 | 947                                          |
| 1 person                                 | 344,026                                 | 441                                | 280                                   | 162                                          |
| 2                                        | 325,280                                 | 778                                | 510                                   | 268                                          |
| 3                                        | 88,700                                  | 1,505                              | 1,002                                 | 504                                          |
| 4                                        | 43,354                                  | 2,379                              | 1,581                                 | 798                                          |
| 5                                        | 24,522                                  | 3,514                              | 2,313                                 | 1,201                                        |
| 6                                        | 14,684                                  | 4,361                              | 2,888                                 | 1,473                                        |
| 7                                        | 10,044                                  | 5,459                              | 3,561                                 | 1,899                                        |
| 8                                        | 6,807                                   | 7,285                              | 4,593                                 | 2,692                                        |
| 9                                        | 6,169                                   | 6,423                              | 4,209                                 | 2,214                                        |
| 10-19                                    | 23,336                                  | 11,327                             | 7,144                                 | 4,183                                        |
| 20-49                                    | 10,362                                  | 32,673                             | 21,983                                | 10,690                                       |
| 50-99                                    | 1,973                                   | 139,793                            | 96,469                                | 43,325                                       |
| 100-499                                  | 1,477                                   | 433,749                            | 338,821                               | 94,928                                       |
| 500-999                                  | 126                                     | 2,629,453                          | 2,098,735                             | 530,718                                      |
| 1,000 and over                           | 64                                      | 2,019,494                          | 1,581,090                             | 438,404                                      |
| 5 and over                               | 99,564                                  | 22,841                             | 16,502                                | 6,339                                        |
| 10 and over                              | 37,338                                  | 53,026                             | 38,858                                | 14,168                                       |
| 20 and over                              | 14,002                                  | 122,523                            | 91,715                                | 30,809                                       |
| 50 and over                              | 3,640                                   | 378,301                            | 290,220                               | 88,081                                       |
| 100 and over                             | 1,667                                   | 660,591                            | 519,538                               | 141,054                                      |
| 500 and over                             | 190                                     | 2,423,993                          | 1,924,370                             | 499,623                                      |
| 1-10                                     | 868,407                                 | 1,130                              | 735                                   | 394                                          |
| 11-50                                    | 28,995                                  | 19,484                             | 12,841                                | 6,643                                        |
| 51-100                                   | 1,906                                   | 148,208                            | 103,445                               | 44,763                                       |
| 101 and over                             | 1,616                                   | 672,827                            | 528,702                               | 144,125                                      |

**Table 1-3. Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)</b> | <b>Annual<br/>Sales</b> | <b>Annual<br/>Expenses</b> | <b>Annual<br/>Profit and Loss</b> |
|--------------------------------------------------|---------------------------------------------|-------------------------|----------------------------|-----------------------------------|
|                                                  | (persons)                                   | (1,000 Rs.)             | (1,000 Rs.)                | (1,000 Rs.)                       |
| Total                                            | 3,115,112                                   | 936                     | 662                        | 274                               |
| 1 person                                         | 344,026                                     | 441                     | 280                        | 162                               |
| 2                                                | 650,560                                     | 389                     | 255                        | 134                               |
| 3                                                | 266,100                                     | 502                     | 334                        | 168                               |
| 4                                                | 173,416                                     | 595                     | 395                        | 200                               |
| 5                                                | 122,610                                     | 703                     | 463                        | 240                               |
| 6                                                | 88,104                                      | 727                     | 481                        | 246                               |
| 7                                                | 70,308                                      | 780                     | 509                        | 271                               |
| 8                                                | 54,456                                      | 911                     | 574                        | 337                               |
| 9                                                | 55,521                                      | 714                     | 468                        | 246                               |
| 10-19                                            | 305,024                                     | 867                     | 547                        | 320                               |
| 20-49                                            | 296,763                                     | 1,141                   | 768                        | 373                               |
| 50-99                                            | 131,591                                     | 2,096                   | 1,446                      | 650                               |
| 100-499                                          | 280,869                                     | 2,281                   | 1,782                      | 499                               |
| 500-999                                          | 83,361                                      | 3,974                   | 3,172                      | 802                               |
| 1,000 and over                                   | 192,403                                     | 672                     | 526                        | 146                               |
| 5 and over                                       | 1,681,010                                   | 1,353                   | 977                        | 375                               |
| 10 and over                                      | 1,290,011                                   | 1,535                   | 1,125                      | 410                               |
| 20 and over                                      | 984,987                                     | 1,742                   | 1,304                      | 438                               |
| 50 and over                                      | 688,224                                     | 2,001                   | 1,535                      | 466                               |
| 100 and over                                     | 556,633                                     | 1,978                   | 1,556                      | 422                               |
| 500 and over                                     | 275,764                                     | 1,670                   | 1,326                      | 344                               |
| 1-10                                             | 1,873,311                                   | 524                     | 341                        | 183                               |
| 11-50                                            | 559,477                                     | 1,010                   | 665                        | 344                               |
| 51-100                                           | 130,791                                     | 2,160                   | 1,507                      | 652                               |
| 101 and over                                     | 551,533                                     | 1,971                   | 1,549                      | 422                               |

**Table 1-4. Monthly Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 242,967                               | 171,866                                  | 71,101                                          |
| 1 person                                 | 12,657                                | 8,016                                    | 4,640                                           |
| 2                                        | 21,077                                | 13,817                                   | 7,260                                           |
| 3                                        | 11,126                                | 7,404                                    | 3,722                                           |
| 4                                        | 8,595                                 | 5,712                                    | 2,884                                           |
| 5                                        | 7,181                                 | 4,727                                    | 2,454                                           |
| 6                                        | 5,337                                 | 3,534                                    | 1,803                                           |
| 7                                        | 4,569                                 | 2,980                                    | 1,589                                           |
| 8                                        | 4,133                                 | 2,605                                    | 1,527                                           |
| 9                                        | 3,302                                 | 2,164                                    | 1,138                                           |
| 10-19                                    | 22,026                                | 13,892                                   | 8,134                                           |
| 20-49                                    | 28,213                                | 18,982                                   | 9,231                                           |
| 50-99                                    | 22,984                                | 15,861                                   | 7,123                                           |
| 100-499                                  | 53,387                                | 41,703                                   | 11,684                                          |
| 500-999                                  | 27,609                                | 22,037                                   | 5,573                                           |
| 1,000 and over                           | 10,771                                | 8,432                                    | 2,338                                           |
| 5 and over                               | 189,513                               | 136,918                                  | 52,595                                          |
| 10 and over                              | 164,991                               | 120,908                                  | 44,083                                          |
| 20 and over                              | 142,964                               | 107,016                                  | 35,949                                          |
| 50 and over                              | 114,751                               | 88,033                                   | 26,718                                          |
| 100 and over                             | 91,767                                | 72,172                                   | 19,595                                          |
| 500 and over                             | 38,380                                | 30,469                                   | 7,911                                           |
| 1-10                                     | 81,741                                | 53,211                                   | 28,531                                          |
| 11-50                                    | 47,078                                | 31,027                                   | 16,052                                          |
| 51-100                                   | 23,540                                | 16,431                                   | 7,110                                           |
| 101 and over                             | 90,607                                | 71,198                                   | 19,409                                          |

**Table 2-1. Registered Entities only:**

**Annual Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 2,681,734                            | 1,900,630                               | 781,105                                        |
| 1 person                                 | 79,631                               | 49,810                                  | 29,821                                         |
| 2                                        | 173,091                              | 110,727                                 | 62,363                                         |
| 3                                        | 109,921                              | 71,877                                  | 38,044                                         |
| 4                                        | 91,914                               | 60,044                                  | 31,870                                         |
| 5                                        | 80,106                               | 52,064                                  | 28,042                                         |
| 6                                        | 60,438                               | 39,721                                  | 20,718                                         |
| 7                                        | 52,192                               | 33,910                                  | 18,282                                         |
| 8                                        | 47,286                               | 29,531                                  | 17,755                                         |
| 9                                        | 37,841                               | 24,704                                  | 13,138                                         |
| 10-19                                    | 257,434                              | 162,064                                 | 95,370                                         |
| 20-49                                    | 331,121                              | 222,499                                 | 108,622                                        |
| 50-99                                    | 268,133                              | 184,691                                 | 83,442                                         |
| 100-499                                  | 632,067                              | 493,358                                 | 138,709                                        |
| 500-999                                  | 331,311                              | 264,441                                 | 66,870                                         |
| 1,000 and over                           | 129,248                              | 101,190                                 | 28,058                                         |
| 5 and over                               | 2,227,177                            | 1,608,171                               | 619,006                                        |
| 10 and over                              | 1,949,313                            | 1,428,241                               | 521,072                                        |
| 20 and over                              | 1,691,880                            | 1,266,178                               | 425,702                                        |
| 50 and over                              | 1,360,759                            | 1,043,679                               | 317,079                                        |
| 100 and over                             | 1,092,625                            | 858,988                                 | 233,637                                        |
| 500 and over                             | 460,559                              | 365,630                                 | 94,928                                         |
| 1-10                                     | 775,755                              | 498,452                                 | 277,302                                        |
| 11-50                                    | 551,368                              | 362,441                                 | 188,927                                        |
| 51-100                                   | 275,725                              | 192,295                                 | 83,430                                         |
| 101 and over                             | 1,078,887                            | 847,442                                 | 231,445                                        |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 2-2. Registered Entities only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 441,828                                 | 6,070                              | 4,302                                 | 1,768                                        |
| 1 person                                 | 112,525                                 | 708                                | 443                                   | 265                                          |
| 2                                        | 154,688                                 | 1,119                              | 716                                   | 403                                          |
| 3                                        | 54,751                                  | 2,008                              | 1,313                                 | 695                                          |
| 4                                        | 31,143                                  | 2,951                              | 1,928                                 | 1,023                                        |
| 5                                        | 19,824                                  | 4,041                              | 2,626                                 | 1,415                                        |
| 6                                        | 12,735                                  | 4,746                              | 3,119                                 | 1,627                                        |
| 7                                        | 8,929                                   | 5,845                              | 3,798                                 | 2,047                                        |
| 8                                        | 6,041                                   | 7,828                              | 4,888                                 | 2,939                                        |
| 9                                        | 5,661                                   | 6,685                              | 4,364                                 | 2,321                                        |
| 10-19                                    | 22,090                                  | 11,654                             | 7,337                                 | 4,317                                        |
| 20-49                                    | 9,901                                   | 33,443                             | 22,472                                | 10,971                                       |
| 50-99                                    | 1,898                                   | 141,271                            | 97,308                                | 43,963                                       |
| 100-499                                  | 1,452                                   | 435,308                            | 339,778                               | 95,529                                       |
| 500-999                                  | 126                                     | 2,629,453                          | 2,098,735                             | 530,718                                      |
| 1,000 and over                           | 64                                      | 2,019,494                          | 1,581,090                             | 438,404                                      |
| 5 and over                               | 88,721                                  | 25,103                             | 18,126                                | 6,977                                        |
| 10 and over                              | 35,531                                  | 54,862                             | 40,197                                | 14,665                                       |
| 20 and over                              | 13,441                                  | 125,875                            | 94,203                                | 31,672                                       |
| 50 and over                              | 3,540                                   | 384,395                            | 294,825                               | 89,570                                       |
| 100 and over                             | 1,642                                   | 665,423                            | 523,135                               | 142,288                                      |
| 500 and over                             | 190                                     | 2,423,993                          | 1,924,370                             | 499,623                                      |
| 1-10                                     | 410,798                                 | 1,888                              | 1,213                                 | 675                                          |
| 11-50                                    | 27,595                                  | 19,981                             | 13,134                                | 6,846                                        |
| 51-100                                   | 1,842                                   | 149,688                            | 104,395                               | 45,293                                       |
| 101 and over                             | 1,593                                   | 677,267                            | 531,979                               | 145,289                                      |

**Table 2-3. Registered Entities only: Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)</b> | <b>Annual<br/>Sales</b> | <b>Annual<br/>Expenses</b> | <b>Annual<br/>Profit and Loss</b> |
|--------------------------------------------------|---------------------------------------------|-------------------------|----------------------------|-----------------------------------|
|                                                  | (persons)                                   | (1,000 Rs.)             | (1,000 Rs.)                | (1,000 Rs.)                       |
| Total                                            | 2,301,068                                   | 1,165                   | 826                        | 339                               |
| 1 person                                         | 112,525                                     | 708                     | 443                        | 265                               |
| 2                                                | 309,376                                     | 559                     | 358                        | 202                               |
| 3                                                | 164,253                                     | 669                     | 438                        | 232                               |
| 4                                                | 124,572                                     | 738                     | 482                        | 256                               |
| 5                                                | 99,120                                      | 808                     | 525                        | 283                               |
| 6                                                | 76,410                                      | 791                     | 520                        | 271                               |
| 7                                                | 62,503                                      | 835                     | 543                        | 292                               |
| 8                                                | 48,328                                      | 978                     | 611                        | 367                               |
| 9                                                | 50,949                                      | 743                     | 485                        | 258                               |
| 10-19                                            | 289,572                                     | 889                     | 560                        | 329                               |
| 20-49                                            | 284,066                                     | 1,166                   | 783                        | 382                               |
| 50-99                                            | 126,902                                     | 2,113                   | 1,455                      | 658                               |
| 100-499                                          | 276,728                                     | 2,284                   | 1,783                      | 501                               |
| 500-999                                          | 83,361                                      | 3,974                   | 3,172                      | 802                               |
| 1,000 and over                                   | 192,403                                     | 672                     | 526                        | 146                               |
| 5 and over                                       | 1,590,342                                   | 1,400                   | 1,011                      | 389                               |
| 10 and over                                      | 1,253,032                                   | 1,556                   | 1,140                      | 416                               |
| 20 and over                                      | 963,460                                     | 1,756                   | 1,314                      | 442                               |
| 50 and over                                      | 679,394                                     | 2,003                   | 1,536                      | 467                               |
| 100 and over                                     | 552,492                                     | 1,978                   | 1,555                      | 423                               |
| 500 and over                                     | 275,764                                     | 1,670                   | 1,326                      | 344                               |
| 1-10                                             | 1,093,046                                   | 710                     | 456                        | 254                               |
| 11-50                                            | 533,878                                     | 1,033                   | 679                        | 354                               |
| 51-100                                           | 126,552                                     | 2,179                   | 1,519                      | 659                               |
| 101 and over                                     | 547,592                                     | 1,970                   | 1,548                      | 423                               |

**Table 2-4. Registered Entities only:**

**Monthly Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 223,478                               | 158,386                                  | 65,092                                          |
| 1 person                                 | 6,636                                 | 4,151                                    | 2,485                                           |
| 2                                        | 14,424                                | 9,227                                    | 5,197                                           |
| 3                                        | 9,160                                 | 5,990                                    | 3,170                                           |
| 4                                        | 7,659                                 | 5,004                                    | 2,656                                           |
| 5                                        | 6,676                                 | 4,339                                    | 2,337                                           |
| 6                                        | 5,037                                 | 3,310                                    | 1,726                                           |
| 7                                        | 4,349                                 | 2,826                                    | 1,523                                           |
| 8                                        | 3,941                                 | 2,461                                    | 1,480                                           |
| 9                                        | 3,153                                 | 2,059                                    | 1,095                                           |
| 10-19                                    | 21,453                                | 13,505                                   | 7,947                                           |
| 20-49                                    | 27,593                                | 18,542                                   | 9,052                                           |
| 50-99                                    | 22,344                                | 15,391                                   | 6,954                                           |
| 100-499                                  | 52,672                                | 41,113                                   | 11,559                                          |
| 500-999                                  | 27,609                                | 22,037                                   | 5,573                                           |
| 1,000 and over                           | 10,771                                | 8,432                                    | 2,338                                           |
| 5 and over                               | 185,598                               | 134,014                                  | 51,584                                          |
| 10 and over                              | 162,443                               | 119,020                                  | 43,423                                          |
| 20 and over                              | 140,990                               | 105,515                                  | 35,475                                          |
| 50 and over                              | 113,397                               | 86,973                                   | 26,423                                          |
| 100 and over                             | 91,052                                | 71,582                                   | 19,470                                          |
| 500 and over                             | 38,380                                | 30,469                                   | 7,911                                           |
| 1-10                                     | 64,646                                | 41,538                                   | 23,109                                          |
| 11-50                                    | 45,947                                | 30,203                                   | 15,744                                          |
| 51-100                                   | 22,977                                | 16,025                                   | 6,953                                           |
| 101 and over                             | 89,907                                | 70,620                                   | 19,287                                          |

**Table 3-1. Not Registered Entities only:**

**Annual Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 233,151                              | 161,144                                 | 72,007                                         |
| 1 person                                 | 72,170                               | 46,322                                  | 25,848                                         |
| 2                                        | 79,817                               | 55,066                                  | 24,752                                         |
| 3                                        | 23,566                               | 16,950                                  | 6,617                                          |
| 4                                        | 11,216                               | 8,488                                   | 2,727                                          |
| 5                                        | 6,062                                | 4,653                                   | 1,409                                          |
| 6                                        | 3,591                                | 2,675                                   | 916                                            |
| 7                                        | 2,638                                | 1,849                                   | 788                                            |
| 8                                        | 2,303                                | 1,732                                   | 571                                            |
| 9                                        | 1,777                                | 1,255                                   | 522                                            |
| 10-19                                    | 6,817                                | 4,576                                   | 2,241                                          |
| 20-49                                    | 7,323                                | 5,195                                   | 2,128                                          |
| 50-99                                    | 7,643                                | 5,625                                   | 2,018                                          |
| 100-499                                  | 8,229                                | 6,758                                   | 1,471                                          |
| 500-999                                  | 0                                    | 0                                       | 0                                              |
| 1,000 and over                           | 0                                    | 0                                       | 0                                              |
| 5 and over                               | 46,382                               | 34,319                                  | 12,063                                         |
| 10 and over                              | 30,012                               | 22,154                                  | 7,857                                          |
| 20 and over                              | 23,195                               | 17,578                                  | 5,617                                          |
| 50 and over                              | 15,872                               | 12,383                                  | 3,489                                          |
| 100 and over                             | 8,229                                | 6,758                                   | 1,471                                          |
| 500 and over                             | 0                                    | 0                                       | 0                                              |
| 1-10                                     | 204,983                              | 139,952                                 | 65,031                                         |
| 11-50                                    | 13,394                               | 9,720                                   | 3,674                                          |
| 51-100                                   | 6,724                                | 4,854                                   | 1,870                                          |
| 101 and over                             | 8,049                                | 6,617                                   | 1,432                                          |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 3-2. Not Registered Entities only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 458,857                                 | 508                                | 351                                   | 157                                          |
| 1 person                                 | 231,332                                 | 312                                | 200                                   | 112                                          |
| 2                                        | 170,566                                 | 468                                | 323                                   | 145                                          |
| 3                                        | 33,936                                  | 694                                | 499                                   | 195                                          |
| 4                                        | 12,203                                  | 919                                | 696                                   | 224                                          |
| 5                                        | 4,696                                   | 1,291                              | 991                                   | 300                                          |
| 6                                        | 1,947                                   | 1,844                              | 1,374                                 | 470                                          |
| 7                                        | 1,113                                   | 2,370                              | 1,661                                 | 708                                          |
| 8                                        | 765                                     | 3,010                              | 2,264                                 | 746                                          |
| 9                                        | 505                                     | 3,518                              | 2,485                                 | 1,033                                        |
| 10-19                                    | 1,240                                   | 5,497                              | 3,690                                 | 1,807                                        |
| 20-49                                    | 457                                     | 16,024                             | 11,368                                | 4,656                                        |
| 50-99                                    | 74                                      | 103,283                            | 76,010                                | 27,273                                       |
| 100-499                                  | 23                                      | 357,781                            | 293,839                               | 63,942                                       |
| 500-999                                  | 0                                       |                                    |                                       |                                              |
| 1,000 and over                           | 0                                       |                                    |                                       |                                              |
| 5 and over                               | 10,820                                  | 4,287                              | 3,172                                 | 1,115                                        |
| 10 and over                              | 1,794                                   | 16,729                             | 12,349                                | 4,380                                        |
| 20 and over                              | 554                                     | 41,868                             | 31,730                                | 10,138                                       |
| 50 and over                              | 97                                      | 163,628                            | 127,660                               | 35,968                                       |
| 100 and over                             | 23                                      | 357,781                            | 293,839                               | 63,942                                       |
| 500 and over                             | 0                                       |                                    |                                       |                                              |
| 1-10                                     | 457,383                                 | 448                                | 306                                   | 142                                          |
| 11-50                                    | 1,390                                   | 9,636                              | 6,993                                 | 2,643                                        |
| 51-100                                   | 63                                      | 106,734                            | 77,052                                | 29,682                                       |
| 101 and over                             | 21                                      | 383,309                            | 315,119                               | 68,190                                       |

**Table 3-3. Not Registered Entities only: Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)<br/><br/>(persons)</b> | <b>Annual<br/>Sales<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Expenses<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Profit and Loss<br/><br/>(1,000 Rs.)</b> |
|--------------------------------------------------|----------------------------------------------------------------|----------------------------------------------|-------------------------------------------------|--------------------------------------------------------|
| Total                                            | 813,062                                                        | 287                                          | 198                                             | 89                                                     |
| 1 person                                         | 231,332                                                        | 312                                          | 200                                             | 112                                                    |
| 2                                                | 341,132                                                        | 234                                          | 161                                             | 73                                                     |
| 3                                                | 101,808                                                        | 231                                          | 166                                             | 65                                                     |
| 4                                                | 48,812                                                         | 230                                          | 174                                             | 56                                                     |
| 5                                                | 23,480                                                         | 258                                          | 198                                             | 60                                                     |
| 6                                                | 11,682                                                         | 307                                          | 229                                             | 78                                                     |
| 7                                                | 7,791                                                          | 339                                          | 237                                             | 101                                                    |
| 8                                                | 6,120                                                          | 376                                          | 283                                             | 93                                                     |
| 9                                                | 4,545                                                          | 391                                          | 276                                             | 115                                                    |
| 10-19                                            | 15,361                                                         | 444                                          | 298                                             | 146                                                    |
| 20-49                                            | 12,558                                                         | 583                                          | 414                                             | 169                                                    |
| 50-99                                            | 4,627                                                          | 1,652                                        | 1,216                                           | 436                                                    |
| 100-499                                          | 3,814                                                          | 2,158                                        | 1,772                                           | 386                                                    |
| 500-999                                          | 0                                                              |                                              |                                                 |                                                        |
| 1,000 and over                                   | 0                                                              |                                              |                                                 |                                                        |
| 5 and over                                       | 89,978                                                         | 515                                          | 381                                             | 134                                                    |
| 10 and over                                      | 36,360                                                         | 825                                          | 609                                             | 216                                                    |
| 20 and over                                      | 20,999                                                         | 1,105                                        | 837                                             | 267                                                    |
| 50 and over                                      | 8,441                                                          | 1,880                                        | 1,467                                           | 413                                                    |
| 100 and over                                     | 3,814                                                          | 2,158                                        | 1,772                                           | 386                                                    |
| 500 and over                                     | 0                                                              |                                              |                                                 |                                                        |
| 1-10                                             | 779,902                                                        | 263                                          | 179                                             | 83                                                     |
| 11-50                                            | 25,369                                                         | 528                                          | 383                                             | 145                                                    |
| 51-100                                           | 4,177                                                          | 1,610                                        | 1,162                                           | 448                                                    |
| 101 and over                                     | 3,614                                                          | 2,227                                        | 1,831                                           | 396                                                    |

**Table 3-4. Not Registered Entities only:**

**Monthly Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 19,429                                | 13,429                                   | 6,001                                           |
| 1 person                                 | 6,014                                 | 3,860                                    | 2,154                                           |
| 2                                        | 6,651                                 | 4,589                                    | 2,063                                           |
| 3                                        | 1,964                                 | 1,412                                    | 551                                             |
| 4                                        | 935                                   | 707                                      | 227                                             |
| 5                                        | 505                                   | 388                                      | 117                                             |
| 6                                        | 299                                   | 223                                      | 76                                              |
| 7                                        | 220                                   | 154                                      | 66                                              |
| 8                                        | 192                                   | 144                                      | 48                                              |
| 9                                        | 148                                   | 105                                      | 43                                              |
| 10-19                                    | 568                                   | 381                                      | 187                                             |
| 20-49                                    | 610                                   | 433                                      | 177                                             |
| 50-99                                    | 637                                   | 469                                      | 168                                             |
| 100-499                                  | 686                                   | 563                                      | 123                                             |
| 500-999                                  | 0                                     | 0                                        | 0                                               |
| 1,000 and over                           | 0                                     | 0                                        | 0                                               |
| 5 and over                               | 3,865                                 | 2,860                                    | 1,005                                           |
| 10 and over                              | 2,501                                 | 1,846                                    | 655                                             |
| 20 and over                              | 1,933                                 | 1,465                                    | 468                                             |
| 50 and over                              | 1,323                                 | 1,032                                    | 291                                             |
| 100 and over                             | 686                                   | 563                                      | 123                                             |
| 500 and over                             | 0                                     | 0                                        | 0                                               |
| 1-10                                     | 17,082                                | 11,663                                   | 5,419                                           |
| 11-50                                    | 1,116                                 | 810                                      | 306                                             |
| 51-100                                   | 560                                   | 405                                      | 156                                             |
| 101 and over                             | 671                                   | 551                                      | 119                                             |

**Table 4-1. Male Managers only:**

**Annual Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 2,584,665                            | 1,828,578                               | 756,086                                        |
| 1 person                                 | 104,636                              | 65,141                                  | 39,495                                         |
| 2                                        | 192,165                              | 125,404                                 | 66,762                                         |
| 3                                        | 111,315                              | 73,903                                  | 37,412                                         |
| 4                                        | 88,763                               | 59,066                                  | 29,698                                         |
| 5                                        | 76,241                               | 50,261                                  | 25,981                                         |
| 6                                        | 57,474                               | 38,630                                  | 18,844                                         |
| 7                                        | 49,550                               | 32,500                                  | 17,050                                         |
| 8                                        | 44,031                               | 27,915                                  | 16,116                                         |
| 9                                        | 35,677                               | 23,371                                  | 12,306                                         |
| 10-19                                    | 247,123                              | 156,033                                 | 91,090                                         |
| 20-49                                    | 315,000                              | 213,927                                 | 101,073                                        |
| 50-99                                    | 262,719                              | 183,410                                 | 79,308                                         |
| 100-499                                  | 607,287                              | 476,030                                 | 131,258                                        |
| 500-999                                  | 281,039                              | 217,097                                 | 63,942                                         |
| 1,000 and over                           | 111,644                              | 85,890                                  | 25,754                                         |
| 5 and over                               | 2,087,785                            | 1,505,065                               | 582,720                                        |
| 10 and over                              | 1,824,811                            | 1,332,388                               | 492,424                                        |
| 20 and over                              | 1,577,688                            | 1,176,354                               | 401,334                                        |
| 50 and over                              | 1,262,688                            | 962,427                                 | 300,261                                        |
| 100 and over                             | 999,970                              | 779,017                                 | 220,953                                        |
| 500 and over                             | 392,683                              | 302,987                                 | 89,695                                         |
| 1-10                                     | 802,088                              | 521,178                                 | 280,910                                        |
| 11-50                                    | 525,602                              | 348,717                                 | 176,885                                        |
| 51-100                                   | 270,889                              | 191,327                                 | 79,562                                         |
| 101 and over                             | 986,086                              | 767,357                                 | 218,730                                        |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 4-2. Male Managers only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 630,134                                 | 4,102                              | 2,902                                 | 1,200                                        |
| 1 person                                 | 208,556                                 | 502                                | 312                                   | 189                                          |
| 2                                        | 232,562                                 | 826                                | 539                                   | 287                                          |
| 3                                        | 67,651                                  | 1,645                              | 1,092                                 | 553                                          |
| 4                                        | 34,900                                  | 2,543                              | 1,692                                 | 851                                          |
| 5                                        | 20,486                                  | 3,722                              | 2,453                                 | 1,268                                        |
| 6                                        | 12,632                                  | 4,550                              | 3,058                                 | 1,492                                        |
| 7                                        | 8,580                                   | 5,775                              | 3,788                                 | 1,987                                        |
| 8                                        | 5,924                                   | 7,433                              | 4,712                                 | 2,720                                        |
| 9                                        | 5,339                                   | 6,682                              | 4,377                                 | 2,305                                        |
| 10-19                                    | 20,872                                  | 11,840                             | 7,476                                 | 4,364                                        |
| 20-49                                    | 9,286                                   | 33,922                             | 23,038                                | 10,884                                       |
| 50-99                                    | 1,796                                   | 146,280                            | 102,121                               | 44,158                                       |
| 100-499                                  | 1,379                                   | 440,382                            | 345,199                               | 95,183                                       |
| 500-999                                  | 116                                     | 2,422,746                          | 1,871,525                             | 551,221                                      |
| 1,000 and over                           | 55                                      | 2,029,891                          | 1,561,641                             | 468,250                                      |
| 5 and over                               | 86,465                                  | 24,146                             | 17,407                                | 6,739                                        |
| 10 and over                              | 33,504                                  | 54,465                             | 39,768                                | 14,697                                       |
| 20 and over                              | 12,632                                  | 124,896                            | 93,125                                | 31,771                                       |
| 50 and over                              | 3,346                                   | 377,372                            | 287,635                               | 89,737                                       |
| 100 and over                             | 1,550                                   | 645,142                            | 502,591                               | 142,550                                      |
| 500 and over                             | 171                                     | 2,296,390                          | 1,771,855                             | 524,535                                      |
| 1-10                                     | 600,899                                 | 1,335                              | 867                                   | 467                                          |
| 11-50                                    | 25,988                                  | 20,225                             | 13,418                                | 6,806                                        |
| 51-100                                   | 1,745                                   | 155,237                            | 109,643                               | 45,594                                       |
| 101 and over                             | 1,502                                   | 656,516                            | 510,890                               | 145,626                                      |

**Table 4-3. Male Managers only: Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)</b> | <b>Annual<br/>Sales</b> | <b>Annual<br/>Expenses</b> | <b>Annual<br/>Profit and Loss</b> |
|--------------------------------------------------|---------------------------------------------|-------------------------|----------------------------|-----------------------------------|
|                                                  | (persons)                                   | (1,000 Rs.)             | (1,000 Rs.)                | (1,000 Rs.)                       |
| Total                                            | 2,519,015                                   | 1,026                   | 726                        | 300                               |
| 1 person                                         | 208,556                                     | 502                     | 312                        | 189                               |
| 2                                                | 465,124                                     | 413                     | 270                        | 144                               |
| 3                                                | 202,953                                     | 548                     | 364                        | 184                               |
| 4                                                | 139,600                                     | 636                     | 423                        | 213                               |
| 5                                                | 102,430                                     | 744                     | 491                        | 254                               |
| 6                                                | 75,792                                      | 758                     | 510                        | 249                               |
| 7                                                | 60,060                                      | 825                     | 541                        | 284                               |
| 8                                                | 47,392                                      | 929                     | 589                        | 340                               |
| 9                                                | 48,051                                      | 742                     | 486                        | 256                               |
| 10-19                                            | 273,470                                     | 904                     | 571                        | 333                               |
| 20-49                                            | 265,718                                     | 1,185                   | 805                        | 380                               |
| 50-99                                            | 120,229                                     | 2,185                   | 1,526                      | 660                               |
| 100-499                                          | 260,946                                     | 2,327                   | 1,824                      | 503                               |
| 500-999                                          | 76,351                                      | 3,681                   | 2,843                      | 837                               |
| 1,000 and over                                   | 172,343                                     | 648                     | 498                        | 149                               |
| 5 and over                                       | 1,502,782                                   | 1,389                   | 1,002                      | 388                               |
| 10 and over                                      | 1,169,057                                   | 1,561                   | 1,140                      | 421                               |
| 20 and over                                      | 895,587                                     | 1,762                   | 1,314                      | 448                               |
| 50 and over                                      | 629,869                                     | 2,005                   | 1,528                      | 477                               |
| 100 and over                                     | 509,640                                     | 1,962                   | 1,529                      | 434                               |
| 500 and over                                     | 248,694                                     | 1,579                   | 1,218                      | 361                               |
| 1-10                                             | 1,392,648                                   | 576                     | 374                        | 202                               |
| 11-50                                            | 501,448                                     | 1,048                   | 695                        | 353                               |
| 51-100                                           | 120,079                                     | 2,256                   | 1,593                      | 663                               |
| 101 and over                                     | 504,840                                     | 1,953                   | 1,520                      | 433                               |

**Table 4-4. Male Managers only:**

**Monthly Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 215,389                               | 152,382                                  | 63,007                                          |
| 1 person                                 | 8,720                                 | 5,428                                    | 3,291                                           |
| 2                                        | 16,014                                | 10,450                                   | 5,563                                           |
| 3                                        | 9,276                                 | 6,159                                    | 3,118                                           |
| 4                                        | 7,397                                 | 4,922                                    | 2,475                                           |
| 5                                        | 6,353                                 | 4,188                                    | 2,165                                           |
| 6                                        | 4,790                                 | 3,219                                    | 1,570                                           |
| 7                                        | 4,129                                 | 2,708                                    | 1,421                                           |
| 8                                        | 3,669                                 | 2,326                                    | 1,343                                           |
| 9                                        | 2,973                                 | 1,948                                    | 1,026                                           |
| 10-19                                    | 20,594                                | 13,003                                   | 7,591                                           |
| 20-49                                    | 26,250                                | 17,827                                   | 8,423                                           |
| 50-99                                    | 21,893                                | 15,284                                   | 6,609                                           |
| 100-499                                  | 50,607                                | 39,669                                   | 10,938                                          |
| 500-999                                  | 23,420                                | 18,091                                   | 5,328                                           |
| 1,000 and over                           | 9,304                                 | 7,158                                    | 2,146                                           |
| 5 and over                               | 173,982                               | 125,422                                  | 48,560                                          |
| 10 and over                              | 152,068                               | 111,032                                  | 41,035                                          |
| 20 and over                              | 131,474                               | 98,030                                   | 33,445                                          |
| 50 and over                              | 105,224                               | 80,202                                   | 25,022                                          |
| 100 and over                             | 83,331                                | 64,918                                   | 18,413                                          |
| 500 and over                             | 32,724                                | 25,249                                   | 7,475                                           |
| 1-10                                     | 66,841                                | 43,431                                   | 23,409                                          |
| 11-50                                    | 43,800                                | 29,060                                   | 14,740                                          |
| 51-100                                   | 22,574                                | 15,944                                   | 6,630                                           |
| 101 and over                             | 82,174                                | 63,946                                   | 18,227                                          |

**Table 5-1. Female Managers only:**

**Annual Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 285,537                              | 192,865                                 | 92,672                                         |
| 1 person                                 | 47,121                               | 30,955                                  | 16,166                                         |
| 2                                        | 60,524                               | 40,225                                  | 20,300                                         |
| 3                                        | 22,041                               | 14,852                                  | 7,189                                          |
| 4                                        | 14,151                               | 9,304                                   | 4,846                                          |
| 5                                        | 9,822                                | 6,377                                   | 3,446                                          |
| 6                                        | 6,469                                | 3,710                                   | 2,759                                          |
| 7                                        | 5,229                                | 3,221                                   | 2,008                                          |
| 8                                        | 5,524                                | 3,321                                   | 2,203                                          |
| 9                                        | 3,919                                | 2,571                                   | 1,348                                          |
| 10-19                                    | 16,772                               | 10,420                                  | 6,352                                          |
| 20-49                                    | 22,436                               | 13,353                                  | 9,083                                          |
| 50-99                                    | 10,110                               | 5,850                                   | 4,260                                          |
| 100-499                                  | 29,934                               | 21,499                                  | 8,435                                          |
| 500-999                                  | 22,034                               | 19,056                                  | 2,978                                          |
| 1,000 and over                           | 9,450                                | 8,150                                   | 1,301                                          |
| 5 and over                               | 141,700                              | 97,528                                  | 44,172                                         |
| 10 and over                              | 110,736                              | 78,328                                  | 32,408                                         |
| 20 and over                              | 93,964                               | 67,908                                  | 26,056                                         |
| 50 and over                              | 71,528                               | 54,554                                  | 16,973                                         |
| 100 and over                             | 61,418                               | 48,704                                  | 12,714                                         |
| 500 and over                             | 31,485                               | 27,206                                  | 4,279                                          |
| 1-10                                     | 177,675                              | 116,540                                 | 61,135                                         |
| 11-50                                    | 37,128                               | 22,286                                  | 14,843                                         |
| 51-100                                   | 9,350                                | 5,361                                   | 3,989                                          |
| 101 and over                             | 61,383                               | 48,677                                  | 12,706                                         |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 5-2. Female Managers only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 269,840                                 | 1,058                              | 715                                   | 343                                          |
| 1 person                                 | 135,140                                 | 349                                | 229                                   | 120                                          |
| 2                                        | 92,475                                  | 654                                | 435                                   | 220                                          |
| 3                                        | 20,945                                  | 1,052                              | 709                                   | 343                                          |
| 4                                        | 8,392                                   | 1,686                              | 1,109                                 | 577                                          |
| 5                                        | 4,000                                   | 2,456                              | 1,594                                 | 861                                          |
| 6                                        | 2,026                                   | 3,193                              | 1,831                                 | 1,362                                        |
| 7                                        | 1,438                                   | 3,637                              | 2,240                                 | 1,397                                        |
| 8                                        | 874                                     | 6,321                              | 3,800                                 | 2,521                                        |
| 9                                        | 819                                     | 4,785                              | 3,139                                 | 1,645                                        |
| 10-19                                    | 2,418                                   | 6,936                              | 4,309                                 | 2,627                                        |
| 20-49                                    | 1,048                                   | 21,408                             | 12,741                                | 8,667                                        |
| 50-99                                    | 163                                     | 62,022                             | 35,890                                | 26,132                                       |
| 100-499                                  | 87                                      | 344,064                            | 247,112                               | 96,952                                       |
| 500-999                                  | 9                                       | 2,448,257                          | 2,117,340                             | 330,917                                      |
| 1,000 and over                           | 6                                       | 1,575,034                          | 1,358,257                             | 216,777                                      |
| 5 and over                               | 12,888                                  | 10,995                             | 7,567                                 | 3,427                                        |
| 10 and over                              | 3,731                                   | 29,680                             | 20,994                                | 8,686                                        |
| 20 and over                              | 1,313                                   | 71,564                             | 51,719                                | 19,845                                       |
| 50 and over                              | 265                                     | 269,916                            | 205,866                               | 64,050                                       |
| 100 and over                             | 102                                     | 602,138                            | 477,494                               | 124,645                                      |
| 500 and over                             | 15                                      | 2,098,968                          | 1,813,707                             | 285,261                                      |
| 1-10                                     | 266,652                                 | 666                                | 437                                   | 229                                          |
| 11-50                                    | 2,940                                   | 12,629                             | 7,580                                 | 5,048                                        |
| 51-100                                   | 149                                     | 62,751                             | 35,981                                | 26,770                                       |
| 101 and over                             | 99                                      | 620,034                            | 491,690                               | 128,344                                      |

**Table 5-3. Female Managers only: Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)</b> | <b>Annual<br/>Sales</b> | <b>Annual<br/>Expenses</b> | <b>Annual<br/>Profit and Loss</b> |
|--------------------------------------------------|---------------------------------------------|-------------------------|----------------------------|-----------------------------------|
|                                                  | (persons)                                   | (1,000 Rs.)             | (1,000 Rs.)                | (1,000 Rs.)                       |
| Total                                            | 577,256                                     | 495                     | 334                        | 161                               |
| 1 person                                         | 135,140                                     | 349                     | 229                        | 120                               |
| 2                                                | 184,950                                     | 327                     | 217                        | 110                               |
| 3                                                | 62,835                                      | 351                     | 236                        | 114                               |
| 4                                                | 33,568                                      | 422                     | 277                        | 144                               |
| 5                                                | 20,000                                      | 491                     | 319                        | 172                               |
| 6                                                | 12,156                                      | 532                     | 305                        | 227                               |
| 7                                                | 10,066                                      | 520                     | 320                        | 200                               |
| 8                                                | 6,992                                       | 790                     | 475                        | 315                               |
| 9                                                | 7,371                                       | 532                     | 349                        | 183                               |
| 10-19                                            | 30,938                                      | 542                     | 337                        | 205                               |
| 20-49                                            | 30,216                                      | 743                     | 442                        | 301                               |
| 50-99                                            | 10,507                                      | 962                     | 557                        | 405                               |
| 100-499                                          | 17,184                                      | 1,742                   | 1,251                      | 491                               |
| 500-999                                          | 6,362                                       | 3,463                   | 2,995                      | 468                               |
| 1,000 and over                                   | 8,971                                       | 1,053                   | 908                        | 145                               |
| 5 and over                                       | 160,763                                     | 881                     | 607                        | 275                               |
| 10 and over                                      | 104,178                                     | 1,063                   | 752                        | 311                               |
| 20 and over                                      | 73,240                                      | 1,283                   | 927                        | 356                               |
| 50 and over                                      | 43,024                                      | 1,663                   | 1,268                      | 395                               |
| 100 and over                                     | 32,517                                      | 1,889                   | 1,498                      | 391                               |
| 500 and over                                     | 15,333                                      | 2,053                   | 1,774                      | 279                               |
| 1-10                                             | 478,508                                     | 371                     | 244                        | 128                               |
| 11-50                                            | 56,574                                      | 656                     | 394                        | 262                               |
| 51-100                                           | 9,957                                       | 939                     | 538                        | 401                               |
| 101 and over                                     | 32,217                                      | 1,905                   | 1,511                      | 394                               |

**Table 5-4. Female Managers only:**

**Monthly Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 23,795                                | 16,072                                   | 7,723                                           |
| 1 person                                 | 3,927                                 | 2,580                                    | 1,347                                           |
| 2                                        | 5,044                                 | 3,352                                    | 1,692                                           |
| 3                                        | 1,837                                 | 1,238                                    | 599                                             |
| 4                                        | 1,179                                 | 775                                      | 404                                             |
| 5                                        | 819                                   | 531                                      | 287                                             |
| 6                                        | 539                                   | 309                                      | 230                                             |
| 7                                        | 436                                   | 268                                      | 167                                             |
| 8                                        | 460                                   | 277                                      | 184                                             |
| 9                                        | 327                                   | 214                                      | 112                                             |
| 10-19                                    | 1,398                                 | 868                                      | 529                                             |
| 20-49                                    | 1,870                                 | 1,113                                    | 757                                             |
| 50-99                                    | 842                                   | 488                                      | 355                                             |
| 100-499                                  | 2,494                                 | 1,792                                    | 703                                             |
| 500-999                                  | 1,836                                 | 1,588                                    | 248                                             |
| 1,000 and over                           | 788                                   | 679                                      | 108                                             |
| 5 and over                               | 11,808                                | 8,127                                    | 3,681                                           |
| 10 and over                              | 9,228                                 | 6,527                                    | 2,701                                           |
| 20 and over                              | 7,830                                 | 5,659                                    | 2,171                                           |
| 50 and over                              | 5,961                                 | 4,546                                    | 1,414                                           |
| 100 and over                             | 5,118                                 | 4,059                                    | 1,059                                           |
| 500 and over                             | 2,624                                 | 2,267                                    | 357                                             |
| 1-10                                     | 14,806                                | 9,712                                    | 5,095                                           |
| 11-50                                    | 3,094                                 | 1,857                                    | 1,237                                           |
| 51-100                                   | 779                                   | 447                                      | 332                                             |
| 101 and over                             | 5,115                                 | 4,056                                    | 1,059                                           |

Table 6-1. Male Owners only:

## Annual Sales, Expenses, and Profit and Loss

by Size of Persons Engaged per Entity - Nepal (2018)

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 1,935,917                            | 1,401,705                               | 534,212                                        |
| 1 person                                 | 93,330                               | 56,630                                  | 36,700                                         |
| 2                                        | 187,447                              | 122,302                                 | 65,145                                         |
| 3                                        | 100,436                              | 67,069                                  | 33,367                                         |
| 4                                        | 78,022                               | 52,573                                  | 25,449                                         |
| 5                                        | 59,469                               | 41,446                                  | 18,023                                         |
| 6                                        | 45,247                               | 31,490                                  | 13,758                                         |
| 7                                        | 35,998                               | 24,841                                  | 11,157                                         |
| 8                                        | 34,027                               | 22,302                                  | 11,725                                         |
| 9                                        | 23,457                               | 16,241                                  | 7,217                                          |
| 10-19                                    | 154,833                              | 105,867                                 | 48,966                                         |
| 20-49                                    | 211,698                              | 143,947                                 | 67,752                                         |
| 50-99                                    | 169,751                              | 117,790                                 | 51,961                                         |
| 100-499                                  | 425,510                              | 344,039                                 | 81,471                                         |
| 500-999                                  | 245,104                              | 200,003                                 | 45,101                                         |
| 1,000 and over                           | 71,585                               | 55,166                                  | 16,420                                         |
| 5 and over                               | 1,476,681                            | 1,103,131                               | 373,550                                        |
| 10 and over                              | 1,278,482                            | 966,811                                 | 311,671                                        |
| 20 and over                              | 1,123,650                            | 860,945                                 | 262,705                                        |
| 50 and over                              | 911,951                              | 716,998                                 | 194,953                                        |
| 100 and over                             | 742,200                              | 599,208                                 | 142,992                                        |
| 500 and over                             | 316,690                              | 255,169                                 | 61,521                                         |
| 1-10                                     | 688,879                              | 453,614                                 | 235,265                                        |
| 11-50                                    | 339,621                              | 234,157                                 | 105,464                                        |
| 51-100                                   | 178,430                              | 125,838                                 | 52,592                                         |
| 101 and over                             | 728,987                              | 588,096                                 | 140,891                                        |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 6-2. Male Owners only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 575,690                                 | 3,363                              | 2,435                                 | 928                                          |
| 1 person                                 | 194,710                                 | 479                                | 291                                   | 188                                          |
| 2                                        | 230,905                                 | 812                                | 530                                   | 282                                          |
| 3                                        | 63,403                                  | 1,584                              | 1,058                                 | 526                                          |
| 4                                        | 30,651                                  | 2,545                              | 1,715                                 | 830                                          |
| 5                                        | 15,947                                  | 3,729                              | 2,599                                 | 1,130                                        |
| 6                                        | 9,117                                   | 4,963                              | 3,454                                 | 1,509                                        |
| 7                                        | 5,714                                   | 6,300                              | 4,347                                 | 1,953                                        |
| 8                                        | 4,094                                   | 8,311                              | 5,447                                 | 2,864                                        |
| 9                                        | 2,748                                   | 8,536                              | 5,910                                 | 2,626                                        |
| 10-19                                    | 10,861                                  | 14,256                             | 9,747                                 | 4,508                                        |
| 20-49                                    | 5,211                                   | 40,625                             | 27,624                                | 13,002                                       |
| 50-99                                    | 1,242                                   | 136,676                            | 94,839                                | 41,837                                       |
| 100-499                                  | 987                                     | 431,115                            | 348,570                               | 82,544                                       |
| 500-999                                  | 71                                      | 3,452,175                          | 2,816,948                             | 635,226                                      |
| 1,000 and over                           | 29                                      | 2,468,458                          | 1,902,262                             | 566,196                                      |
| 5 and over                               | 56,021                                  | 26,359                             | 19,691                                | 6,668                                        |
| 10 and over                              | 18,401                                  | 69,479                             | 52,541                                | 16,938                                       |
| 20 and over                              | 7,540                                   | 149,025                            | 114,184                               | 34,841                                       |
| 50 and over                              | 2,329                                   | 391,563                            | 307,857                               | 83,707                                       |
| 100 and over                             | 1,087                                   | 682,797                            | 551,249                               | 131,547                                      |
| 500 and over                             | 100                                     | 3,166,897                          | 2,551,689                             | 615,208                                      |
| 1-10                                     | 559,769                                 | 1,231                              | 810                                   | 420                                          |
| 11-50                                    | 13,664                                  | 24,855                             | 17,137                                | 7,718                                        |
| 51-100                                   | 1,209                                   | 147,584                            | 104,084                               | 43,500                                       |
| 101 and over                             | 1,048                                   | 695,598                            | 561,160                               | 134,438                                      |

**Table 6-3. Male Owners only: Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)</b> | <b>Annual<br/>Sales</b> | <b>Annual<br/>Expenses</b> | <b>Annual<br/>Profit and Loss</b> |
|--------------------------------------------------|---------------------------------------------|-------------------------|----------------------------|-----------------------------------|
|                                                  | (persons)                                   | (1,000 Rs.)             | (1,000 Rs.)                | (1,000 Rs.)                       |
| Total                                            | 1,923,990                                   | 1,006                   | 729                        | 278                               |
| 1 person                                         | 194,710                                     | 479                     | 291                        | 188                               |
| 2                                                | 461,810                                     | 406                     | 265                        | 141                               |
| 3                                                | 190,209                                     | 528                     | 353                        | 175                               |
| 4                                                | 122,604                                     | 636                     | 429                        | 208                               |
| 5                                                | 79,735                                      | 746                     | 520                        | 226                               |
| 6                                                | 54,702                                      | 827                     | 576                        | 252                               |
| 7                                                | 39,998                                      | 900                     | 621                        | 279                               |
| 8                                                | 32,752                                      | 1,039                   | 681                        | 358                               |
| 9                                                | 24,732                                      | 948                     | 657                        | 292                               |
| 10-19                                            | 140,746                                     | 1,100                   | 752                        | 348                               |
| 20-49                                            | 153,623                                     | 1,378                   | 937                        | 441                               |
| 50-99                                            | 83,234                                      | 2,039                   | 1,415                      | 624                               |
| 100-499                                          | 185,863                                     | 2,289                   | 1,851                      | 438                               |
| 500-999                                          | 47,768                                      | 5,131                   | 4,187                      | 944                               |
| 1,000 and over                                   | 111,504                                     | 642                     | 495                        | 147                               |
| 5 and over                                       | 954,657                                     | 1,547                   | 1,156                      | 391                               |
| 10 and over                                      | 722,738                                     | 1,769                   | 1,338                      | 431                               |
| 20 and over                                      | 581,992                                     | 1,931                   | 1,479                      | 451                               |
| 50 and over                                      | 428,369                                     | 2,129                   | 1,674                      | 455                               |
| 100 and over                                     | 345,135                                     | 2,150                   | 1,736                      | 414                               |
| 500 and over                                     | 159,272                                     | 1,988                   | 1,602                      | 386                               |
| 1-10                                             | 1,226,052                                   | 562                     | 370                        | 192                               |
| 11-50                                            | 273,169                                     | 1,243                   | 857                        | 386                               |
| 51-100                                           | 83,534                                      | 2,136                   | 1,506                      | 630                               |
| 101 and over                                     | 341,235                                     | 2,136                   | 1,723                      | 413                               |

**Table 6-4. Male Owners only:**

**Monthly Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 161,326                               | 116,809                                  | 44,518                                          |
| 1 person                                 | 7,778                                 | 4,719                                    | 3,058                                           |
| 2                                        | 15,621                                | 10,192                                   | 5,429                                           |
| 3                                        | 8,370                                 | 5,589                                    | 2,781                                           |
| 4                                        | 6,502                                 | 4,381                                    | 2,121                                           |
| 5                                        | 4,956                                 | 3,454                                    | 1,502                                           |
| 6                                        | 3,771                                 | 2,624                                    | 1,146                                           |
| 7                                        | 3,000                                 | 2,070                                    | 930                                             |
| 8                                        | 2,836                                 | 1,858                                    | 977                                             |
| 9                                        | 1,955                                 | 1,353                                    | 601                                             |
| 10-19                                    | 12,903                                | 8,822                                    | 4,081                                           |
| 20-49                                    | 17,642                                | 11,996                                   | 5,646                                           |
| 50-99                                    | 14,146                                | 9,816                                    | 4,330                                           |
| 100-499                                  | 35,459                                | 28,670                                   | 6,789                                           |
| 500-999                                  | 20,425                                | 16,667                                   | 3,758                                           |
| 1,000 and over                           | 5,965                                 | 4,597                                    | 1,368                                           |
| 5 and over                               | 123,057                               | 91,928                                   | 31,129                                          |
| 10 and over                              | 106,540                               | 80,568                                   | 25,973                                          |
| 20 and over                              | 93,637                                | 71,745                                   | 21,892                                          |
| 50 and over                              | 75,996                                | 59,750                                   | 16,246                                          |
| 100 and over                             | 61,850                                | 49,934                                   | 11,916                                          |
| 500 and over                             | 26,391                                | 21,264                                   | 5,127                                           |
| 1-10                                     | 57,407                                | 37,801                                   | 19,605                                          |
| 11-50                                    | 28,302                                | 19,513                                   | 8,789                                           |
| 51-100                                   | 14,869                                | 10,487                                   | 4,383                                           |
| 101 and over                             | 60,749                                | 49,008                                   | 11,741                                          |

**Table 7-1. Female Owners only:**

**Annual Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 238,087                              | 166,124                                 | 71,962                                         |
| 1 person                                 | 44,963                               | 29,229                                  | 15,734                                         |
| 2                                        | 55,185                               | 36,817                                  | 18,369                                         |
| 3                                        | 18,676                               | 13,173                                  | 5,503                                          |
| 4                                        | 11,450                               | 7,728                                   | 3,722                                          |
| 5                                        | 9,642                                | 5,965                                   | 3,677                                          |
| 6                                        | 5,521                                | 3,466                                   | 2,055                                          |
| 7                                        | 4,546                                | 2,671                                   | 1,875                                          |
| 8                                        | 3,970                                | 2,978                                   | 991                                            |
| 9                                        | 2,814                                | 1,823                                   | 991                                            |
| 10-19                                    | 12,285                               | 8,495                                   | 3,790                                          |
| 20-49                                    | 18,646                               | 11,761                                  | 6,885                                          |
| 50-99                                    | 5,962                                | 4,543                                   | 1,420                                          |
| 100-499                                  | 21,949                               | 16,398                                  | 5,552                                          |
| 500-999                                  | 21,209                               | 20,036                                  | 1,173                                          |
| 1,000 and over                           | 1,269                                | 1,042                                   | 227                                            |
| 5 and over                               | 107,813                              | 79,178                                  | 28,635                                         |
| 10 and over                              | 81,320                               | 62,274                                  | 19,046                                         |
| 20 and over                              | 69,035                               | 53,779                                  | 15,256                                         |
| 50 and over                              | 50,390                               | 42,018                                  | 8,372                                          |
| 100 and over                             | 44,427                               | 37,475                                  | 6,952                                          |
| 500 and over                             | 22,478                               | 21,078                                  | 1,400                                          |
| 1-10                                     | 159,726                              | 106,000                                 | 53,725                                         |
| 11-50                                    | 28,253                               | 18,250                                  | 10,003                                         |
| 51-100                                   | 5,770                                | 4,485                                   | 1,285                                          |
| 101 and over                             | 44,338                               | 37,389                                  | 6,950                                          |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 7-2. Female Owners only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 246,831                                 | 965                                | 673                                   | 292                                          |
| 1 person                                 | 127,568                                 | 352                                | 229                                   | 123                                          |
| 2                                        | 85,621                                  | 645                                | 430                                   | 215                                          |
| 3                                        | 17,835                                  | 1,047                              | 739                                   | 309                                          |
| 4                                        | 7,084                                   | 1,616                              | 1,091                                 | 525                                          |
| 5                                        | 2,959                                   | 3,259                              | 2,016                                 | 1,243                                        |
| 6                                        | 1,546                                   | 3,571                              | 2,242                                 | 1,330                                        |
| 7                                        | 939                                     | 4,841                              | 2,845                                 | 1,996                                        |
| 8                                        | 668                                     | 5,943                              | 4,459                                 | 1,484                                        |
| 9                                        | 409                                     | 6,881                              | 4,458                                 | 2,423                                        |
| 10-19                                    | 1,362                                   | 9,020                              | 6,237                                 | 2,782                                        |
| 20-49                                    | 666                                     | 27,996                             | 17,659                                | 10,337                                       |
| 50-99                                    | 105                                     | 56,785                             | 43,262                                | 13,522                                       |
| 100-499                                  | 60                                      | 365,819                            | 273,292                               | 92,527                                       |
| 500-999                                  | 7                                       | 3,029,919                          | 2,862,287                             | 167,632                                      |
| 1,000 and over                           | 2                                       | 634,313                            | 520,948                               | 113,365                                      |
| 5 and over                               | 8,723                                   | 12,360                             | 9,077                                 | 3,283                                        |
| 10 and over                              | 2,202                                   | 36,930                             | 28,281                                | 8,649                                        |
| 20 and over                              | 840                                     | 82,185                             | 64,022                                | 18,162                                       |
| 50 and over                              | 174                                     | 289,595                            | 241,483                               | 48,113                                       |
| 100 and over                             | 69                                      | 643,873                            | 543,122                               | 100,750                                      |
| 500 and over                             | 9                                       | 2,497,562                          | 2,341,990                             | 155,573                                      |
| 1-10                                     | 244,977                                 | 652                                | 433                                   | 219                                          |
| 11-50                                    | 1,688                                   | 16,738                             | 10,812                                | 5,926                                        |
| 51-100                                   | 100                                     | 57,700                             | 44,850                                | 12,850                                       |
| 101 and over                             | 66                                      | 671,794                            | 566,494                               | 105,300                                      |

**Table 7-3. Female Owners only: Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)<br/><br/>(persons)</b> | <b>Annual<br/>Sales<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Expenses<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Profit and Loss<br/><br/>(1,000 Rs.)</b> |
|--------------------------------------------------|----------------------------------------------------------------|----------------------------------------------|-------------------------------------------------|--------------------------------------------------------|
| Total                                            | 483,232                                                        | 493                                          | 344                                             | 149                                                    |
| 1 person                                         | 127,568                                                        | 352                                          | 229                                             | 123                                                    |
| 2                                                | 171,242                                                        | 322                                          | 215                                             | 107                                                    |
| 3                                                | 53,505                                                         | 349                                          | 246                                             | 103                                                    |
| 4                                                | 28,336                                                         | 404                                          | 273                                             | 131                                                    |
| 5                                                | 14,795                                                         | 652                                          | 403                                             | 249                                                    |
| 6                                                | 9,276                                                          | 595                                          | 374                                             | 222                                                    |
| 7                                                | 6,573                                                          | 692                                          | 406                                             | 285                                                    |
| 8                                                | 5,344                                                          | 743                                          | 557                                             | 185                                                    |
| 9                                                | 3,681                                                          | 765                                          | 495                                             | 269                                                    |
| 10-19                                            | 17,557                                                         | 700                                          | 484                                             | 216                                                    |
| 20-49                                            | 19,365                                                         | 963                                          | 607                                             | 356                                                    |
| 50-99                                            | 6,829                                                          | 873                                          | 665                                             | 208                                                    |
| 100-499                                          | 10,887                                                         | 2,016                                        | 1,506                                           | 510                                                    |
| 500-999                                          | 4,955                                                          | 4,280                                        | 4,044                                           | 237                                                    |
| 1,000 and over                                   | 3,319                                                          | 382                                          | 314                                             | 68                                                     |
| 5 and over                                       | 102,581                                                        | 1,051                                        | 772                                             | 279                                                    |
| 10 and over                                      | 62,912                                                         | 1,293                                        | 990                                             | 303                                                    |
| 20 and over                                      | 45,355                                                         | 1,522                                        | 1,186                                           | 336                                                    |
| 50 and over                                      | 25,990                                                         | 1,939                                        | 1,617                                           | 322                                                    |
| 100 and over                                     | 19,161                                                         | 2,319                                        | 1,956                                           | 363                                                    |
| 500 and over                                     | 8,274                                                          | 2,717                                        | 2,547                                           | 169                                                    |
| 1-10                                             | 423,800                                                        | 377                                          | 250                                             | 127                                                    |
| 11-50                                            | 33,842                                                         | 835                                          | 539                                             | 296                                                    |
| 51-100                                           | 6,729                                                          | 857                                          | 667                                             | 191                                                    |
| 101 and over                                     | 18,861                                                         | 2,351                                        | 1,982                                           | 368                                                    |

**Table 7-4. Female Owners only:**

**Monthly Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 19,841                                | 13,844                                   | 5,997                                           |
| 1 person                                 | 3,747                                 | 2,436                                    | 1,311                                           |
| 2                                        | 4,599                                 | 3,068                                    | 1,531                                           |
| 3                                        | 1,556                                 | 1,098                                    | 459                                             |
| 4                                        | 954                                   | 644                                      | 310                                             |
| 5                                        | 804                                   | 497                                      | 306                                             |
| 6                                        | 460                                   | 289                                      | 171                                             |
| 7                                        | 379                                   | 223                                      | 156                                             |
| 8                                        | 331                                   | 248                                      | 83                                              |
| 9                                        | 235                                   | 152                                      | 83                                              |
| 10-19                                    | 1,024                                 | 708                                      | 316                                             |
| 20-49                                    | 1,554                                 | 980                                      | 574                                             |
| 50-99                                    | 497                                   | 379                                      | 118                                             |
| 100-499                                  | 1,829                                 | 1,366                                    | 463                                             |
| 500-999                                  | 1,767                                 | 1,670                                    | 98                                              |
| 1,000 and over                           | 106                                   | 87                                       | 19                                              |
| 5 and over                               | 8,984                                 | 6,598                                    | 2,386                                           |
| 10 and over                              | 6,777                                 | 5,189                                    | 1,587                                           |
| 20 and over                              | 5,753                                 | 4,482                                    | 1,271                                           |
| 50 and over                              | 4,199                                 | 3,501                                    | 698                                             |
| 100 and over                             | 3,702                                 | 3,123                                    | 579                                             |
| 500 and over                             | 1,873                                 | 1,756                                    | 117                                             |
| 1-10                                     | 13,310                                | 8,833                                    | 4,477                                           |
| 11-50                                    | 2,354                                 | 1,521                                    | 834                                             |
| 51-100                                   | 481                                   | 374                                      | 107                                             |
| 101 and over                             | 3,695                                 | 3,116                                    | 579                                             |

**Table 8-1. Managers aged 15 to 39 only:**

**Annual Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 994,038                              | 662,483                                 | 331,555                                        |
| 1 person                                 | 88,372                               | 55,777                                  | 32,595                                         |
| 2                                        | 146,387                              | 95,750                                  | 50,637                                         |
| 3                                        | 72,435                               | 48,133                                  | 24,302                                         |
| 4                                        | 52,586                               | 35,247                                  | 17,338                                         |
| 5                                        | 41,002                               | 27,218                                  | 13,784                                         |
| 6                                        | 30,634                               | 20,531                                  | 10,103                                         |
| 7                                        | 25,130                               | 15,981                                  | 9,149                                          |
| 8                                        | 21,108                               | 14,360                                  | 6,748                                          |
| 9                                        | 16,144                               | 10,896                                  | 5,248                                          |
| 10-19                                    | 110,908                              | 68,310                                  | 42,597                                         |
| 20-49                                    | 103,800                              | 71,277                                  | 32,522                                         |
| 50-99                                    | 98,545                               | 67,042                                  | 31,503                                         |
| 100-499                                  | 119,211                              | 83,016                                  | 36,195                                         |
| 500-999                                  | 45,264                               | 32,742                                  | 12,522                                         |
| 1,000 and over                           | 22,513                               | 16,201                                  | 6,312                                          |
| 5 and over                               | 634,258                              | 427,576                                 | 206,683                                        |
| 10 and over                              | 500,240                              | 338,589                                 | 161,651                                        |
| 20 and over                              | 389,333                              | 270,279                                 | 119,054                                        |
| 50 and over                              | 285,533                              | 199,001                                 | 86,532                                         |
| 100 and over                             | 186,988                              | 131,959                                 | 55,029                                         |
| 500 and over                             | 67,777                               | 48,943                                  | 18,834                                         |
| 1-10                                     | 515,799                              | 335,708                                 | 180,091                                        |
| 11-50                                    | 194,460                              | 128,725                                 | 65,735                                         |
| 51-100                                   | 106,380                              | 73,846                                  | 32,535                                         |
| 101 and over                             | 177,399                              | 124,205                                 | 53,195                                         |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 8-2. Managers aged 15 to 39 only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 485,204                                 | 2,049                              | 1,365                                 | 683                                          |
| 1 person                                 | 193,144                                 | 458                                | 289                                   | 169                                          |
| 2                                        | 178,232                                 | 821                                | 537                                   | 284                                          |
| 3                                        | 47,469                                  | 1,526                              | 1,014                                 | 512                                          |
| 4                                        | 22,457                                  | 2,342                              | 1,570                                 | 772                                          |
| 5                                        | 12,014                                  | 3,413                              | 2,266                                 | 1,147                                        |
| 6                                        | 7,041                                   | 4,351                              | 2,916                                 | 1,435                                        |
| 7                                        | 4,699                                   | 5,348                              | 3,401                                 | 1,947                                        |
| 8                                        | 3,269                                   | 6,457                              | 4,393                                 | 2,064                                        |
| 9                                        | 2,647                                   | 6,099                              | 4,116                                 | 1,983                                        |
| 10-19                                    | 9,649                                   | 11,494                             | 7,080                                 | 4,415                                        |
| 20-49                                    | 3,529                                   | 29,413                             | 20,198                                | 9,216                                        |
| 50-99                                    | 604                                     | 163,154                            | 110,997                               | 52,157                                       |
| 100-499                                  | 403                                     | 295,809                            | 205,995                               | 89,814                                       |
| 500-999                                  | 30                                      | 1,508,796                          | 1,091,412                             | 417,384                                      |
| 1,000 and over                           | 17                                      | 1,324,314                          | 953,002                               | 371,312                                      |
| 5 and over                               | 43,902                                  | 14,447                             | 9,739                                 | 4,708                                        |
| 10 and over                              | 14,232                                  | 35,149                             | 23,791                                | 11,358                                       |
| 20 and over                              | 4,583                                   | 84,952                             | 58,974                                | 25,977                                       |
| 50 and over                              | 1,054                                   | 270,904                            | 188,806                               | 82,098                                       |
| 100 and over                             | 450                                     | 415,529                            | 293,243                               | 122,287                                      |
| 500 and over                             | 47                                      | 1,442,068                          | 1,041,348                             | 400,720                                      |
| 1-10                                     | 473,178                                 | 1,090                              | 709                                   | 381                                          |
| 11-50                                    | 11,002                                  | 17,675                             | 11,700                                | 5,975                                        |
| 51-100                                   | 592                                     | 179,696                            | 124,739                               | 54,957                                       |
| 101 and over                             | 432                                     | 410,646                            | 287,511                               | 123,136                                      |

**Table 8-3. Managers aged 15 to 39 only: Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)<br/><br/>(persons)</b> | <b>Annual<br/>Sales<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Expenses<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Profit and Loss<br/><br/>(1,000 Rs.)</b> |
|--------------------------------------------------|----------------------------------------------------------------|----------------------------------------------|-------------------------------------------------|--------------------------------------------------------|
| Total                                            | 1,376,564                                                      | 722                                          | 481                                             | 241                                                    |
| 1 person                                         | 193,144                                                        | 458                                          | 289                                             | 169                                                    |
| 2                                                | 356,464                                                        | 411                                          | 269                                             | 142                                                    |
| 3                                                | 142,407                                                        | 509                                          | 338                                             | 171                                                    |
| 4                                                | 89,828                                                         | 585                                          | 392                                             | 193                                                    |
| 5                                                | 60,070                                                         | 683                                          | 453                                             | 229                                                    |
| 6                                                | 42,246                                                         | 725                                          | 486                                             | 239                                                    |
| 7                                                | 32,893                                                         | 764                                          | 486                                             | 278                                                    |
| 8                                                | 26,152                                                         | 807                                          | 549                                             | 258                                                    |
| 9                                                | 23,823                                                         | 678                                          | 457                                             | 220                                                    |
| 10-19                                            | 124,854                                                        | 888                                          | 547                                             | 341                                                    |
| 20-49                                            | 99,868                                                         | 1,039                                        | 714                                             | 326                                                    |
| 50-99                                            | 39,968                                                         | 2,466                                        | 1,677                                           | 788                                                    |
| 100-499                                          | 76,976                                                         | 1,549                                        | 1,078                                           | 470                                                    |
| 500-999                                          | 19,155                                                         | 2,363                                        | 1,709                                           | 654                                                    |
| 1,000 and over                                   | 48,716                                                         | 462                                          | 333                                             | 130                                                    |
| 5 and over                                       | 594,721                                                        | 1,066                                        | 719                                             | 348                                                    |
| 10 and over                                      | 409,537                                                        | 1,221                                        | 827                                             | 395                                                    |
| 20 and over                                      | 284,683                                                        | 1,368                                        | 949                                             | 418                                                    |
| 50 and over                                      | 184,815                                                        | 1,545                                        | 1,077                                           | 468                                                    |
| 100 and over                                     | 144,847                                                        | 1,291                                        | 911                                             | 380                                                    |
| 500 and over                                     | 67,871                                                         | 999                                          | 721                                             | 277                                                    |
| 1-10                                             | 989,087                                                        | 521                                          | 339                                             | 182                                                    |
| 11-50                                            | 204,162                                                        | 952                                          | 631                                             | 322                                                    |
| 51-100                                           | 40,268                                                         | 2,642                                        | 1,834                                           | 808                                                    |
| 101 and over                                     | 143,047                                                        | 1,240                                        | 868                                             | 372                                                    |

**Table 8-4. Managers aged 15 to 39 only:**

**Monthly Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 82,836                                | 55,207                                   | 27,630                                          |
| 1 person                                 | 7,364                                 | 4,648                                    | 2,716                                           |
| 2                                        | 12,199                                | 7,979                                    | 4,220                                           |
| 3                                        | 6,036                                 | 4,011                                    | 2,025                                           |
| 4                                        | 4,382                                 | 2,937                                    | 1,445                                           |
| 5                                        | 3,417                                 | 2,268                                    | 1,149                                           |
| 6                                        | 2,553                                 | 1,711                                    | 842                                             |
| 7                                        | 2,094                                 | 1,332                                    | 762                                             |
| 8                                        | 1,759                                 | 1,197                                    | 562                                             |
| 9                                        | 1,345                                 | 908                                      | 437                                             |
| 10-19                                    | 9,242                                 | 5,693                                    | 3,550                                           |
| 20-49                                    | 8,650                                 | 5,940                                    | 2,710                                           |
| 50-99                                    | 8,212                                 | 5,587                                    | 2,625                                           |
| 100-499                                  | 9,934                                 | 6,918                                    | 3,016                                           |
| 500-999                                  | 3,772                                 | 2,729                                    | 1,043                                           |
| 1,000 and over                           | 1,876                                 | 1,350                                    | 526                                             |
| 5 and over                               | 52,855                                | 35,631                                   | 17,224                                          |
| 10 and over                              | 41,687                                | 28,216                                   | 13,471                                          |
| 20 and over                              | 32,444                                | 22,523                                   | 9,921                                           |
| 50 and over                              | 23,794                                | 16,583                                   | 7,211                                           |
| 100 and over                             | 15,582                                | 10,997                                   | 4,586                                           |
| 500 and over                             | 5,648                                 | 4,079                                    | 1,569                                           |
| 1-10                                     | 42,983                                | 27,976                                   | 15,008                                          |
| 11-50                                    | 16,205                                | 10,727                                   | 5,478                                           |
| 51-100                                   | 8,865                                 | 6,154                                    | 2,711                                           |
| 101 and over                             | 14,783                                | 10,350                                   | 4,433                                           |

**Table 9-1. Owners aged 15 to 39 only:**

**Annual Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons Engaged per Entity 1) | Annual Sales<br>(million Rs.) | Annual Expenses<br>(million Rs.) | Annual Profit and Loss<br>(million Rs.) |
|---------------------------------------|-------------------------------|----------------------------------|-----------------------------------------|
| Total                                 | 704,169                       | 467,183                          | 236,985                                 |
| 1 person                              | 82,533                        | 51,391                           | 31,141                                  |
| 2                                     | 136,864                       | 89,822                           | 47,042                                  |
| 3                                     | 62,103                        | 41,815                           | 20,288                                  |
| 4                                     | 42,729                        | 29,091                           | 13,638                                  |
| 5                                     | 32,296                        | 21,403                           | 10,893                                  |
| 6                                     | 23,855                        | 16,406                           | 7,449                                   |
| 7                                     | 17,199                        | 11,223                           | 5,975                                   |
| 8                                     | 14,181                        | 10,124                           | 4,057                                   |
| 9                                     | 11,006                        | 7,478                            | 3,529                                   |
| 10-19                                 | 64,627                        | 41,711                           | 22,916                                  |
| 20-49                                 | 57,597                        | 39,090                           | 18,507                                  |
| 50-99                                 | 39,681                        | 23,863                           | 15,818                                  |
| 100-499                               | 83,498                        | 53,908                           | 29,590                                  |
| 500-999                               | 27,122                        | 22,917                           | 4,205                                   |
| 1,000 and over                        | 8,878                         | 6,941                            | 1,937                                   |
| 5 and over                            | 379,940                       | 255,064                          | 124,876                                 |
| 10 and over                           | 281,403                       | 188,430                          | 92,973                                  |
| 20 and over                           | 216,776                       | 146,719                          | 70,057                                  |
| 50 and over                           | 159,179                       | 107,629                          | 51,550                                  |
| 100 and over                          | 119,498                       | 83,766                           | 35,732                                  |
| 500 and over                          | 36,000                        | 29,858                           | 6,142                                   |
| 1-10                                  | 438,829                       | 286,780                          | 152,050                                 |
| 11-50                                 | 106,852                       | 73,224                           | 33,628                                  |
| 51-100                                | 48,577                        | 31,123                           | 17,454                                  |
| 101 and over                          | 109,911                       | 76,056                           | 33,854                                  |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 9-2. Owners aged 15 to 39 only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 445,982                                 | 1,579                              | 1,048                                 | 531                                          |
| 1 person                                 | 184,149                                 | 448                                | 279                                   | 169                                          |
| 2                                        | 170,419                                 | 803                                | 527                                   | 276                                          |
| 3                                        | 42,168                                  | 1,473                              | 992                                   | 481                                          |
| 4                                        | 19,177                                  | 2,228                              | 1,517                                 | 711                                          |
| 5                                        | 9,466                                   | 3,412                              | 2,261                                 | 1,151                                        |
| 6                                        | 5,349                                   | 4,460                              | 3,067                                 | 1,393                                        |
| 7                                        | 3,297                                   | 5,216                              | 3,404                                 | 1,812                                        |
| 8                                        | 2,336                                   | 6,071                              | 4,334                                 | 1,737                                        |
| 9                                        | 1,513                                   | 7,275                              | 4,942                                 | 2,332                                        |
| 10-19                                    | 5,517                                   | 11,714                             | 7,560                                 | 4,154                                        |
| 20-49                                    | 1,982                                   | 29,060                             | 19,722                                | 9,338                                        |
| 50-99                                    | 341                                     | 116,365                            | 69,980                                | 46,386                                       |
| 100-499                                  | 249                                     | 335,334                            | 216,499                               | 118,835                                      |
| 500-999                                  | 14                                      | 1,937,279                          | 1,636,929                             | 300,350                                      |
| 1,000 and over                           | 5                                       | 1,775,613                          | 1,388,181                             | 387,432                                      |
| 5 and over                               | 30,069                                  | 12,636                             | 8,483                                 | 4,153                                        |
| 10 and over                              | 8,108                                   | 34,707                             | 23,240                                | 11,467                                       |
| 20 and over                              | 2,591                                   | 83,665                             | 56,626                                | 27,039                                       |
| 50 and over                              | 609                                     | 261,377                            | 176,731                               | 84,646                                       |
| 100 and over                             | 268                                     | 445,889                            | 312,560                               | 133,329                                      |
| 500 and over                             | 19                                      | 1,894,735                          | 1,571,469                             | 323,267                                      |
| 1-10                                     | 439,270                                 | 999                                | 653                                   | 346                                          |
| 11-50                                    | 6,119                                   | 17,462                             | 11,967                                | 5,496                                        |
| 51-100                                   | 339                                     | 143,294                            | 91,808                                | 51,486                                       |
| 101 and over                             | 254                                     | 432,719                            | 299,434                               | 133,285                                      |

**Table 9-3. Owners aged 15 to 39 only: Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)<br/><br/>(persons)</b> | <b>Annual<br/>Sales<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Expenses<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Profit and Loss<br/><br/>(1,000 Rs.)</b> |
|--------------------------------------------------|----------------------------------------------------------------|----------------------------------------------|-------------------------------------------------|--------------------------------------------------------|
| Total                                            | 1,079,529                                                      | 652                                          | 433                                             | 220                                                    |
| 1 person                                         | 184,149                                                        | 448                                          | 279                                             | 169                                                    |
| 2                                                | 340,838                                                        | 402                                          | 264                                             | 138                                                    |
| 3                                                | 126,504                                                        | 491                                          | 331                                             | 160                                                    |
| 4                                                | 76,708                                                         | 557                                          | 379                                             | 178                                                    |
| 5                                                | 47,330                                                         | 682                                          | 452                                             | 230                                                    |
| 6                                                | 32,094                                                         | 743                                          | 511                                             | 232                                                    |
| 7                                                | 23,079                                                         | 745                                          | 486                                             | 259                                                    |
| 8                                                | 18,688                                                         | 759                                          | 542                                             | 217                                                    |
| 9                                                | 13,617                                                         | 808                                          | 549                                             | 259                                                    |
| 10-19                                            | 70,569                                                         | 916                                          | 591                                             | 325                                                    |
| 20-49                                            | 56,522                                                         | 1,019                                        | 692                                             | 327                                                    |
| 50-99                                            | 22,900                                                         | 1,733                                        | 1,042                                           | 691                                                    |
| 100-499                                          | 46,437                                                         | 1,798                                        | 1,161                                           | 637                                                    |
| 500-999                                          | 8,137                                                          | 3,333                                        | 2,816                                           | 517                                                    |
| 1,000 and over                                   | 11,957                                                         | 742                                          | 580                                             | 162                                                    |
| 5 and over                                       | 351,330                                                        | 1,081                                        | 726                                             | 355                                                    |
| 10 and over                                      | 216,522                                                        | 1,300                                        | 870                                             | 429                                                    |
| 20 and over                                      | 145,953                                                        | 1,485                                        | 1,005                                           | 480                                                    |
| 50 and over                                      | 89,431                                                         | 1,780                                        | 1,203                                           | 576                                                    |
| 100 and over                                     | 66,531                                                         | 1,796                                        | 1,259                                           | 537                                                    |
| 500 and over                                     | 20,094                                                         | 1,792                                        | 1,486                                           | 306                                                    |
| 1-10                                             | 876,967                                                        | 500                                          | 327                                             | 173                                                    |
| 11-50                                            | 113,931                                                        | 938                                          | 643                                             | 295                                                    |
| 51-100                                           | 23,500                                                         | 2,067                                        | 1,324                                           | 743                                                    |
| 101 and over                                     | 65,131                                                         | 1,688                                        | 1,168                                           | 520                                                    |

**Table 9-4. Owners aged 15 to 39 only:**

**Monthly Sales, Expenses, and Profit and Loss**

**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 58,681                                | 38,932                                   | 19,749                                          |
| 1 person                                 | 6,878                                 | 4,283                                    | 2,595                                           |
| 2                                        | 11,405                                | 7,485                                    | 3,920                                           |
| 3                                        | 5,175                                 | 3,485                                    | 1,691                                           |
| 4                                        | 3,561                                 | 2,424                                    | 1,137                                           |
| 5                                        | 2,691                                 | 1,784                                    | 908                                             |
| 6                                        | 1,988                                 | 1,367                                    | 621                                             |
| 7                                        | 1,433                                 | 935                                      | 498                                             |
| 8                                        | 1,182                                 | 844                                      | 338                                             |
| 9                                        | 917                                   | 623                                      | 294                                             |
| 10-19                                    | 5,386                                 | 3,476                                    | 1,910                                           |
| 20-49                                    | 4,800                                 | 3,257                                    | 1,542                                           |
| 50-99                                    | 3,307                                 | 1,989                                    | 1,318                                           |
| 100-499                                  | 6,958                                 | 4,492                                    | 2,466                                           |
| 500-999                                  | 2,260                                 | 1,910                                    | 350                                             |
| 1,000 and over                           | 740                                   | 578                                      | 161                                             |
| 5 and over                               | 31,662                                | 21,255                                   | 10,406                                          |
| 10 and over                              | 23,450                                | 15,702                                   | 7,748                                           |
| 20 and over                              | 18,065                                | 12,227                                   | 5,838                                           |
| 50 and over                              | 13,265                                | 8,969                                    | 4,296                                           |
| 100 and over                             | 9,958                                 | 6,981                                    | 2,978                                           |
| 500 and over                             | 3,000                                 | 2,488                                    | 512                                             |
| 1-10                                     | 36,569                                | 23,898                                   | 12,671                                          |
| 11-50                                    | 8,904                                 | 6,102                                    | 2,802                                           |
| 51-100                                   | 4,048                                 | 2,594                                    | 1,454                                           |
| 101 and over                             | 9,159                                 | 6,338                                    | 2,821                                           |

**Table 10-1. Individual Proprietors (Registered) only:**  
**Annual Sales, Expenses, and Profit and Loss**  
**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons Engaged per Entity 1) | Annual Sales<br>(million Rs.) | Annual Expenses<br>(million Rs.) | Annual Profit and Loss<br>(million Rs.) |
|---------------------------------------|-------------------------------|----------------------------------|-----------------------------------------|
| Total                                 | 804,921                       | 543,848                          | 261,073                                 |
| 1 person                              | 66,220                        | 40,251                           | 25,969                                  |
| 2                                     | 156,935                       | 100,169                          | 56,766                                  |
| 3                                     | 89,590                        | 59,556                           | 30,034                                  |
| 4                                     | 68,569                        | 45,199                           | 23,370                                  |
| 5                                     | 51,579                        | 35,118                           | 16,460                                  |
| 6                                     | 38,466                        | 26,287                           | 12,179                                  |
| 7                                     | 28,684                        | 19,151                           | 9,532                                   |
| 8                                     | 24,802                        | 16,386                           | 8,416                                   |
| 9                                     | 17,532                        | 11,979                           | 5,552                                   |
| 10-19                                 | 87,470                        | 58,984                           | 28,486                                  |
| 20-49                                 | 65,893                        | 43,091                           | 22,802                                  |
| 50-99                                 | 26,762                        | 21,038                           | 5,724                                   |
| 100-499                               | 68,227                        | 55,240                           | 12,987                                  |
| 500-999                               | 14,193                        | 11,397                           | 2,796                                   |
| 1,000 and over                        | 0                             | 0                                | 0                                       |
| 5 and over                            | 423,608                       | 298,673                          | 124,934                                 |
| 10 and over                           | 262,545                       | 189,751                          | 72,794                                  |
| 20 and over                           | 175,075                       | 130,767                          | 44,308                                  |
| 50 and over                           | 109,182                       | 87,676                           | 21,506                                  |
| 100 and over                          | 82,421                        | 66,638                           | 15,783                                  |
| 500 and over                          | 14,193                        | 11,397                           | 2,796                                   |
| 1-10                                  | 560,594                       | 366,744                          | 193,851                                 |
| 11-50                                 | 136,445                       | 90,285                           | 46,159                                  |
| 51-100                                | 28,163                        | 22,080                           | 6,083                                   |
| 101 and over                          | 79,719                        | 64,739                           | 14,980                                  |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 10-2. Individual Proprietors (Registered) only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 345,481                                 | 2,330                              | 1,574                                 | 756                                          |
| 1 person                                 | 94,032                                  | 704                                | 428                                   | 276                                          |
| 2                                        | 143,822                                 | 1,091                              | 696                                   | 395                                          |
| 3                                        | 45,762                                  | 1,958                              | 1,301                                 | 656                                          |
| 4                                        | 23,591                                  | 2,907                              | 1,916                                 | 991                                          |
| 5                                        | 12,564                                  | 4,105                              | 2,795                                 | 1,310                                        |
| 6                                        | 7,301                                   | 5,269                              | 3,601                                 | 1,668                                        |
| 7                                        | 4,383                                   | 6,544                              | 4,369                                 | 2,175                                        |
| 8                                        | 2,990                                   | 8,295                              | 5,480                                 | 2,815                                        |
| 9                                        | 1,845                                   | 9,502                              | 6,493                                 | 3,009                                        |
| 10-19                                    | 6,506                                   | 13,445                             | 9,066                                 | 4,378                                        |
| 20-49                                    | 2,005                                   | 32,864                             | 21,492                                | 11,372                                       |
| 50-99                                    | 317                                     | 84,421                             | 66,366                                | 18,056                                       |
| 100-499                                  | 352                                     | 193,828                            | 156,933                               | 36,895                                       |
| 500-999                                  | 11                                      | 1,290,299                          | 1,036,132                             | 254,167                                      |
| 1,000 and over                           | 0                                       |                                    |                                       |                                              |
| 5 and over                               | 38,274                                  | 11,068                             | 7,804                                 | 3,264                                        |
| 10 and over                              | 9,191                                   | 28,565                             | 20,645                                | 7,920                                        |
| 20 and over                              | 2,685                                   | 65,205                             | 48,703                                | 16,502                                       |
| 50 and over                              | 680                                     | 160,562                            | 128,935                               | 31,627                                       |
| 100 and over                             | 363                                     | 227,054                            | 183,575                               | 43,479                                       |
| 500 and over                             | 11                                      | 1,290,299                          | 1,036,132                             | 254,167                                      |
| 1-10                                     | 337,939                                 | 1,659                              | 1,085                                 | 574                                          |
| 11-50                                    | 6,879                                   | 19,835                             | 13,125                                | 6,710                                        |
| 51-100                                   | 319                                     | 88,286                             | 69,217                                | 19,069                                       |
| 101 and over                             | 344                                     | 231,741                            | 188,194                               | 43,547                                       |

**Table 10-3. Individual Proprietors (Registered) only: Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)<br/><br/>(persons)</b> | <b>Annual<br/>Sales<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Expenses<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Profit and Loss<br/><br/>(1,000 Rs.)</b> |
|--------------------------------------------------|----------------------------------------------------------------|----------------------------------------------|-------------------------------------------------|--------------------------------------------------------|
| Total                                            | 1,022,951                                                      | 787                                          | 532                                             | 255                                                    |
| 1 person                                         | 94,032                                                         | 704                                          | 428                                             | 276                                                    |
| 2                                                | 287,644                                                        | 546                                          | 348                                             | 197                                                    |
| 3                                                | 137,286                                                        | 653                                          | 434                                             | 219                                                    |
| 4                                                | 94,364                                                         | 727                                          | 479                                             | 248                                                    |
| 5                                                | 62,820                                                         | 821                                          | 559                                             | 262                                                    |
| 6                                                | 43,806                                                         | 878                                          | 600                                             | 278                                                    |
| 7                                                | 30,681                                                         | 935                                          | 624                                             | 311                                                    |
| 8                                                | 23,920                                                         | 1,037                                        | 685                                             | 352                                                    |
| 9                                                | 16,605                                                         | 1,056                                        | 721                                             | 334                                                    |
| 10-19                                            | 82,694                                                         | 1,058                                        | 713                                             | 344                                                    |
| 20-49                                            | 56,916                                                         | 1,158                                        | 757                                             | 401                                                    |
| 50-99                                            | 21,229                                                         | 1,261                                        | 991                                             | 270                                                    |
| 100-499                                          | 64,285                                                         | 1,061                                        | 859                                             | 202                                                    |
| 500-999                                          | 6,669                                                          | 2,128                                        | 1,709                                           | 419                                                    |
| 1,000 and over                                   | 0                                                              |                                              |                                                 |                                                        |
| 5 and over                                       | 409,625                                                        | 1,034                                        | 729                                             | 305                                                    |
| 10 and over                                      | 231,793                                                        | 1,133                                        | 819                                             | 314                                                    |
| 20 and over                                      | 149,099                                                        | 1,174                                        | 877                                             | 297                                                    |
| 50 and over                                      | 92,183                                                         | 1,184                                        | 951                                             | 233                                                    |
| 100 and over                                     | 70,954                                                         | 1,162                                        | 939                                             | 222                                                    |
| 500 and over                                     | 6,669                                                          | 2,128                                        | 1,709                                           | 419                                                    |
| 1-10                                             | 807,648                                                        | 694                                          | 454                                             | 240                                                    |
| 11-50                                            | 123,970                                                        | 1,101                                        | 728                                             | 372                                                    |
| 51-100                                           | 22,279                                                         | 1,264                                        | 991                                             | 273                                                    |
| 101 and over                                     | 69,054                                                         | 1,154                                        | 938                                             | 217                                                    |

**Table 10-4. Individual Proprietors (Registered) only:**  
**Monthly Sales, Expenses, and Profit and Loss**  
**by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 67,077                                | 45,321                                   | 21,756                                          |
| 1 person                                 | 5,518                                 | 3,354                                    | 2,164                                           |
| 2                                        | 13,078                                | 8,347                                    | 4,731                                           |
| 3                                        | 7,466                                 | 4,963                                    | 2,503                                           |
| 4                                        | 5,714                                 | 3,767                                    | 1,947                                           |
| 5                                        | 4,298                                 | 2,927                                    | 1,372                                           |
| 6                                        | 3,206                                 | 2,191                                    | 1,015                                           |
| 7                                        | 2,390                                 | 1,596                                    | 794                                             |
| 8                                        | 2,067                                 | 1,365                                    | 701                                             |
| 9                                        | 1,461                                 | 998                                      | 463                                             |
| 10-19                                    | 7,289                                 | 4,915                                    | 2,374                                           |
| 20-49                                    | 5,491                                 | 3,591                                    | 1,900                                           |
| 50-99                                    | 2,230                                 | 1,753                                    | 477                                             |
| 100-499                                  | 5,686                                 | 4,603                                    | 1,082                                           |
| 500-999                                  | 1,183                                 | 950                                      | 233                                             |
| 1,000 and over                           | 0                                     | 0                                        | 0                                               |
| 5 and over                               | 35,301                                | 24,889                                   | 10,411                                          |
| 10 and over                              | 21,879                                | 15,813                                   | 6,066                                           |
| 20 and over                              | 14,590                                | 10,897                                   | 3,692                                           |
| 50 and over                              | 9,099                                 | 7,306                                    | 1,792                                           |
| 100 and over                             | 6,868                                 | 5,553                                    | 1,315                                           |
| 500 and over                             | 1,183                                 | 950                                      | 233                                             |
| 1-10                                     | 46,716                                | 30,562                                   | 16,154                                          |
| 11-50                                    | 11,370                                | 7,524                                    | 3,847                                           |
| 51-100                                   | 2,347                                 | 1,840                                    | 507                                             |
| 101 and over                             | 6,643                                 | 5,395                                    | 1,248                                           |

**Table 11-1. "Owned" Business Place (Building, Single unit) only:  
Annual Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 1,203,249                            | 835,980                                 | 367,269                                        |
| 1 person                                 | 49,980                               | 31,470                                  | 18,510                                         |
| 2                                        | 92,946                               | 60,237                                  | 32,710                                         |
| 3                                        | 48,576                               | 31,436                                  | 17,140                                         |
| 4                                        | 40,778                               | 26,634                                  | 14,144                                         |
| 5                                        | 37,699                               | 24,481                                  | 13,218                                         |
| 6                                        | 28,680                               | 18,705                                  | 9,975                                          |
| 7                                        | 24,193                               | 15,729                                  | 8,464                                          |
| 8                                        | 20,222                               | 13,416                                  | 6,805                                          |
| 9                                        | 19,570                               | 12,557                                  | 7,013                                          |
| 10-19                                    | 133,636                              | 78,173                                  | 55,464                                         |
| 20-49                                    | 172,968                              | 113,984                                 | 58,984                                         |
| 50-99                                    | 119,127                              | 85,578                                  | 33,550                                         |
| 100-499                                  | 282,866                              | 215,256                                 | 67,610                                         |
| 500-999                                  | 96,530                               | 76,091                                  | 20,439                                         |
| 1,000 and over                           | 35,479                               | 32,235                                  | 3,244                                          |
| 5 and over                               | 970,969                              | 686,204                                 | 284,765                                        |
| 10 and over                              | 840,606                              | 601,316                                 | 239,290                                        |
| 20 and over                              | 706,969                              | 523,143                                 | 183,826                                        |
| 50 and over                              | 534,002                              | 409,160                                 | 124,842                                        |
| 100 and over                             | 414,874                              | 323,582                                 | 91,292                                         |
| 500 and over                             | 132,009                              | 108,326                                 | 23,683                                         |
| 1-10                                     | 381,790                              | 245,948                                 | 135,842                                        |
| 11-50                                    | 289,773                              | 182,576                                 | 107,197                                        |
| 51-100                                   | 121,691                              | 87,909                                  | 33,782                                         |
| 101 and over                             | 409,995                              | 319,547                                 | 90,448                                         |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 11-2. "Owned" Business Place (Building, Single unit) only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 394,046                                 | 3,054                              | 2,122                                 | 932                                          |
| 1 person                                 | 137,783                                 | 363                                | 228                                   | 134                                          |
| 2                                        | 149,748                                 | 621                                | 402                                   | 218                                          |
| 3                                        | 38,430                                  | 1,264                              | 818                                   | 446                                          |
| 4                                        | 19,229                                  | 2,121                              | 1,385                                 | 736                                          |
| 5                                        | 11,344                                  | 3,323                              | 2,158                                 | 1,165                                        |
| 6                                        | 7,150                                   | 4,011                              | 2,616                                 | 1,395                                        |
| 7                                        | 4,570                                   | 5,294                              | 3,442                                 | 1,852                                        |
| 8                                        | 3,126                                   | 6,469                              | 4,292                                 | 2,177                                        |
| 9                                        | 2,898                                   | 6,753                              | 4,333                                 | 2,420                                        |
| 10-19                                    | 12,398                                  | 10,779                             | 6,305                                 | 4,474                                        |
| 20-49                                    | 5,669                                   | 30,511                             | 20,106                                | 10,405                                       |
| 50-99                                    | 965                                     | 123,448                            | 88,682                                | 34,766                                       |
| 100-499                                  | 690                                     | 409,950                            | 311,965                               | 97,985                                       |
| 500-999                                  | 36                                      | 2,681,377                          | 2,113,635                             | 567,742                                      |
| 1,000 and over                           | 10                                      | 3,547,903                          | 3,223,512                             | 324,390                                      |
| 5 and over                               | 48,856                                  | 19,874                             | 14,045                                | 5,829                                        |
| 10 and over                              | 19,768                                  | 42,524                             | 30,419                                | 12,105                                       |
| 20 and over                              | 7,370                                   | 95,925                             | 70,983                                | 24,942                                       |
| 50 and over                              | 1,701                                   | 313,934                            | 240,541                               | 73,393                                       |
| 100 and over                             | 736                                     | 563,688                            | 439,649                               | 124,038                                      |
| 500 and over                             | 46                                      | 2,869,752                          | 2,354,912                             | 514,840                                      |
| 1-10                                     | 376,714                                 | 1,013                              | 653                                   | 361                                          |
| 11-50                                    | 15,677                                  | 18,484                             | 11,646                                | 6,838                                        |
| 51-100                                   | 946                                     | 128,638                            | 92,928                                | 35,710                                       |
| 101 and over                             | 709                                     | 578,272                            | 450,701                               | 127,572                                      |

**Table 11-3. "Owned" Business Place (Building, Single unit) only:**

**Number of Persons Engaged, Annual Sales, Expenses, and Profit and Loss  
per Persons Engaged by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)<br/><br/>(persons)</b> | <b>Annual<br/>Sales<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Expenses<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Profit and Loss<br/><br/>(1,000 Rs.)</b> |
|--------------------------------------------------|----------------------------------------------------------------|----------------------------------------------|-------------------------------------------------|--------------------------------------------------------|
| Total                                            | 1,369,483                                                      | 879                                          | 610                                             | 268                                                    |
| 1 person                                         | 137,783                                                        | 363                                          | 228                                             | 134                                                    |
| 2                                                | 299,496                                                        | 310                                          | 201                                             | 109                                                    |
| 3                                                | 115,290                                                        | 421                                          | 273                                             | 149                                                    |
| 4                                                | 76,916                                                         | 530                                          | 346                                             | 184                                                    |
| 5                                                | 56,720                                                         | 665                                          | 432                                             | 233                                                    |
| 6                                                | 42,900                                                         | 669                                          | 436                                             | 233                                                    |
| 7                                                | 31,990                                                         | 756                                          | 492                                             | 265                                                    |
| 8                                                | 25,008                                                         | 809                                          | 536                                             | 272                                                    |
| 9                                                | 26,082                                                         | 750                                          | 481                                             | 269                                                    |
| 10-19                                            | 164,581                                                        | 812                                          | 475                                             | 337                                                    |
| 20-49                                            | 160,434                                                        | 1,078                                        | 710                                             | 368                                                    |
| 50-99                                            | 64,029                                                         | 1,861                                        | 1,337                                           | 524                                                    |
| 100-499                                          | 124,412                                                        | 2,274                                        | 1,730                                           | 543                                                    |
| 500-999                                          | 24,133                                                         | 4,000                                        | 3,153                                           | 847                                                    |
| 1,000 and over                                   | 19,709                                                         | 1,800                                        | 1,636                                           | 165                                                    |
| 5 and over                                       | 739,998                                                        | 1,312                                        | 927                                             | 385                                                    |
| 10 and over                                      | 557,298                                                        | 1,508                                        | 1,079                                           | 429                                                    |
| 20 and over                                      | 392,717                                                        | 1,800                                        | 1,332                                           | 468                                                    |
| 50 and over                                      | 232,283                                                        | 2,299                                        | 1,761                                           | 537                                                    |
| 100 and over                                     | 168,254                                                        | 2,466                                        | 1,923                                           | 543                                                    |
| 500 and over                                     | 43,842                                                         | 3,011                                        | 2,471                                           | 540                                                    |
| 1-10                                             | 836,545                                                        | 456                                          | 294                                             | 162                                                    |
| 11-50                                            | 302,955                                                        | 956                                          | 603                                             | 354                                                    |
| 51-100                                           | 64,429                                                         | 1,889                                        | 1,364                                           | 524                                                    |
| 101 and over                                     | 165,554                                                        | 2,477                                        | 1,930                                           | 546                                                    |

**Table 11-4. "Owned" Business Place (Building, Single unit) only:  
Monthly Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 100,271                               | 69,665                                   | 30,606                                          |
| 1 person                                 | 4,165                                 | 2,622                                    | 1,543                                           |
| 2                                        | 7,746                                 | 5,020                                    | 2,726                                           |
| 3                                        | 4,048                                 | 2,620                                    | 1,428                                           |
| 4                                        | 3,398                                 | 2,219                                    | 1,179                                           |
| 5                                        | 3,142                                 | 2,040                                    | 1,101                                           |
| 6                                        | 2,390                                 | 1,559                                    | 831                                             |
| 7                                        | 2,016                                 | 1,311                                    | 705                                             |
| 8                                        | 1,685                                 | 1,118                                    | 567                                             |
| 9                                        | 1,631                                 | 1,046                                    | 584                                             |
| 10-19                                    | 11,136                                | 6,514                                    | 4,622                                           |
| 20-49                                    | 14,414                                | 9,499                                    | 4,915                                           |
| 50-99                                    | 9,927                                 | 7,131                                    | 2,796                                           |
| 100-499                                  | 23,572                                | 17,938                                   | 5,634                                           |
| 500-999                                  | 8,044                                 | 6,341                                    | 1,703                                           |
| 1,000 and over                           | 2,957                                 | 2,686                                    | 270                                             |
| 5 and over                               | 80,914                                | 57,184                                   | 23,730                                          |
| 10 and over                              | 70,050                                | 50,110                                   | 19,941                                          |
| 20 and over                              | 58,914                                | 43,595                                   | 15,319                                          |
| 50 and over                              | 44,500                                | 34,097                                   | 10,403                                          |
| 100 and over                             | 34,573                                | 26,965                                   | 7,608                                           |
| 500 and over                             | 11,001                                | 9,027                                    | 1,974                                           |
| 1-10                                     | 31,816                                | 20,496                                   | 11,320                                          |
| 11-50                                    | 24,148                                | 15,215                                   | 8,933                                           |
| 51-100                                   | 10,141                                | 7,326                                    | 2,815                                           |
| 101 and over                             | 34,166                                | 26,629                                   | 7,537                                           |

**Table 12-1. "Rented" Business Place (Building, Single unit) only:  
Annual Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 905,381                              | 613,757                                 | 291,623                                        |
| 1 person                                 | 81,732                               | 50,670                                  | 31,061                                         |
| 2                                        | 149,687                              | 98,609                                  | 51,078                                         |
| 3                                        | 78,066                               | 52,784                                  | 25,282                                         |
| 4                                        | 57,683                               | 38,687                                  | 18,995                                         |
| 5                                        | 44,547                               | 29,430                                  | 15,117                                         |
| 6                                        | 32,337                               | 21,721                                  | 10,616                                         |
| 7                                        | 26,754                               | 17,384                                  | 9,370                                          |
| 8                                        | 25,093                               | 15,507                                  | 9,586                                          |
| 9                                        | 16,395                               | 10,959                                  | 5,436                                          |
| 10-19                                    | 103,000                              | 69,056                                  | 33,944                                         |
| 20-49                                    | 108,288                              | 74,538                                  | 33,749                                         |
| 50-99                                    | 86,717                               | 57,199                                  | 29,519                                         |
| 100-499                                  | 73,736                               | 61,139                                  | 12,598                                         |
| 500-999                                  | 19,103                               | 14,436                                  | 4,667                                          |
| 1,000 and over                           | 2,242                                | 1,638                                   | 605                                            |
| 5 and over                               | 538,213                              | 373,006                                 | 165,206                                        |
| 10 and over                              | 393,087                              | 278,005                                 | 115,081                                        |
| 20 and over                              | 290,087                              | 208,949                                 | 81,137                                         |
| 50 and over                              | 181,799                              | 134,411                                 | 47,388                                         |
| 100 and over                             | 95,081                               | 77,212                                  | 17,869                                         |
| 500 and over                             | 21,345                               | 16,073                                  | 5,272                                          |
| 1-10                                     | 534,017                              | 348,661                                 | 185,356                                        |
| 11-50                                    | 191,730                              | 132,172                                 | 59,558                                         |
| 51-100                                   | 85,002                               | 56,029                                  | 28,973                                         |
| 101 and over                             | 94,632                               | 76,896                                  | 17,736                                         |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 12-2. "Rented" Business Place (Building, Single unit) only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 411,850                                 | 2,198                              | 1,490                                 | 708                                          |
| 1 person                                 | 148,182                                 | 552                                | 342                                   | 210                                          |
| 2                                        | 156,129                                 | 959                                | 632                                   | 327                                          |
| 3                                        | 45,221                                  | 1,726                              | 1,167                                 | 559                                          |
| 4                                        | 22,083                                  | 2,612                              | 1,752                                 | 860                                          |
| 5                                        | 11,829                                  | 3,766                              | 2,488                                 | 1,278                                        |
| 6                                        | 6,800                                   | 4,755                              | 3,194                                 | 1,561                                        |
| 7                                        | 4,415                                   | 6,060                              | 3,937                                 | 2,122                                        |
| 8                                        | 3,176                                   | 7,901                              | 4,883                                 | 3,018                                        |
| 9                                        | 2,175                                   | 7,538                              | 5,039                                 | 2,499                                        |
| 10-19                                    | 7,826                                   | 13,161                             | 8,824                                 | 4,337                                        |
| 20-49                                    | 3,088                                   | 35,067                             | 24,138                                | 10,929                                       |
| 50-99                                    | 581                                     | 149,256                            | 98,449                                | 50,807                                       |
| 100-499                                  | 325                                     | 226,882                            | 188,120                               | 38,762                                       |
| 500-999                                  | 18                                      | 1,061,252                          | 801,980                               | 259,272                                      |
| 1,000 and over                           | 2                                       | 1,121,225                          | 818,761                               | 302,464                                      |
| 5 and over                               | 40,235                                  | 13,377                             | 9,271                                 | 4,106                                        |
| 10 and over                              | 11,840                                  | 33,200                             | 23,480                                | 9,720                                        |
| 20 and over                              | 4,014                                   | 72,269                             | 52,055                                | 20,214                                       |
| 50 and over                              | 926                                     | 196,327                            | 145,152                               | 51,175                                       |
| 100 and over                             | 345                                     | 275,599                            | 223,803                               | 51,795                                       |
| 500 and over                             | 20                                      | 1,067,250                          | 803,659                               | 263,591                                      |
| 1-10                                     | 401,872                                 | 1,329                              | 868                                   | 461                                          |
| 11-50                                    | 9,094                                   | 21,083                             | 14,534                                | 6,549                                        |
| 51-100                                   | 548                                     | 155,112                            | 102,242                               | 52,870                                       |
| 101 and over                             | 336                                     | 281,642                            | 228,856                               | 52,786                                       |

**Table 12-3. "Rented" Business Place (Building, Single unit) only:**

**Number of Persons Engaged, Annual Sales, Expenses, and Profit and Loss  
per Persons Engaged by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)<br/><br/>(persons)</b> | <b>Annual<br/>Sales<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Expenses<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Profit and Loss<br/><br/>(1,000 Rs.)</b> |
|--------------------------------------------------|----------------------------------------------------------------|----------------------------------------------|-------------------------------------------------|--------------------------------------------------------|
| Total                                            | 1,163,550                                                      | 778                                          | 527                                             | 251                                                    |
| 1 person                                         | 148,182                                                        | 552                                          | 342                                             | 210                                                    |
| 2                                                | 312,258                                                        | 479                                          | 316                                             | 164                                                    |
| 3                                                | 135,663                                                        | 575                                          | 389                                             | 186                                                    |
| 4                                                | 88,332                                                         | 653                                          | 438                                             | 215                                                    |
| 5                                                | 59,145                                                         | 753                                          | 498                                             | 256                                                    |
| 6                                                | 40,800                                                         | 793                                          | 532                                             | 260                                                    |
| 7                                                | 30,905                                                         | 866                                          | 562                                             | 303                                                    |
| 8                                                | 25,408                                                         | 988                                          | 610                                             | 377                                                    |
| 9                                                | 19,575                                                         | 838                                          | 560                                             | 278                                                    |
| 10-19                                            | 100,670                                                        | 1,023                                        | 686                                             | 337                                                    |
| 20-49                                            | 89,900                                                         | 1,205                                        | 829                                             | 375                                                    |
| 50-99                                            | 38,201                                                         | 2,270                                        | 1,497                                           | 773                                                    |
| 100-499                                          | 60,298                                                         | 1,223                                        | 1,014                                           | 209                                                    |
| 500-999                                          | 11,547                                                         | 1,654                                        | 1,250                                           | 404                                                    |
| 1,000 and over                                   | 2,666                                                          | 841                                          | 614                                             | 227                                                    |
| 5 and over                                       | 479,115                                                        | 1,123                                        | 779                                             | 345                                                    |
| 10 and over                                      | 303,282                                                        | 1,296                                        | 917                                             | 379                                                    |
| 20 and over                                      | 202,612                                                        | 1,432                                        | 1,031                                           | 400                                                    |
| 50 and over                                      | 112,712                                                        | 1,613                                        | 1,193                                           | 420                                                    |
| 100 and over                                     | 74,511                                                         | 1,276                                        | 1,036                                           | 240                                                    |
| 500 and over                                     | 14,213                                                         | 1,502                                        | 1,131                                           | 371                                                    |
| 1-10                                             | 878,888                                                        | 608                                          | 397                                             | 211                                                    |
| 11-50                                            | 174,050                                                        | 1,102                                        | 759                                             | 342                                                    |
| 51-100                                           | 37,001                                                         | 2,297                                        | 1,514                                           | 783                                                    |
| 101 and over                                     | 73,611                                                         | 1,286                                        | 1,045                                           | 241                                                    |

**Table 12-4. "Rented" Business Place (Building, Single unit) only:  
Monthly Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 75,448                                | 51,146                                   | 24,302                                          |
| 1 person                                 | 6,811                                 | 4,223                                    | 2,588                                           |
| 2                                        | 12,474                                | 8,217                                    | 4,257                                           |
| 3                                        | 6,506                                 | 4,399                                    | 2,107                                           |
| 4                                        | 4,807                                 | 3,224                                    | 1,583                                           |
| 5                                        | 3,712                                 | 2,452                                    | 1,260                                           |
| 6                                        | 2,695                                 | 1,810                                    | 885                                             |
| 7                                        | 2,230                                 | 1,449                                    | 781                                             |
| 8                                        | 2,091                                 | 1,292                                    | 799                                             |
| 9                                        | 1,366                                 | 913                                      | 453                                             |
| 10-19                                    | 8,583                                 | 5,755                                    | 2,829                                           |
| 20-49                                    | 9,024                                 | 6,212                                    | 2,812                                           |
| 50-99                                    | 7,226                                 | 4,767                                    | 2,460                                           |
| 100-499                                  | 6,145                                 | 5,095                                    | 1,050                                           |
| 500-999                                  | 1,592                                 | 1,203                                    | 389                                             |
| 1,000 and over                           | 187                                   | 136                                      | 50                                              |
| 5 and over                               | 44,851                                | 31,084                                   | 13,767                                          |
| 10 and over                              | 32,757                                | 23,167                                   | 9,590                                           |
| 20 and over                              | 24,174                                | 17,412                                   | 6,761                                           |
| 50 and over                              | 15,150                                | 11,201                                   | 3,949                                           |
| 100 and over                             | 7,923                                 | 6,434                                    | 1,489                                           |
| 500 and over                             | 1,779                                 | 1,339                                    | 439                                             |
| 1-10                                     | 44,501                                | 29,055                                   | 15,446                                          |
| 11-50                                    | 15,978                                | 11,014                                   | 4,963                                           |
| 51-100                                   | 7,083                                 | 4,669                                    | 2,414                                           |
| 101 and over                             | 7,886                                 | 6,408                                    | 1,478                                           |

**Table 13-1. Street Business (Single unit) only:**

**Annual Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 9,696                                | 6,053                                   | 3,643                                          |
| 1 person                                 | 6,203                                | 3,754                                   | 2,449                                          |
| 2                                        | 2,733                                | 1,755                                   | 978                                            |
| 3                                        | 445                                  | 288                                     | 157                                            |
| 4                                        | 178                                  | 155                                     | 23                                             |
| 5                                        | 62                                   | 41                                      | 21                                             |
| 6                                        | 12                                   | 11                                      | 1                                              |
| 7                                        | 13                                   | 8                                       | 5                                              |
| 8                                        | 21                                   | 20                                      | 1                                              |
| 9                                        | 2                                    | 2                                       | 0                                              |
| 10-19                                    | 25                                   | 19                                      | 7                                              |
| 20-49                                    | 0                                    | 0                                       | 0                                              |
| 50-99                                    | 0                                    | 0                                       | 0                                              |
| 100-499                                  | 0                                    | 0                                       | 0                                              |
| 500-999                                  | 0                                    | 0                                       | 0                                              |
| 1,000 and over                           | 0                                    | 0                                       | 0                                              |
| 5 and over                               | 135                                  | 100                                     | 35                                             |
| 10 and over                              | 25                                   | 19                                      | 7                                              |
| 20 and over                              | 0                                    | 0                                       | 0                                              |
| 50 and over                              | 0                                    | 0                                       | 0                                              |
| 100 and over                             | 0                                    | 0                                       | 0                                              |
| 500 and over                             | 0                                    | 0                                       | 0                                              |
| 1-10                                     | 9,696                                | 6,053                                   | 3,643                                          |
| 11-50                                    |                                      |                                         |                                                |
| 51-100                                   |                                      |                                         |                                                |
| 101 and over                             |                                      |                                         |                                                |

1) In case of an entity with a branch or branches,  
its number of persons engaged includes regular employees only.

**Table 13-2. Street Business (Single unit) only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 34,074                                  | 285                                | 178                                   | 107                                          |
| 1 person                                 | 24,888                                  | 249                                | 151                                   | 98                                           |
| 2                                        | 7,849                                   | 348                                | 224                                   | 125                                          |
| 3                                        | 938                                     | 475                                | 307                                   | 167                                          |
| 4                                        | 270                                     | 661                                | 575                                   | 85                                           |
| 5                                        | 66                                      | 940                                | 619                                   | 320                                          |
| 6                                        | 23                                      | 508                                | 472                                   | 37                                           |
| 7                                        | 16                                      | 841                                | 507                                   | 334                                          |
| 8                                        | 15                                      | 1,376                              | 1,303                                 | 73                                           |
| 9                                        | 3                                       | 732                                | 708                                   | 24                                           |
| 10-19                                    | 6                                       | 4,242                              | 3,133                                 | 1,108                                        |
| 20-49                                    | 0                                       |                                    |                                       |                                              |
| 50-99                                    | 0                                       |                                    |                                       |                                              |
| 100-499                                  | 0                                       |                                    |                                       |                                              |
| 500-999                                  | 0                                       |                                    |                                       |                                              |
| 1,000 and over                           | 0                                       |                                    |                                       |                                              |
| 5 and over                               | 129                                     | 1,050                              | 778                                   | 273                                          |
| 10 and over                              | 6                                       | 4,242                              | 3,133                                 | 1,108                                        |
| 20 and over                              | 0                                       | #DIV/0!                            | #DIV/0!                               | #DIV/0!                                      |
| 50 and over                              | 0                                       | #DIV/0!                            | #DIV/0!                               | #DIV/0!                                      |
| 100 and over                             | 0                                       | #DIV/0!                            | #DIV/0!                               | #DIV/0!                                      |
| 500 and over                             | 0                                       | #DIV/0!                            | #DIV/0!                               | #DIV/0!                                      |
| 1-10                                     | 34,074                                  | 285                                | 178                                   | 107                                          |
| 11-50                                    |                                         |                                    |                                       |                                              |
| 51-100                                   |                                         |                                    |                                       |                                              |
| 101 and over                             |                                         |                                    |                                       |                                              |

**Table 13-3. Street Business (Single unit) only: Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons Engaged per Entity 1) | Number of Persons Engaged 1)<br>(persons) | Annual Sales<br>(1,000 Rs.) | Annual Expenses<br>(1,000 Rs.) | Annual Profit and Loss<br>(1,000 Rs.) |
|---------------------------------------|-------------------------------------------|-----------------------------|--------------------------------|---------------------------------------|
| Total                                 | 45,267                                    | 214                         | 134                            | 80                                    |
| 1 person                              | 24,888                                    | 249                         | 151                            | 98                                    |
| 2                                     | 15,698                                    | 174                         | 112                            | 62                                    |
| 3                                     | 2,814                                     | 158                         | 102                            | 56                                    |
| 4                                     | 1,080                                     | 165                         | 144                            | 21                                    |
| 5                                     | 330                                       | 188                         | 124                            | 64                                    |
| 6                                     | 138                                       | 85                          | 79                             | 6                                     |
| 7                                     | 112                                       | 120                         | 72                             | 48                                    |
| 8                                     | 120                                       | 172                         | 163                            | 9                                     |
| 9                                     | 27                                        | 81                          | 79                             | 3                                     |
| 10-19                                 | 60                                        | 424                         | 313                            | 111                                   |
| 20-49                                 | 0                                         |                             |                                |                                       |
| 50-99                                 | 0                                         |                             |                                |                                       |
| 100-499                               | 0                                         |                             |                                |                                       |
| 500-999                               | 0                                         |                             |                                |                                       |
| 1,000 and over                        | 0                                         |                             |                                |                                       |
| 5 and over                            | 787                                       | 172                         | 127                            | 45                                    |
| 10 and over                           | 60                                        | 424                         | 313                            | 111                                   |
| 20 and over                           | 0                                         | #DIV/0!                     | #DIV/0!                        | #DIV/0!                               |
| 50 and over                           | 0                                         | #DIV/0!                     | #DIV/0!                        | #DIV/0!                               |
| 100 and over                          | 0                                         | #DIV/0!                     | #DIV/0!                        | #DIV/0!                               |
| 500 and over                          | 0                                         | #DIV/0!                     | #DIV/0!                        | #DIV/0!                               |
| 1-10                                  | 45,267                                    | 214                         | 134                            | 80                                    |
| 11-50                                 |                                           |                             |                                |                                       |
| 51-100                                |                                           |                             |                                |                                       |
| 101 and over                          |                                           |                             |                                |                                       |

**Table 13-4. Street Business (Single unit) only:**

**Monthly Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 808                                   | 504                                      | 304                                             |
| 1 person                                 | 517                                   | 313                                      | 204                                             |
| 2                                        | 228                                   | 146                                      | 82                                              |
| 3                                        | 37                                    | 24                                       | 13                                              |
| 4                                        | 15                                    | 13                                       | 2                                               |
| 5                                        | 5                                     | 3                                        | 2                                               |
| 6                                        | 1                                     | 1                                        | 0                                               |
| 7                                        | 1                                     | 1                                        | 0                                               |
| 8                                        | 2                                     | 2                                        | 0                                               |
| 9                                        | 0                                     | 0                                        | 0                                               |
| 10-19                                    | 2                                     | 2                                        | 1                                               |
| 20-49                                    | 0                                     | 0                                        | 0                                               |
| 50-99                                    | 0                                     | 0                                        | 0                                               |
| 100-499                                  | 0                                     | 0                                        | 0                                               |
| 500-999                                  | 0                                     | 0                                        | 0                                               |
| 1,000 and over                           | 0                                     | 0                                        | 0                                               |
| 5 and over                               | 11                                    | 8                                        | 3                                               |
| 10 and over                              | 2                                     | 2                                        | 1                                               |
| 20 and over                              | 0                                     | 0                                        | 0                                               |
| 50 and over                              | 0                                     | 0                                        | 0                                               |
| 100 and over                             | 0                                     | 0                                        | 0                                               |
| 500 and over                             | 0                                     | 0                                        | 0                                               |
| 1-10                                     | 808                                   | 504                                      | 304                                             |
| 11-50                                    |                                       |                                          |                                                 |
| 51-100                                   |                                       |                                          |                                                 |
| 101 and over                             |                                       |                                          |                                                 |

**Table 14-1. Home Business\* (Single unit) only:**

**Annual Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Annual<br>Sales<br><br>(million Rs.) | Annual<br>Expenses<br><br>(million Rs.) | Annual<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|--------------------------------------|-----------------------------------------|------------------------------------------------|
| Total                                    | 408,509                              | 270,428                                 | 138,081                                        |
| 1 person                                 | 57,737                               | 36,396                                  | 21,341                                         |
| 2                                        | 107,932                              | 71,561                                  | 36,372                                         |
| 3                                        | 47,289                               | 31,895                                  | 15,394                                         |
| 4                                        | 34,421                               | 23,378                                  | 11,042                                         |
| 5                                        | 24,286                               | 16,215                                  | 8,070                                          |
| 6                                        | 18,332                               | 12,336                                  | 5,995                                          |
| 7                                        | 13,378                               | 8,743                                   | 4,635                                          |
| 8                                        | 9,817                                | 6,757                                   | 3,059                                          |
| 9                                        | 9,096                                | 6,159                                   | 2,938                                          |
| 10-19                                    | 36,021                               | 23,447                                  | 12,574                                         |
| 20-49                                    | 32,295                               | 20,649                                  | 11,645                                         |
| 50-99                                    | 16,532                               | 11,806                                  | 4,726                                          |
| 100-499                                  | 1,373                                | 1,084                                   | 290                                            |
| 500-999                                  | 0                                    | 0                                       | 0                                              |
| 1,000 and over                           | 0                                    | 0                                       | 0                                              |
| 5 and over                               | 161,130                              | 107,198                                 | 53,932                                         |
| 10 and over                              | 86,221                               | 56,987                                  | 29,234                                         |
| 20 and over                              | 50,200                               | 33,539                                  | 16,661                                         |
| 50 and over                              | 17,906                               | 12,890                                  | 5,015                                          |
| 100 and over                             | 1,373                                | 1,084                                   | 290                                            |
| 500 and over                             | 0                                    | 0                                       | 0                                              |
| 1-10                                     | 330,921                              | 218,184                                 | 112,737                                        |
| 11-50                                    | 60,422                               | 39,906                                  | 20,516                                         |
| 51-100                                   | 17,167                               | 12,338                                  | 4,829                                          |
| 101 and over                             | 0                                    | 0                                       | 0                                              |

1) In case of an entity with a branch or branches,

its number of persons engaged includes regular employees only.

\* Business place and owner's residence are united into one.

**Table 14-2. Home Business\* (Single unit) only: Number of Entities,  
Annual Sales, Expenses, and Profit and Loss per Entity  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Number of<br>Entities<br><br>(entities) | Annual<br>Sales<br><br>(1,000 Rs.) | Annual<br>Expenses<br><br>(1,000 Rs.) | Annual<br>Profit and Loss<br><br>(1,000 Rs.) |
|------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------|----------------------------------------------|
| Total                                    | 383,915                                 | 1,064                              | 704                                   | 360                                          |
| 1 person                                 | 145,933                                 | 396                                | 249                                   | 146                                          |
| 2                                        | 163,616                                 | 660                                | 437                                   | 222                                          |
| 3                                        | 37,919                                  | 1,247                              | 841                                   | 406                                          |
| 4                                        | 16,458                                  | 2,091                              | 1,420                                 | 671                                          |
| 5                                        | 7,567                                   | 3,209                              | 2,143                                 | 1,067                                        |
| 6                                        | 3,887                                   | 4,716                              | 3,174                                 | 1,542                                        |
| 7                                        | 2,211                                   | 6,051                              | 3,954                                 | 2,096                                        |
| 8                                        | 1,463                                   | 6,710                              | 4,619                                 | 2,091                                        |
| 9                                        | 1,049                                   | 8,672                              | 5,871                                 | 2,801                                        |
| 10-19                                    | 2,646                                   | 13,613                             | 8,861                                 | 4,752                                        |
| 20-49                                    | 992                                     | 32,555                             | 20,816                                | 11,739                                       |
| 50-99                                    | 170                                     | 97,248                             | 69,450                                | 27,798                                       |
| 100-499                                  | 4                                       | 343,372                            | 270,950                               | 72,422                                       |
| 500-999                                  | 0                                       |                                    |                                       |                                              |
| 1,000 and over                           | 0                                       |                                    |                                       |                                              |
| 5 and over                               | 19,989                                  | 8,061                              | 5,363                                 | 2,698                                        |
| 10 and over                              | 3,812                                   | 22,618                             | 14,949                                | 7,669                                        |
| 20 and over                              | 1,166                                   | 43,053                             | 28,765                                | 14,289                                       |
| 50 and over                              | 174                                     | 102,906                            | 74,082                                | 28,824                                       |
| 100 and over                             | 4                                       | 343,372                            | 270,950                               | 72,422                                       |
| 500 and over                             | 0                                       |                                    |                                       |                                              |
| 1-10                                     | 380,861                                 | 869                                | 573                                   | 296                                          |
| 11-50                                    | 2,894                                   | 20,878                             | 13,789                                | 7,089                                        |
| 51-100                                   | 160                                     | 107,291                            | 77,111                                | 30,179                                       |
| 101 and over                             | 0                                       |                                    |                                       |                                              |

**Table 14-3. Home Business\* (Single unit) only: Number of Persons Engaged,  
Annual Sales, Expenses, and Profit and Loss per Person Engaged  
by Size of Persons Engaged per Entity - Nepal (2018)**

| <b>Size of Persons<br/>Engaged per Entity 1)</b> | <b>Number of<br/>Persons<br/>Engaged 1)<br/><br/>(persons)</b> | <b>Annual<br/>Sales<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Expenses<br/><br/>(1,000 Rs.)</b> | <b>Annual<br/>Profit and Loss<br/><br/>(1,000 Rs.)</b> |
|--------------------------------------------------|----------------------------------------------------------------|----------------------------------------------|-------------------------------------------------|--------------------------------------------------------|
| Total                                            | 822,575                                                        | 497                                          | 329                                             | 168                                                    |
| 1 person                                         | 145,933                                                        | 396                                          | 249                                             | 146                                                    |
| 2                                                | 327,232                                                        | 330                                          | 219                                             | 111                                                    |
| 3                                                | 113,757                                                        | 416                                          | 280                                             | 135                                                    |
| 4                                                | 65,832                                                         | 523                                          | 355                                             | 168                                                    |
| 5                                                | 37,835                                                         | 642                                          | 429                                             | 213                                                    |
| 6                                                | 23,322                                                         | 786                                          | 529                                             | 257                                                    |
| 7                                                | 15,477                                                         | 864                                          | 565                                             | 299                                                    |
| 8                                                | 11,704                                                         | 839                                          | 577                                             | 261                                                    |
| 9                                                | 9,441                                                          | 964                                          | 652                                             | 311                                                    |
| 10-19                                            | 33,203                                                         | 1,085                                        | 706                                             | 379                                                    |
| 20-49                                            | 27,718                                                         | 1,165                                        | 745                                             | 420                                                    |
| 50-99                                            | 10,721                                                         | 1,542                                        | 1,101                                           | 441                                                    |
| 100-499                                          | 400                                                            | 3,434                                        | 2,709                                           | 724                                                    |
| 500-999                                          | 0                                                              |                                              |                                                 |                                                        |
| 1,000 and over                                   | 0                                                              |                                              |                                                 |                                                        |
| 5 and over                                       | 169,821                                                        | 949                                          | 631                                             | 318                                                    |
| 10 and over                                      | 72,042                                                         | 1,197                                        | 791                                             | 406                                                    |
| 20 and over                                      | 38,839                                                         | 1,293                                        | 864                                             | 429                                                    |
| 50 and over                                      | 11,121                                                         | 1,610                                        | 1,159                                           | 451                                                    |
| 100 and over                                     | 400                                                            | 3,434                                        | 2,709                                           | 724                                                    |
| 500 and over                                     | 0                                                              |                                              |                                                 |                                                        |
| 1-10                                             | 758,113                                                        | 437                                          | 288                                             | 149                                                    |
| 11-50                                            | 54,041                                                         | 1,118                                        | 738                                             | 380                                                    |
| 51-100                                           | 10,421                                                         | 1,647                                        | 1,184                                           | 463                                                    |
| 101 and over                                     | 0                                                              |                                              |                                                 |                                                        |

**Table 14-4. Home Business\* (Single unit) only:**

**Monthly Sales, Expenses, and Profit and Loss  
by Size of Persons Engaged per Entity - Nepal (2018)**

| Size of Persons<br>Engaged per Entity 1) | Monthly<br>Sales<br><br>(million Rs.) | Monthly<br>Expenses<br><br>(million Rs.) | Monthly<br>Profit and Loss<br><br>(million Rs.) |
|------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------------|
| Total                                    | 34,042                                | 22,536                                   | 11,507                                          |
| 1 person                                 | 4,811                                 | 3,033                                    | 1,778                                           |
| 2                                        | 8,994                                 | 5,963                                    | 3,031                                           |
| 3                                        | 3,941                                 | 2,658                                    | 1,283                                           |
| 4                                        | 2,868                                 | 1,948                                    | 920                                             |
| 5                                        | 2,024                                 | 1,351                                    | 673                                             |
| 6                                        | 1,528                                 | 1,028                                    | 500                                             |
| 7                                        | 1,115                                 | 729                                      | 386                                             |
| 8                                        | 818                                   | 563                                      | 255                                             |
| 9                                        | 758                                   | 513                                      | 245                                             |
| 10-19                                    | 3,002                                 | 1,954                                    | 1,048                                           |
| 20-49                                    | 2,691                                 | 1,721                                    | 970                                             |
| 50-99                                    | 1,378                                 | 984                                      | 394                                             |
| 100-499                                  | 114                                   | 90                                       | 24                                              |
| 500-999                                  | 0                                     | 0                                        | 0                                               |
| 1,000 and over                           | 0                                     | 0                                        | 0                                               |
| 5 and over                               | 13,427                                | 8,933                                    | 4,494                                           |
| 10 and over                              | 7,185                                 | 4,749                                    | 2,436                                           |
| 20 and over                              | 4,183                                 | 2,795                                    | 1,388                                           |
| 50 and over                              | 1,492                                 | 1,074                                    | 418                                             |
| 100 and over                             | 114                                   | 90                                       | 24                                              |
| 500 and over                             | 0                                     | 0                                        | 0                                               |
| 1-10                                     | 27,577                                | 18,182                                   | 9,395                                           |
| 11-50                                    | 5,035                                 | 3,326                                    | 1,710                                           |
| 51-100                                   | 1,431                                 | 1,028                                    | 402                                             |
| 101 and over                             | 0                                     | 0                                        | 0                                               |

**SECTION IV-2:**

**Tables on Entities  
by province and district**

\* Herein, sales mean revenues/sales.



Table 21-1. Annual Sales by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |               |                        | Total     | Size of Persons Engaged |         |         |         |        |        |        |
|---------------|---------------|------------------------|-----------|-------------------------|---------|---------|---------|--------|--------|--------|
| Province Code | District Code |                        |           | 1 to 7 persons          |         |         |         |        |        |        |
|               |               | District Name          |           | 1 person                | 2       | 3       | 4       | 5      | 6      | 7      |
|               |               | Nepal                  | 2,915,609 | 151,882                 | 252,921 | 133,511 | 103,142 | 86,172 | 64,042 | 54,834 |
|               |               | Province 1             | 441,499   | 25,364                  | 41,205  | 22,319  | 14,968  | 12,128 | 10,330 | 8,611  |
|               |               | Province 2             | 254,123   | 18,583                  | 27,113  | 15,657  | 11,557  | 8,489  | 6,504  | 5,252  |
|               |               | Bagmati Province       | 1,504,417 | 53,562                  | 91,035  | 49,905  | 38,712  | 31,958 | 25,879 | 22,339 |
|               |               | Gandaki Province       | 234,270   | 15,984                  | 32,651  | 15,969  | 12,602  | 9,784  | 7,017  | 6,737  |
|               |               | Province 5             | 325,675   | 20,770                  | 37,929  | 19,609  | 16,418  | 15,470 | 9,457  | 7,614  |
|               |               | Karnali Province       | 54,970    | 8,801                   | 10,784  | 3,914   | 3,280   | 3,749  | 2,052  | 1,419  |
|               |               | Sudurpashchim Province | 100,656   | 8,818                   | 12,203  | 6,139   | 5,605   | 4,595  | 2,803  | 2,862  |
| 1             | 01            | Taplejung              | 5,436     | 1,520                   | 1,050   | 360     | 261     | 141    | 333    | 185    |
| 1             | 02            | Sankhuwasabha          | 21,365    | 594                     | 966     | 435     | 433     | 729    | 316    | 682    |
| 1             | 03            | Solukhumbu             | 6,325     | 418                     | 1,062   | 346     | 404     | 152    | 169    | 104    |
| 1             | 04            | Okhaldhunga            | 9,062     | 291                     | 730     | 293     | 181     | 116    | 121    | 130    |
| 1             | 05            | Khotang                | 4,848     | 460                     | 713     | 208     | 148     | 125    | 60     | 208    |
| 1             | 06            | Bhojpur                | 2,717     | 481                     | 490     | 309     | 176     | 194    | 92     | 102    |
| 1             | 07            | Dhankuta               | 5,625     | 793                     | 1,009   | 528     | 384     | 289    | 225    | 79     |
| 1             | 08            | Terhathum              | 2,812     | 419                     | 584     | 327     | 106     | 78     | 183    | 67     |
| 1             | 09            | Panchthar              | 5,036     | 697                     | 1,265   | 473     | 253     | 146    | 101    | 115    |
| 1             | 10            | Ilam                   | 12,702    | 1,594                   | 2,060   | 916     | 757     | 541    | 330    | 196    |
| 1             | 11            | Jhapa                  | 92,307    | 5,353                   | 9,330   | 4,439   | 3,180   | 2,928  | 1,870  | 1,625  |
| 1             | 12            | Morang                 | 155,031   | 6,186                   | 9,524   | 6,087   | 4,177   | 2,966  | 3,079  | 2,275  |
| 1             | 13            | Sunsari                | 104,776   | 4,500                   | 9,651   | 6,273   | 3,728   | 3,023  | 2,895  | 2,065  |
| 1             | 14            | Udayapur               | 13,456    | 2,060                   | 2,770   | 1,326   | 780     | 700    | 555    | 777    |
| 2             | 01            | Saptari                | 21,943    | 2,511                   | 4,013   | 1,570   | 794     | 771    | 410    | 440    |
| 2             | 02            | Siraha                 | 20,377    | 1,882                   | 3,579   | 2,614   | 1,070   | 885    | 1,261  | 869    |
| 2             | 03            | Dhanusa                | 27,705    | 2,797                   | 4,201   | 2,330   | 2,233   | 1,145  | 1,443  | 1,584  |
| 2             | 04            | Mahottari              | 19,540    | 1,950                   | 2,490   | 1,224   | 684     | 683    | 468    | 412    |
| 2             | 05            | Sarlahi                | 39,116    | 2,796                   | 2,355   | 1,700   | 709     | 785    | 706    | 431    |
| 2             | 06            | Rautahat               | 27,551    | 2,354                   | 3,527   | 2,106   | 3,107   | 1,328  | 641    | 396    |
| 2             | 07            | Bara                   | 56,782    | 1,442                   | 2,992   | 1,595   | 1,024   | 823    | 661    | 445    |
| 2             | 08            | Parsa                  | 41,109    | 2,852                   | 3,956   | 2,518   | 1,937   | 2,068  | 914    | 674    |
| 3             | 01            | Dolakha                | 9,750     | 1,126                   | 1,844   | 756     | 383     | 406    | 315    | 189    |
| 3             | 02            | Sindhupalchok          | 17,425    | 1,187                   | 2,230   | 863     | 711     | 540    | 479    | 877    |
| 3             | 03            | Rasuwa                 | 1,623     | 96                      | 453     | 405     | 179     | 38     | 23     | 35     |
| 3             | 04            | Dhading                | 37,930    | 2,219                   | 3,570   | 1,700   | 1,145   | 1,048  | 987    | 648    |
| 3             | 05            | Nuwakot                | 19,755    | 1,094                   | 2,376   | 1,199   | 953     | 1,074  | 542    | 681    |
| 3             | 06            | Kathmandu              | 831,847   | 26,543                  | 44,456  | 24,669  | 20,684  | 15,776 | 12,507 | 11,209 |
| 3             | 07            | Bhaktapur              | 92,830    | 3,472                   | 4,804   | 2,082   | 1,818   | 1,927  | 2,455  | 1,509  |
| 3             | 08            | Lalitpur               | 288,354   | 3,839                   | 7,107   | 4,065   | 2,863   | 2,551  | 2,192  | 1,776  |
| 3             | 09            | Kavrepalanchok         | 45,749    | 2,796                   | 4,706   | 2,372   | 2,241   | 1,364  | 1,501  | 990    |
| 3             | 10            | Ramechhap              | 11,957    | 992                     | 1,067   | 745     | 336     | 393    | 332    | 441    |
| 3             | 11            | Sindhuli               | 16,417    | 831                     | 1,988   | 1,299   | 952     | 764    | 521    | 469    |
| 3             | 12            | Makawanpur             | 37,306    | 4,464                   | 6,208   | 2,733   | 1,788   | 2,402  | 1,636  | 1,461  |
| 3             | 13            | Chitawan               | 93,475    | 4,903                   | 10,227  | 7,017   | 4,659   | 3,674  | 2,390  | 2,055  |
| 4             | 01            | Gorkha                 | 16,364    | 1,742                   | 3,481   | 1,687   | 1,793   | 920    | 575    | 400    |
| 4             | 02            | Manang                 | 536       | 28                      | 123     | 58      | 67      | 49     | 46     | 16     |
| 4             | 03            | Mustang                | 5,350     | 51                      | 114     | 105     | 88      | 36     | 37     | 26     |
| 4             | 04            | Myagdi                 | 5,536     | 380                     | 1,197   | 944     | 436     | 342    | 326    | 297    |
| 4             | 05            | Kaski                  | 116,811   | 5,964                   | 13,285  | 6,808   | 5,465   | 4,339  | 3,497  | 3,741  |
| 4             | 06            | Lamjung                | 9,695     | 713                     | 1,468   | 559     | 541     | 362    | 238    | 168    |
| 4             | 07            | Tanahu                 | 18,372    | 2,289                   | 3,644   | 1,803   | 1,250   | 868    | 531    | 480    |
| 4             | 08            | Nawalparasi East       | 35,080    | 2,281                   | 3,385   | 1,420   | 1,021   | 1,330  | 621    | 567    |
| 4             | 09            | Syangja                | 8,773     | 1,118                   | 2,259   | 973     | 726     | 453    | 287    | 283    |
| 4             | 10            | Parbat                 | 4,717     | 554                     | 1,348   | 376     | 360     | 240    | 136    | 106    |
| 4             | 11            | Baglung                | 13,037    | 865                     | 2,348   | 1,235   | 855     | 845    | 723    | 654    |

Table 21-1. Annual Sales by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |               |                  | Total   | Size of Persons Engaged |        |       |       |       |       |       |
|---------------|---------------|------------------|---------|-------------------------|--------|-------|-------|-------|-------|-------|
| District Code | District Name | 1 to 7 persons   |         |                         |        |       |       |       |       |       |
|               |               | 1 person         |         | 2                       | 3      | 4     | 5     | 6     | 7     |       |
| 5             | 01            | Rukum East       | 670     | 128                     | 248    | 42    | 21    | 22    | 17    | 4     |
| 5             | 02            | Rolpa            | 4,690   | 743                     | 758    | 205   | 130   | 411   | 110   | 185   |
| 5             | 03            | Pyuthan          | 10,237  | 371                     | 730    | 288   | 680   | 218   | 229   | 282   |
| 5             | 04            | Gulmi            | 8,848   | 1,254                   | 2,012  | 838   | 795   | 518   | 404   | 251   |
| 5             | 05            | Arghakhanchi     | 6,831   | 1,340                   | 1,102  | 416   | 503   | 269   | 139   | 86    |
| 5             | 06            | Palpa            | 10,572  | 1,150                   | 2,759  | 938   | 582   | 415   | 351   | 285   |
| 5             | 07            | Nawalparasi West | 29,680  | 1,840                   | 2,902  | 1,419 | 1,099 | 1,356 | 638   | 259   |
| 5             | 08            | Rupandehi        | 132,105 | 5,338                   | 11,821 | 6,878 | 5,967 | 5,357 | 3,736 | 2,993 |
| 5             | 09            | Kapilbastu       | 27,005  | 2,073                   | 2,181  | 1,764 | 1,082 | 1,221 | 599   | 667   |
| 5             | 10            | Dang             | 30,272  | 1,607                   | 4,894  | 2,160 | 1,967 | 3,009 | 1,265 | 961   |
| 5             | 11            | Banke            | 45,627  | 2,741                   | 5,269  | 2,626 | 2,337 | 1,746 | 1,239 | 1,047 |
| 5             | 12            | Bardiya          | 19,136  | 2,183                   | 3,253  | 2,034 | 1,254 | 927   | 730   | 594   |
| 6             | 01            | Dolpa            | 1,363   | 72                      | 601    | 79    | 47    | 45    | 31    | 16    |
| 6             | 02            | Mugu             | 3,482   | 170                     | 334    | 94    | 129   | 145   | 51    | 51    |
| 6             | 03            | Humla            | 2,008   | 174                     | 360    | 166   | 107   | 79    | 62    | 26    |
| 6             | 04            | Jumla            | 2,245   | 342                     | 516    | 161   | 109   | 59    | 97    | 85    |
| 6             | 05            | Kalikot          | 5,839   | 3,529                   | 591    | 217   | 191   | 56    | 193   | 102   |
| 6             | 06            | Dailekh          | 4,826   | 660                     | 1,228  | 307   | 296   | 128   | 86    | 91    |
| 6             | 07            | Jajarkot         | 1,761   | 288                     | 426    | 94    | 80    | 90    | 41    | 55    |
| 6             | 08            | Rukum West       | 4,440   | 752                     | 1,243  | 396   | 230   | 151   | 101   | 148   |
| 6             | 09            | Salyan           | 8,708   | 631                     | 1,319  | 571   | 467   | 1,241 | 381   | 135   |
| 6             | 10            | Surkhet          | 20,299  | 2,183                   | 4,166  | 1,830 | 1,624 | 1,756 | 1,008 | 711   |
| 7             | 01            | Bajura           | 2,200   | 350                     | 379    | 170   | 67    | 46    | 52    | 31    |
| 7             | 02            | Bajhang          | 4,561   | 592                     | 946    | 395   | 235   | 177   | 155   | 99    |
| 7             | 03            | Darchula         | 4,056   | 451                     | 406    | 302   | 369   | 847   | 88    | 196   |
| 7             | 04            | Baitadi          | 2,958   | 564                     | 614    | 318   | 244   | 160   | 89    | 80    |
| 7             | 05            | Dadeldhura       | 3,780   | 439                     | 653    | 357   | 842   | 133   | 186   | 117   |
| 7             | 06            | Doti             | 3,993   | 706                     | 772    | 211   | 173   | 227   | 118   | 102   |
| 7             | 07            | Achham           | 4,699   | 474                     | 764    | 335   | 178   | 194   | 126   | 244   |
| 7             | 08            | Kailali          | 48,725  | 3,088                   | 5,332  | 2,729 | 2,687 | 2,236 | 1,516 | 1,132 |
| 7             | 09            | Kanchanpur       | 25,685  | 2,155                   | 2,337  | 1,322 | 810   | 576   | 473   | 860   |

Table 21-1. Annual Sales by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |               |                        | Size of Persons Engaged |        |         |         |         |         |         |                |
|---------------|---------------|------------------------|-------------------------|--------|---------|---------|---------|---------|---------|----------------|
|               | District Code | District Name          | 8 persons or more       |        |         |         |         |         |         |                |
|               |               |                        | 8 persons               | 9      | 10-19   | 20-49   | 50-99   | 100-499 | 500-999 | 1,000 and over |
|               |               | Nepal                  | 49,592                  | 39,625 | 264,316 | 338,555 | 275,812 | 640,647 | 331,311 | 129,248        |
|               |               | Province 1             | 9,089                   | 6,753  | 38,803  | 56,125  | 43,406  | 109,552 | 18,458  | 24,387         |
|               |               | Province 2             | 6,211                   | 3,363  | 15,792  | 26,073  | 13,844  | 72,369  | 22,462  | 855            |
|               |               | Bagmati Province       | 18,934                  | 16,347 | 121,182 | 165,640 | 165,239 | 356,364 | 246,201 | 101,121        |
|               |               | Gandaki Province       | 5,905                   | 4,486  | 26,093  | 29,282  | 17,566  | 30,705  | 19,050  | 438            |
|               |               | Province 5             | 6,443                   | 5,861  | 39,948  | 37,874  | 26,946  | 59,071  | 19,837  | 2,428          |
|               |               | Karnali Province       | 978                     | 1,223  | 7,712   | 6,295   | 2,658   | 2,085   | 0       | 19             |
|               |               | Sudurpashchim Province | 2,032                   | 1,592  | 14,786  | 17,266  | 6,152   | 10,500  | 5,303   | 0              |
| 1             | 01            | Taplejung              | 108                     | 76     | 429     | 179     | 792     | 0       | 0       | 0              |
| 1             | 02            | Sankhuwasabha          | 128                     | 431    | 3,047   | 428     | 81      | 13,095  | 0       | 0              |
| 1             | 03            | Solukhumbu             | 34                      | 133    | 494     | 1,647   | 707     | 298     | 358     | 0              |
| 1             | 04            | Okhaldhunga            | 235                     | 119    | 1,142   | 1,506   | 1,147   | 953     | 2,098   | 0              |
| 1             | 05            | Khotang                | 28                      | 182    | 456     | 288     | 1,561   | 360     | 49      | 0              |
| 1             | 06            | Bhojpur                | 33                      | 60     | 442     | 253     | 86      | 0       | 0       | 0              |
| 1             | 07            | Dhankuta               | 136                     | 221    | 363     | 1,312   | 87      | 200     | 0       | 0              |
| 1             | 08            | Terhathum              | 24                      | 33     | 311     | 441     | 211     | 28      | 0       | 0              |
| 1             | 09            | Panchthar              | 79                      | 58     | 527     | 173     | 983     | 169     | 0       | 0              |
| 1             | 10            | Ilam                   | 251                     | 41     | 3,802   | 969     | 943     | 178     | 127     | 0              |
| 1             | 11            | Jhapa                  | 1,424                   | 2,586  | 9,594   | 19,853  | 12,925  | 15,811  | 1,388   | 0              |
| 1             | 12            | Morang                 | 3,930                   | 1,188  | 7,654   | 17,283  | 17,475  | 57,184  | 12,788  | 3,236          |
| 1             | 13            | Sunsari                | 2,251                   | 1,450  | 9,381   | 10,647  | 6,300   | 19,811  | 1,651   | 21,151         |
| 1             | 14            | Udayapur               | 428                     | 176    | 1,162   | 1,147   | 108     | 1,466   | 0       | 0              |
| 2             | 01            | Saptari                | 252                     | 594    | 1,397   | 1,030   | 1,675   | 6,487   | 0       | 0              |
| 2             | 02            | Siraha                 | 347                     | 316    | 1,305   | 1,361   | 280     | 3,309   | 1,300   | 0              |
| 2             | 03            | Dhanusa                | 549                     | 331    | 3,343   | 3,672   | 1,502   | 2,252   | 324     | 0              |
| 2             | 04            | Mahottari              | 3,355                   | 376    | 1,618   | 1,324   | 201     | 4,636   | 121     | 0              |
| 2             | 05            | Sarlahi                | 219                     | 214    | 1,035   | 1,674   | 679     | 25,801  | 13      | 0              |
| 2             | 06            | Rautahat               | 365                     | 228    | 2,094   | 1,199   | 581     | 4,563   | 5,060   | 0              |
| 2             | 07            | Bara                   | 428                     | 478    | 1,439   | 9,403   | 6,675   | 13,735  | 15,644  | 0              |
| 2             | 08            | Parsa                  | 696                     | 828    | 3,562   | 6,411   | 2,250   | 11,588  | 0       | 855            |
| 3             | 01            | Dolakha                | 151                     | 245    | 1,603   | 2,458   | 195     | 79      | 0       | 0              |
| 3             | 02            | Sindhupalchok          | 364                     | 788    | 2,839   | 2,231   | 493     | 3,823   | 0       | 0              |
| 3             | 03            | Rasuwa                 | 2                       | 9      | 213     | 170     | 0       | 0       | 0       | 0              |
| 3             | 04            | Dhading                | 519                     | 489    | 5,586   | 7,194   | 2,126   | 5,997   | 4,704   | 0              |
| 3             | 05            | Nuwakot                | 467                     | 693    | 3,305   | 3,925   | 452     | 2,049   | 946     | 0              |
| 3             | 06            | Kathmandu              | 10,823                  | 7,638  | 51,544  | 89,360  | 80,320  | 244,941 | 104,057 | 87,321         |
| 3             | 07            | Bhaktapur              | 1,102                   | 1,128  | 7,197   | 11,182  | 10,322  | 35,996  | 7,834   | 0              |
| 3             | 08            | Lalitpur               | 1,581                   | 1,161  | 13,736  | 20,135  | 48,358  | 50,112  | 120,497 | 8,380          |
| 3             | 09            | Kavrepalanchok         | 1,204                   | 825    | 6,872   | 5,890   | 3,881   | 2,388   | 3,298   | 5,421          |
| 3             | 10            | Ramechhap              | 404                     | 578    | 3,613   | 2,947   | 67      | 41      | 0       | 0              |
| 3             | 11            | Sindhuli               | 314                     | 711    | 5,180   | 2,922   | 124     | 343     | 0       | 0              |
| 3             | 12            | Makawanpur             | 604                     | 543    | 5,202   | 4,344   | 2,107   | 3,814   | 0       | 0              |
| 3             | 13            | Chitawan               | 1,399                   | 1,537  | 14,292  | 12,882  | 16,795  | 6,780   | 4,866   | 0              |
| 4             | 01            | Gorkha                 | 321                     | 182    | 1,425   | 1,997   | 333     | 1,509   | 0       | 0              |
| 4             | 02            | Manang                 | 46                      | 11     | 49      | 14      | 28      | 0       | 0       | 0              |
| 4             | 03            | Mustang                | 35                      | 17     | 83      | 265     | 12      | 4,479   | 0       | 0              |
| 4             | 04            | Myagdi                 | 109                     | 270    | 703     | 327     | 9       | 198     | 0       | 0              |
| 4             | 05            | Kaski                  | 2,030                   | 2,983  | 10,410  | 15,776  | 11,425  | 16,316  | 14,771  | 0              |
| 4             | 06            | Lamjung                | 146                     | 155    | 3,376   | 546     | 302     | 692     | 0       | 427            |
| 4             | 07            | Tanahu                 | 811                     | 302    | 2,653   | 1,744   | 441     | 1,441   | 103     | 11             |
| 4             | 08            | Nawalparasi East       | 1,655                   | 233    | 3,323   | 5,613   | 4,530   | 4,923   | 4,176   | 0              |
| 4             | 09            | Syangja                | 194                     | 118    | 863     | 757     | 221     | 522     | 0       | 0              |
| 4             | 10            | Parbat                 | 137                     | 43     | 742     | 644     | 14      | 19      | 0       | 0              |
| 4             | 11            | Baglung                | 422                     | 172    | 2,466   | 1,598   | 250     | 605     | 0       | 0              |

Table 21-1. Annual Sales by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |    |                  | Size of Persons Engaged |       |        |        |        |         |         |                |
|---------------|----|------------------|-------------------------|-------|--------|--------|--------|---------|---------|----------------|
| District Code |    |                  | 8 persons or more       |       |        |        |        |         |         |                |
|               |    | District Name    | 8 persons               | 9     | 10-19  | 20-49  | 50-99  | 100-499 | 500-999 | 1,000 and over |
| 5             | 01 | Rukum East       | 8                       | 12    | 132    | 35     | 0      | 0       | 0       | 0              |
| 5             | 02 | Rolpa            | 27                      | 114   | 831    | 820    | 33     | 323     | 0       | 0              |
| 5             | 03 | Pyuthan          | 285                     | 448   | 4,499  | 1,384  | 457    | 364     | 0       | 0              |
| 5             | 04 | Gulmi            | 187                     | 65    | 1,167  | 882    | 39     | 435     | 0       | 0              |
| 5             | 05 | Arghakhanchi     | 164                     | 205   | 553    | 249    | 1      | 1,804   | 0       | 0              |
| 5             | 06 | Palpa            | 134                     | 106   | 1,398  | 1,774  | 138    | 221     | 320     | 0              |
| 5             | 07 | Nawalparasi West | 437                     | 161   | 2,609  | 1,765  | 2,363  | 12,697  | 7       | 126            |
| 5             | 08 | Rupandehi        | 3,100                   | 1,338 | 13,818 | 13,034 | 13,858 | 27,742  | 17,124  | 0              |
| 5             | 09 | Kapilbastu       | 260                     | 354   | 3,186  | 2,021  | 1,824  | 8,639   | 1,134   | 0              |
| 5             | 10 | Dang             | 499                     | 1,021 | 2,842  | 6,932  | 963    | 881     | 0       | 1,271          |
| 5             | 11 | Banke            | 908                     | 960   | 5,286  | 7,508  | 7,061  | 4,617   | 1,251   | 1,031          |
| 5             | 12 | Bardiya          | 432                     | 1,076 | 3,626  | 1,470  | 210    | 1,347   | 0       | 0              |
| 6             | 01 | Dolpa            | 6                       | 38    | 77     | 333    | 20     | 0       | 0       | 0              |
| 6             | 02 | Mugu             | 17                      | 44    | 326    | 568    | 1,552  | 0       | 0       | 0              |
| 6             | 03 | Humla            | 39                      | 32    | 788    | 56     | 118    | 0       | 0       | 0              |
| 6             | 04 | Jumla            | 53                      | 43    | 364    | 213    | 24     | 179     | 0       | 0              |
| 6             | 05 | Kalikot          | 45                      | 79    | 467    | 279    | 89     | 0       | 0       | 0              |
| 6             | 06 | Dailekh          | 41                      | 61    | 449    | 1,011  | 111    | 356     | 0       | 0              |
| 6             | 07 | Jajarkot         | 67                      | 35    | 211    | 101    | 138    | 135     | 0       | 0              |
| 6             | 08 | Rukum West       | 45                      | 252   | 323    | 406    | 25     | 369     | 0       | 0              |
| 6             | 09 | Salyan           | 125                     | 329   | 1,813  | 1,625  | 42     | 30      | 0       | 0              |
| 6             | 10 | Surkhet          | 539                     | 310   | 2,894  | 1,704  | 539    | 1,016   | 0       | 19             |
| 7             | 01 | Bajura           | 24                      | 42    | 263    | 313    | 53     | 411     | 0       | 0              |
| 7             | 02 | Bajhang          | 71                      | 187   | 879    | 797    | 28     | 0       | 0       | 0              |
| 7             | 03 | Darchula         | 111                     | 65    | 493    | 496    | 134    | 97      | 0       | 0              |
| 7             | 04 | Baitadi          | 54                      | 73    | 377    | 328    | 59     | 0       | 0       | 0              |
| 7             | 05 | Dadeldhura       | 67                      | 116   | 557    | 223    | 0      | 91      | 0       | 0              |
| 7             | 06 | Doti             | 69                      | 89    | 868    | 392    | 21     | 245     | 0       | 0              |
| 7             | 07 | Achham           | 47                      | 127   | 645    | 609    | 340    | 539     | 74      | 0              |
| 7             | 08 | Kailali          | 1,303                   | 653   | 7,895  | 11,431 | 4,750  | 3,971   | 0       | 0              |
| 7             | 09 | Kanchanpur       | 285                     | 241   | 2,809  | 2,676  | 767    | 5,146   | 5,229   | 0              |

Table 21-1. Annual Sales by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

(Rs. millions)

| Province Code |                    |                        | Size of Persons Engaged       |             |             |              |              |         |
|---------------|--------------------|------------------------|-------------------------------|-------------|-------------|--------------|--------------|---------|
|               | District Code      | District Name          | 5 persons and over (6 groups) |             |             |              |              |         |
|               | 5 persons and over |                        | 10 and over                   | 20 and over | 50 and over | 100 and over | 500 and over |         |
|               |                    | Nepal                  | 2,274,153                     | 1,979,889   | 1,715,573   | 1,377,017    | 1,101,206    | 460,559 |
|               |                    | Province 1             | 337,643                       | 290,732     | 251,928     | 195,803      | 152,397      | 42,845  |
|               |                    | Province 2             | 181,213                       | 151,394     | 135,602     | 109,529      | 95,686       | 23,316  |
|               |                    | Bagmati Province       | 1,271,203                     | 1,155,747   | 1,034,565   | 868,925      | 703,686      | 347,322 |
|               |                    | Gandaki Province       | 157,063                       | 123,135     | 97,041      | 67,759       | 50,194       | 19,488  |
|               |                    | Province 5             | 230,950                       | 186,104     | 146,157     | 108,282      | 81,336       | 22,264  |
|               |                    | Karnali Province       | 28,191                        | 18,770      | 11,058      | 4,762        | 2,104        | 19      |
|               |                    | Sudurpashchim Province | 67,891                        | 54,007      | 39,221      | 21,955       | 15,804       | 5,303   |
| 1             | 01                 | Taplejung              | 2,244                         | 1,400       | 971         | 792          | 0            | 0       |
| 1             | 02                 | Sankhuwasabha          | 18,937                        | 16,651      | 13,604      | 13,176       | 13,095       | 0       |
| 1             | 03                 | Solukhumbu             | 4,095                         | 3,503       | 3,009       | 1,362        | 655          | 358     |
| 1             | 04                 | Okhaldhunga            | 7,566                         | 6,845       | 5,704       | 4,198        | 3,051        | 2,098   |
| 1             | 05                 | Khotang                | 3,319                         | 2,715       | 2,258       | 1,970        | 409          | 49      |
| 1             | 06                 | Bhojpur                | 1,262                         | 780         | 338         | 86           | 0            | 0       |
| 1             | 07                 | Dhankuta               | 2,911                         | 1,962       | 1,599       | 287          | 200          | 0       |
| 1             | 08                 | Terhathum              | 1,376                         | 991         | 680         | 239          | 28           | 0       |
| 1             | 09                 | Panchthar              | 2,348                         | 1,851       | 1,324       | 1,152        | 169          | 0       |
| 1             | 10                 | Ilam                   | 7,376                         | 6,017       | 2,216       | 1,247        | 304          | 127     |
| 1             | 11                 | Jhapa                  | 70,005                        | 59,572      | 49,977      | 30,124       | 17,198       | 1,388   |
| 1             | 12                 | Morang                 | 129,058                       | 115,620     | 107,966     | 90,683       | 73,208       | 16,024  |
| 1             | 13                 | Sunsari                | 80,625                        | 68,941      | 59,560      | 48,913       | 42,613       | 22,802  |
| 1             | 14                 | Udayapur               | 6,520                         | 3,884       | 2,721       | 1,574        | 1,466        | 0       |
| 2             | 01                 | Saptari                | 13,056                        | 10,589      | 9,192       | 8,162        | 6,487        | 0       |
| 2             | 02                 | Siraha                 | 11,233                        | 7,555       | 6,250       | 4,889        | 4,609        | 1,300   |
| 2             | 03                 | Dhanusa                | 16,144                        | 11,093      | 7,750       | 4,078        | 2,576        | 324     |
| 2             | 04                 | Mahottari              | 13,193                        | 7,898       | 6,281       | 4,957        | 4,757        | 121     |
| 2             | 05                 | Sarlahi                | 31,555                        | 29,201      | 28,166      | 26,492       | 25,814       | 13      |
| 2             | 06                 | Rautahat               | 16,456                        | 13,497      | 11,403      | 10,204       | 9,623        | 5,060   |
| 2             | 07                 | Bara                   | 49,730                        | 46,896      | 45,457      | 36,054       | 29,379       | 15,644  |
| 2             | 08                 | Parsa                  | 29,845                        | 24,665      | 21,103      | 14,692       | 12,442       | 855     |
| 3             | 01                 | Dolakha                | 5,640                         | 4,334       | 2,732       | 274          | 79           | 0       |
| 3             | 02                 | Sindhupalchok          | 12,435                        | 9,387       | 6,548       | 4,316        | 3,823        | 0       |
| 3             | 03                 | Rasuwa                 | 490                           | 383         | 170         | 0            | 0            | 0       |
| 3             | 04                 | Dhading                | 29,296                        | 25,607      | 20,021      | 12,827       | 10,701       | 4,704   |
| 3             | 05                 | Nuwakot                | 14,133                        | 10,676      | 7,372       | 3,447        | 2,995        | 946     |
| 3             | 06                 | Kathmandu              | 715,495                       | 657,542     | 605,998     | 516,639      | 436,319      | 191,378 |
| 3             | 07                 | Bhaktapur              | 80,654                        | 72,532      | 65,334      | 54,152       | 43,830       | 7,834   |
| 3             | 08                 | Lalitpur               | 270,479                       | 261,217     | 247,481     | 227,346      | 178,989      | 128,876 |
| 3             | 09                 | Kavrepalanchok         | 33,634                        | 27,749      | 20,877      | 14,987       | 11,107       | 8,719   |
| 3             | 10                 | Ramechhap              | 8,817                         | 6,668       | 3,055       | 108          | 41           | 0       |
| 3             | 11                 | Sindhuli               | 11,347                        | 8,569       | 3,389       | 467          | 343          | 0       |
| 3             | 12                 | Makawanpur             | 22,113                        | 15,468      | 10,265      | 5,921        | 3,814        | 0       |
| 3             | 13                 | Chitawan               | 66,670                        | 55,614      | 41,322      | 28,441       | 11,646       | 4,866   |
| 4             | 01                 | Gorkha                 | 7,661                         | 5,264       | 3,839       | 1,842        | 1,509        | 0       |
| 4             | 02                 | Manang                 | 259                           | 91          | 42          | 28           | 0            | 0       |
| 4             | 03                 | Mustang                | 4,992                         | 4,840       | 4,756       | 4,492        | 4,479        | 0       |
| 4             | 04                 | Myagdi                 | 2,580                         | 1,237       | 535         | 207          | 198          | 0       |
| 4             | 05                 | Kaski                  | 85,289                        | 68,699      | 58,288      | 42,512       | 31,087       | 14,771  |
| 4             | 06                 | Lamjung                | 6,414                         | 5,345       | 1,968       | 1,422        | 1,119        | 427     |
| 4             | 07                 | Tanahu                 | 9,385                         | 6,393       | 3,741       | 1,997        | 1,555        | 114     |
| 4             | 08                 | Nawalparasi East       | 26,973                        | 22,566      | 19,243      | 13,630       | 9,099        | 4,176   |
| 4             | 09                 | Syangja                | 3,697                         | 2,362       | 1,499       | 743          | 522          | 0       |
| 4             | 10                 | Parbat                 | 2,079                         | 1,419       | 676         | 33           | 19           | 0       |
| 4             | 11                 | Baglung                | 7,735                         | 4,919       | 2,453       | 855          | 605          | 0       |

Table 21-1. Annual Sales by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |               |                  | Size of Persons Engaged       |             |             |             |              |              |
|---------------|---------------|------------------|-------------------------------|-------------|-------------|-------------|--------------|--------------|
|               | District Code |                  | 5 persons and over (6 groups) |             |             |             |              |              |
|               |               | District Name    | 5 persons and over            | 10 and over | 20 and over | 50 and over | 100 and over | 500 and over |
| 5             | 01            | Rukum East       | 231                           | 167         | 35          | 0           | 0            | 0            |
| 5             | 02            | Rolpa            | 2,855                         | 2,007       | 1,177       | 357         | 323          | 0            |
| 5             | 03            | Pyuthan          | 8,167                         | 6,704       | 2,205       | 822         | 364          | 0            |
| 5             | 04            | Gulmi            | 3,949                         | 2,523       | 1,356       | 474         | 435          | 0            |
| 5             | 05            | Arghakhanchi     | 3,470                         | 2,607       | 2,053       | 1,805       | 1,804        | 0            |
| 5             | 06            | Palpa            | 5,143                         | 3,851       | 2,453       | 679         | 541          | 320          |
| 5             | 07            | Nawalparasi West | 22,420                        | 19,568      | 16,959      | 15,194      | 12,831       | 133          |
| 5             | 08            | Rupandehi        | 102,101                       | 85,577      | 71,759      | 58,725      | 44,867       | 17,124       |
| 5             | 09            | Kapilbastu       | 19,905                        | 16,804      | 13,618      | 11,597      | 9,773        | 1,134        |
| 5             | 10            | Dang             | 19,643                        | 12,888      | 10,046      | 3,114       | 2,152        | 1,271        |
| 5             | 11            | Banke            | 32,655                        | 26,755      | 21,468      | 13,960      | 6,899        | 2,282        |
| 5             | 12            | Bardiya          | 10,411                        | 6,653       | 3,027       | 1,556       | 1,347        | 0            |
| 6             | 01            | Dolpa            | 565                           | 430         | 353         | 20          | 0            | 0            |
| 6             | 02            | Mugu             | 2,755                         | 2,447       | 2,121       | 1,552       | 0            | 0            |
| 6             | 03            | Humla            | 1,201                         | 962         | 174         | 118         | 0            | 0            |
| 6             | 04            | Jumla            | 1,117                         | 780         | 416         | 203         | 179          | 0            |
| 6             | 05            | Kalikot          | 1,311                         | 835         | 368         | 89          | 0            | 0            |
| 6             | 06            | Dailekh          | 2,334                         | 1,927       | 1,478       | 467         | 356          | 0            |
| 6             | 07            | Jajarkot         | 873                           | 585         | 374         | 274         | 135          | 0            |
| 6             | 08            | Rukum West       | 1,819                         | 1,123       | 800         | 394         | 369          | 0            |
| 6             | 09            | Salyan           | 5,720                         | 3,509       | 1,696       | 71          | 30           | 0            |
| 6             | 10            | Surkhet          | 10,496                        | 6,172       | 3,278       | 1,574       | 1,035        | 19           |
| 7             | 01            | Bajura           | 1,235                         | 1,039       | 777         | 464         | 411          | 0            |
| 7             | 02            | Bajhang          | 2,393                         | 1,704       | 824         | 28          | 0            | 0            |
| 7             | 03            | Darchula         | 2,528                         | 1,221       | 728         | 231         | 97           | 0            |
| 7             | 04            | Baitadi          | 1,219                         | 763         | 387         | 59          | 0            | 0            |
| 7             | 05            | Dadeldhura       | 1,489                         | 871         | 314         | 91          | 91           | 0            |
| 7             | 06            | Doti             | 2,131                         | 1,526       | 658         | 266         | 245          | 0            |
| 7             | 07            | Achham           | 2,946                         | 2,209       | 1,563       | 954         | 614          | 74           |
| 7             | 08            | Kailali          | 34,889                        | 28,048      | 20,153      | 8,721       | 3,971        | 0            |
| 7             | 09            | Kanchanpur       | 19,061                        | 16,627      | 13,818      | 11,142      | 10,375       | 5,229        |

Table 21-1. Annual Sales by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

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Table 21-1. Annual Sales by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |               |                  | Size of Persons Engaged |        |        |              |
|---------------|---------------|------------------|-------------------------|--------|--------|--------------|
|               | District Code |                  | another 4 groups        |        |        |              |
|               |               | District Name    | 1-10 persons            | 11-50  | 51-100 | 101 and over |
| 5             | 01            | Rukum East       | 505                     | 165    | 0      | 0            |
| 5             | 02            | Rolpa            | 2,807                   | 1,527  | 32     | 323          |
| 5             | 03            | Pyuthan          | 3,726                   | 5,690  | 457    | 364          |
| 5             | 04            | Gulmi            | 6,368                   | 2,006  | 39     | 435          |
| 5             | 05            | Arghakhanchi     | 4,303                   | 723    | 1      | 1,804        |
| 5             | 06            | Palpa            | 6,986                   | 2,907  | 138    | 541          |
| 5             | 07            | Nawalparasi West | 10,388                  | 4,113  | 2,370  | 12,810       |
| 5             | 08            | Rupandehi        | 47,810                  | 25,814 | 13,642 | 44,839       |
| 5             | 09            | Kapilbastu       | 10,636                  | 4,772  | 1,870  | 9,727        |
| 5             | 10            | Dang             | 17,768                  | 9,405  | 960    | 2,141        |
| 5             | 11            | Banke            | 20,048                  | 12,164 | 7,246  | 6,169        |
| 5             | 12            | Bardiya          | 12,713                  | 4,867  | 546    | 1,011        |
| 6             | 01            | Dolpa            | 939                     | 405    | 20     | 0            |
| 6             | 02            | Mugu             | 1,086                   | 1,271  | 1,126  | 0            |
| 6             | 03            | Humla            | 1,080                   | 809    | 118    | 0            |
| 6             | 04            | Jumla            | 1,491                   | 551    | 24     | 179          |
| 6             | 05            | Kalikot          | 5,064                   | 686    | 89     | 0            |
| 6             | 06            | Dailekh          | 3,004                   | 1,354  | 111    | 356          |
| 6             | 07            | Jajarkot         | 1,204                   | 284    | 138    | 135          |
| 6             | 08            | Rukum West       | 3,336                   | 710    | 25     | 369          |
| 6             | 09            | Salyan           | 6,231                   | 2,405  | 42     | 30           |
| 6             | 10            | Surkhet          | 14,602                  | 4,123  | 539    | 1,035        |
| 7             | 01            | Bajura           | 1,186                   | 579    | 24     | 411          |
| 7             | 02            | Bajhang          | 2,922                   | 1,611  | 28     | 0            |
| 7             | 03            | Darchula         | 2,891                   | 934    | 134    | 97           |
| 7             | 04            | Baitadi          | 2,228                   | 671    | 59     | 0            |
| 7             | 05            | Dadeldhura       | 3,007                   | 683    | 0      | 91           |
| 7             | 06            | Doti             | 2,582                   | 1,145  | 21     | 245          |
| 7             | 07            | Achham           | 2,539                   | 1,206  | 340    | 614          |
| 7             | 08            | Kailali          | 22,096                  | 18,165 | 4,580  | 3,883        |
| 7             | 09            | Kanchanpur       | 10,391                  | 4,160  | 759    | 10,375       |

Table 21-2. Annual Profit and Loss by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |               |                        | Total   | Size of Persons Engaged |        |        |        |        |        |        |
|---------------|---------------|------------------------|---------|-------------------------|--------|--------|--------|--------|--------|--------|
| District Code | District Name | 1 to 7 persons         |         |                         |        |        |        |        |        |        |
|               |               | 1 person               |         | 2                       | 3      | 4      | 5      | 6      | 7      |        |
|               |               | Nepal                  | 853,213 | 55,684                  | 87,118 | 44,666 | 34,603 | 29,453 | 21,635 | 19,071 |
|               |               | Province 1             | 117,388 | 8,834                   | 13,358 | 7,033  | 4,551  | 3,959  | 3,565  | 2,705  |
|               |               | Province 2             | 81,330  | 8,341                   | 11,589 | 6,643  | 5,316  | 3,456  | 2,931  | 2,466  |
|               |               | Bagmati Province       | 410,469 | 19,561                  | 30,691 | 16,513 | 11,916 | 9,454  | 8,464  | 7,018  |
|               |               | Gandaki Province       | 70,705  | 4,859                   | 9,833  | 4,703  | 3,640  | 2,760  | 2,091  | 2,007  |
|               |               | Province 5             | 111,604 | 7,668                   | 12,848 | 6,007  | 5,644  | 6,062  | 2,818  | 3,015  |
|               |               | Karnali Province       | 20,592  | 2,848                   | 4,068  | 1,413  | 1,454  | 1,877  | 665    | 458    |
|               |               | Sudurpashchim Province | 41,125  | 3,572                   | 4,731  | 2,354  | 2,082  | 1,886  | 1,102  | 1,403  |
| 1             | 01            | Taplejung              | 1,390   | 533                     | 281    | 56     | 45     | 34     | 31     | 32     |
| 1             | 02            | Sankhuwasabha          | 3,872   | 224                     | 249    | 109    | 130    | 192    | 97     | 166    |
| 1             | 03            | Solukhumbu             | 1,541   | 95                      | 242    | 59     | 94     | 38     | 38     | 8      |
| 1             | 04            | Okhaldhunga            | 3,552   | 90                      | 212    | 28     | 59     | 39     | 39     | 21     |
| 1             | 05            | Khotang                | 1,256   | 138                     | 155    | 60     | 26     | 33     | 12     | 57     |
| 1             | 06            | Bhojpur                | 702     | 127                     | 118    | 126    | 38     | 43     | 25     | 18     |
| 1             | 07            | Dhankuta               | 1,404   | 110                     | 207    | 105    | 74     | 60     | 79     | 16     |
| 1             | 08            | Terhathum              | 668     | 110                     | 132    | 34     | 25     | 20     | 70     | 14     |
| 1             | 09            | Panchthar              | 1,729   | 192                     | 348    | 119    | 54     | 31     | 31     | 21     |
| 1             | 10            | Ilam                   | 4,547   | 656                     | 706    | 293    | 269    | 201    | 133    | 78     |
| 1             | 11            | Jhapa                  | 32,534  | 1,964                   | 2,950  | 1,553  | 1,005  | 1,045  | 622    | 529    |
| 1             | 12            | Morang                 | 32,648  | 2,239                   | 3,090  | 2,018  | 1,327  | 946    | 1,077  | 661    |
| 1             | 13            | Sunsari                | 27,336  | 1,682                   | 3,731  | 2,043  | 1,160  | 1,082  | 1,171  | 617    |
| 1             | 14            | Udayapur               | 4,208   | 673                     | 936    | 430    | 246    | 194    | 140    | 467    |
| 2             | 01            | Saptari                | 10,175  | 1,229                   | 1,990  | 849    | 433    | 352    | 181    | 190    |
| 2             | 02            | Siraha                 | 9,110   | 958                     | 1,860  | 1,324  | 469    | 401    | 515    | 389    |
| 2             | 03            | Dhanusa                | 11,589  | 1,232                   | 1,793  | 965    | 990    | 380    | 913    | 1,073  |
| 2             | 04            | Mahottari              | 8,790   | 909                     | 1,036  | 369    | 279    | 280    | 226    | 190    |
| 2             | 05            | Sarlahi                | 9,031   | 1,281                   | 867    | 848    | 213    | 442    | 301    | 86     |
| 2             | 06            | Rautahat               | 9,832   | 1,026                   | 1,390  | 830    | 1,962  | 506    | 238    | 189    |
| 2             | 07            | Bara                   | 10,732  | 588                     | 1,152  | 568    | 368    | 223    | 219    | 125    |
| 2             | 08            | Parsa                  | 12,073  | 1,118                   | 1,501  | 892    | 601    | 870    | 339    | 225    |
| 3             | 01            | Dolakha                | 2,936   | 277                     | 606    | 212    | 88     | 101    | 102    | 61     |
| 3             | 02            | Sindhupalchok          | 5,796   | 401                     | 756    | 324    | 348    | 166    | 180    | 361    |
| 3             | 03            | Rasuwa                 | 317     | 26                      | 92     | 80     | 52     | 6      | 8      | 3      |
| 3             | 04            | Dhading                | 12,890  | 765                     | 1,099  | 595    | 282    | 230    | 343    | 271    |
| 3             | 05            | Nuwakot                | 6,871   | 316                     | 640    | 346    | 262    | 316    | 154    | 258    |
| 3             | 06            | Kathmandu              | 222,125 | 10,698                  | 16,278 | 8,856  | 6,801  | 5,012  | 3,944  | 3,449  |
| 3             | 07            | Bhaktapur              | 26,871  | 1,150                   | 1,554  | 603    | 545    | 663    | 975    | 536    |
| 3             | 08            | Lalitpur               | 70,510  | 1,356                   | 2,344  | 1,413  | 843    | 728    | 548    | 521    |
| 3             | 09            | Kavrepalanchok         | 12,814  | 827                     | 1,411  | 664    | 805    | 443    | 521    | 257    |
| 3             | 10            | Ramechhap              | 3,573   | 258                     | 240    | 183    | 71     | 74     | 175    | 133    |
| 3             | 11            | Sindhuli               | 6,473   | 296                     | 671    | 397    | 227    | 261    | 170    | 171    |
| 3             | 12            | Makawanpur             | 10,985  | 1,619                   | 2,064  | 812    | 454    | 400    | 717    | 445    |
| 3             | 13            | Chitawan               | 28,309  | 1,574                   | 2,936  | 2,029  | 1,138  | 1,055  | 628    | 552    |
| 4             | 01            | Gorkha                 | 5,540   | 578                     | 1,148  | 521    | 616    | 272    | 183    | 205    |
| 4             | 02            | Manang                 | 122     | 6                       | 23     | 8      | 18     | 9      | 15     | 5      |
| 4             | 03            | Mustang                | 1,486   | 12                      | 21     | 18     | 15     | 6      | 11     | 6      |
| 4             | 04            | Myagdi                 | 1,478   | 113                     | 336    | 266    | 76     | 89     | 77     | 63     |
| 4             | 05            | Kaski                  | 30,763  | 1,814                   | 3,889  | 1,894  | 1,502  | 1,044  | 1,019  | 1,054  |
| 4             | 06            | Lamjung                | 4,725   | 189                     | 474    | 154    | 233    | 142    | 72     | 64     |
| 4             | 07            | Tanahu                 | 5,624   | 665                     | 1,091  | 610    | 305    | 257    | 175    | 129    |
| 4             | 08            | Nawalparasi East       | 12,154  | 668                     | 897    | 407    | 243    | 578    | 210    | 93     |
| 4             | 09            | Syangja                | 2,753   | 403                     | 724    | 189    | 152    | 140    | 68     | 72     |
| 4             | 10            | Parbat                 | 1,499   | 147                     | 439    | 101    | 159    | 56     | 18     | 27     |
| 4             | 11            | Baglung                | 4,562   | 264                     | 791    | 534    | 321    | 168    | 244    | 288    |

Table 21-2. Annual Profit and Loss by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |               |                  | Total  | Size of Persons Engaged |       |       |       |       |     |       |
|---------------|---------------|------------------|--------|-------------------------|-------|-------|-------|-------|-----|-------|
|               | District Code | District Name    |        | 1 to 7 persons          |       |       |       |       |     |       |
|               |               |                  |        | 1 person                | 2     | 3     | 4     | 5     | 6   | 7     |
| 5             | 01            | Rukum East       | 245    | 45                      | 76    | 17    | 8     | 6     | 8   | 1     |
| 5             | 02            | Rolpa            | 1,668  | 245                     | 257   | 52    | 38    | 100   | 28  | 133   |
| 5             | 03            | Pyuthan          | 4,982  | 115                     | 237   | 93    | 200   | 80    | 73  | 75    |
| 5             | 04            | Gulmi            | 3,239  | 318                     | 561   | 233   | 291   | 275   | 112 | 54    |
| 5             | 05            | Arghakhanchi     | 1,861  | 519                     | 358   | 69    | 131   | 75    | 41  | 15    |
| 5             | 06            | Palpa            | 3,164  | 365                     | 913   | 257   | 163   | 102   | 131 | 88    |
| 5             | 07            | Nawalparasi West | 7,633  | 780                     | 958   | 452   | 474   | 610   | 214 | 69    |
| 5             | 08            | Rupandehi        | 38,671 | 1,757                   | 3,308 | 1,762 | 1,801 | 2,182 | 952 | 1,203 |
| 5             | 09            | Kapilbastu       | 11,051 | 797                     | 767   | 367   | 493   | 407   | 163 | 351   |
| 5             | 10            | Dang             | 11,271 | 514                     | 1,709 | 648   | 449   | 1,128 | 300 | 439   |
| 5             | 11            | Banke            | 20,544 | 1,358                   | 2,509 | 1,183 | 1,072 | 777   | 577 | 430   |
| 5             | 12            | Bardiya          | 7,275  | 857                     | 1,195 | 874   | 525   | 320   | 219 | 155   |
| 6             | 01            | Dolpa            | 427    | 23                      | 128   | 26    | 19    | 17    | 8   | 5     |
| 6             | 02            | Mugu             | 1,022  | 44                      | 55    | 28    | 44    | 67    | 28  | 26    |
| 6             | 03            | Humla            | 672    | 67                      | 119   | 51    | 53    | 37    | 26  | 9     |
| 6             | 04            | Jumla            | 789    | 137                     | 195   | 51    | 38    | 16    | 30  | 35    |
| 6             | 05            | Kalikot          | 1,727  | 836                     | 265   | 70    | 94    | 25    | 71  | 26    |
| 6             | 06            | Dailekh          | 2,134  | 295                     | 539   | 145   | 118   | 52    | 47  | 34    |
| 6             | 07            | Jajarkot         | 743    | 137                     | 207   | 42    | 27    | 38    | 15  | 21    |
| 6             | 08            | Rukum West       | 1,712  | 255                     | 507   | 117   | 85    | 49    | 25  | 47    |
| 6             | 09            | Salyan           | 3,609  | 244                     | 511   | 233   | 164   | 711   | 86  | 34    |
| 6             | 10            | Surkhet          | 7,759  | 809                     | 1,542 | 649   | 812   | 867   | 330 | 221   |
| 7             | 01            | Bajura           | 981    | 145                     | 175   | 111   | 30    | 17    | 20  | 13    |
| 7             | 02            | Bajhang          | 2,050  | 232                     | 380   | 183   | 113   | 64    | 71  | 41    |
| 7             | 03            | Darchula         | 1,929  | 256                     | 112   | 160   | 231   | 534   | 28  | 143   |
| 7             | 04            | Baitadi          | 1,339  | 257                     | 271   | 137   | 100   | 59    | 45  | 49    |
| 7             | 05            | Dadeldhura       | 1,401  | 165                     | 256   | 142   | 251   | 57    | 64  | 43    |
| 7             | 06            | Doti             | 1,470  | 262                     | 284   | 77    | 62    | 106   | 48  | 35    |
| 7             | 07            | Achham           | 1,881  | 213                     | 331   | 127   | 74    | 73    | 46  | 91    |
| 7             | 08            | Kailali          | 19,298 | 1,209                   | 1,992 | 1,015 | 997   | 790   | 571 | 406   |
| 7             | 09            | Kanchanpur       | 10,777 | 833                     | 931   | 403   | 225   | 186   | 208 | 582   |

Table 21-2. Annual Profit and Loss by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

Rs. Millions

| Province Code |               |                        | Size of Persons Engaged |        |        |         |         |         |                |        |
|---------------|---------------|------------------------|-------------------------|--------|--------|---------|---------|---------|----------------|--------|
|               | District Code | District Name          | 8 persons or more       |        |        |         |         |         |                |        |
|               | 8 persons     |                        | 9                       | 10-19  | 20-49  | 50-99   | 100-499 | 500-999 | 1,000 and over |        |
|               |               | Nepal                  | 18,326                  | 13,660 | 97,611 | 110,769 | 85,479  | 140,208 | 66,870         | 28,058 |
|               |               | Province 1             | 3,429                   | 2,464  | 13,912 | 18,771  | 16,322  | 12,522  | 3,733          | 2,231  |
|               |               | Province 2             | 3,603                   | 1,349  | 6,391  | 7,467   | 3,500   | 14,423  | 3,514          | 342    |
|               |               | Bagmati Province       | 5,071                   | 4,605  | 38,200 | 51,921  | 52,384  | 86,478  | 43,802         | 24,391 |
|               |               | Gandaki Province       | 2,511                   | 1,649  | 9,500  | 8,765   | 3,937   | 5,843   | 8,496          | 111    |
|               |               | Province 5             | 2,735                   | 2,615  | 19,470 | 13,699  | 6,161   | 17,282  | 4,605          | 972    |
|               |               | Karnali Province       | 310                     | 421    | 3,392  | 2,182   | 762     | 730     | 0              | 11     |
|               |               | Sudurpashchim Province | 666                     | 558    | 6,747  | 7,963   | 2,413   | 2,929   | 2,719          | 0      |
| 1             | 01            | Taplejung              | 18                      | 21     | 130    | 29      | 180     | 0       | 0              | 0      |
| 1             | 02            | Sankhuwasabha          | 29                      | 215    | 1,696  | 132     | 2       | 631     | 0              | 0      |
| 1             | 03            | Solukhumbu             | 9                       | 19     | 114    | 489     | 186     | 61      | 89             | 0      |
| 1             | 04            | Okhaldhunga            | 57                      | 32     | 223    | 593     | 506     | 414     | 1,240          | 0      |
| 1             | 05            | Khotang                | 8                       | 103    | 118    | 68      | 360     | 79      | 38             | 0      |
| 1             | 06            | Bhojpur                | 9                       | 8      | 106    | 57      | 29      | 0       | 0              | 0      |
| 1             | 07            | Dhankuta               | 74                      | 48     | 60     | 509     | 17      | 45      | 0              | 0      |
| 1             | 08            | Terhathum              | 6                       | 8      | 75     | 121     | 48      | 6       | 0              | 0      |
| 1             | 09            | Panchthar              | 38                      | 9      | 136    | 36      | 682     | 33      | 0              | 0      |
| 1             | 10            | Ilam                   | 150                     | 12     | 1,306  | 337     | 285     | 96      | 24             | 0      |
| 1             | 11            | Jhapa                  | 628                     | 1,055  | 3,851  | 7,257   | 4,936   | 4,514   | 624            | 0      |
| 1             | 12            | Morang                 | 1,694                   | 593    | 2,261  | 5,524   | 6,314   | 3,229   | 1,200          | 475    |
| 1             | 13            | Sunsari                | 559                     | 289    | 3,440  | 3,328   | 2,763   | 3,199   | 517            | 1,756  |
| 1             | 14            | Udayapur               | 148                     | 53     | 396    | 292     | 16      | 216     | 0              | 0      |
| 2             | 01            | Saptari                | 115                     | 280    | 732    | 550     | 584     | 2,691   | 0              | 0      |
| 2             | 02            | Siraha                 | 125                     | 166    | 556    | 694     | 136     | 1,244   | 272            | 0      |
| 2             | 03            | Dhanusa                | 158                     | 112    | 1,366  | 1,092   | 959     | 412     | 144            | 0      |
| 2             | 04            | Mahottari              | 2,639                   | 124    | 792    | 464     | 41      | 1,337   | 103            | 0      |
| 2             | 05            | Sarlahi                | 81                      | 95     | 447    | 609     | 168     | 3,588   | 6              | 0      |
| 2             | 06            | Rautahat               | 140                     | 103    | 918    | 461     | 124     | 893     | 1,052          | 0      |
| 2             | 07            | Bara                   | 129                     | 134    | 511    | 1,801   | 1,048   | 1,928   | 1,938          | 0      |
| 2             | 08            | Parsa                  | 217                     | 334    | 1,069  | 1,795   | 440     | 2,330   | 0              | 342    |
| 3             | 01            | Dolakha                | 49                      | 83     | 725    | 571     | 42      | 19      | 0              | 0      |
| 3             | 02            | Sindhupalchok          | 110                     | 206    | 999    | 911     | 137     | 897     | 0              | 0      |
| 3             | 03            | Rasuwa                 | 1                       | 1      | 30     | 19      | 0       | 0       | 0              | 0      |
| 3             | 04            | Dhading                | 170                     | 192    | 3,509  | 2,988   | 493     | 1,033   | 921            | 0      |
| 3             | 05            | Nuwakot                | 210                     | 280    | 1,348  | 2,172   | 169     | 222     | 178            | 0      |
| 3             | 06            | Kathmandu              | 2,588                   | 2,196  | 14,538 | 27,198  | 27,814  | 53,520  | 17,098         | 22,134 |
| 3             | 07            | Bhaktapur              | 371                     | 383    | 2,120  | 3,432   | 4,460   | 7,612   | 2,467          | 0      |
| 3             | 08            | Lalitpur               | 422                     | 319    | 2,159  | 4,403   | 13,842  | 20,866  | 19,854         | 895    |
| 3             | 09            | Kavrepalanchok         | 460                     | 338    | 2,186  | 2,110   | 484     | 790     | 156            | 1,363  |
| 3             | 10            | Ramechhap              | 105                     | 159    | 1,081  | 1,063   | 26      | 6       | 0              | 0      |
| 3             | 11            | Sindhuli               | 117                     | 292    | 2,615  | 1,168   | 34      | 55      | 0              | 0      |
| 3             | 12            | Makawanpur             | 134                     | 150    | 958    | 1,120   | 994     | 1,117   | 0              | 0      |
| 3             | 13            | Chitawan               | 333                     | 7      | 5,932  | 4,767   | 3,888   | 341     | 3,129          | 0      |
| 4             | 01            | Gorkha                 | 113                     | 73     | 439    | 876     | 63      | 452     | 0              | 0      |
| 4             | 02            | Manang                 | 8                       | 1      | 6      | 4       | 19      | 0       | 0              | 0      |
| 4             | 03            | Mustang                | 5                       | 4      | 8      | 42      | 2       | 1,336   | 0              | 0      |
| 4             | 04            | Myagdi                 | 29                      | 83     | 223    | 100     | 1       | 22      | 0              | 0      |
| 4             | 05            | Kaski                  | 528                     | 1,257  | 2,789  | 2,998   | 877     | 1,920   | 8,177          | 0      |
| 4             | 06            | Lamjung                | 54                      | 35     | 2,577  | 183     | 92      | 350     | 0              | 107    |
| 4             | 07            | Tanahu                 | 242                     | 73     | 698    | 517     | 103     | 727     | 27             | 4      |
| 4             | 08            | Nawalparasi East       | 1,320                   | 36     | 1,342  | 2,874   | 2,591   | 601     | 293            | 0      |
| 4             | 09            | Syangja                | 71                      | 25     | 293    | 273     | 93      | 252     | 0              | 0      |
| 4             | 10            | Parbat                 | 26                      | 13     | 284    | 221     | 3       | 3       | 0              | 0      |
| 4             | 11            | Baglung                | 113                     | 48     | 840    | 676     | 93      | 179     | 0              | 0      |

Table 21-2. Annual Profit and Loss by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |               |                  | Size of Persons Engaged |     |       |       |       |         |         |                |
|---------------|---------------|------------------|-------------------------|-----|-------|-------|-------|---------|---------|----------------|
|               | District Code |                  | 8 persons or more       |     |       |       |       |         |         |                |
|               |               | District Name    | 8 persons               | 9   | 10-19 | 20-49 | 50-99 | 100-499 | 500-999 | 1,000 and over |
| 5             | 01            | Rukum East       | 2                       | 3   | 51    | 28    | 0     | 0       | 0       | 0              |
| 5             | 02            | Rolpa            | 7                       | 48  | 328   | 359   | 1     | 71      | 0       | 0              |
| 5             | 03            | Pyuthan          | 65                      | 141 | 3,355 | 504   | 8     | 36      | 0       | 0              |
| 5             | 04            | Gulmi            | 53                      | 20  | 674   | 425   | 6     | 216     | 0       | 0              |
| 5             | 05            | Arghakhanchi     | 59                      | 140 | 222   | 56    | 0     | 174     | 0       | 0              |
| 5             | 06            | Palpa            | 54                      | 39  | 428   | 522   | 45    | 30      | 27      | 0              |
| 5             | 07            | Nawalparasi West | 206                     | 34  | 818   | 526   | 453   | 2,011   | 2       | 26             |
| 5             | 08            | Rupandehi        | 1,564                   | 407 | 6,720 | 3,347 | 1,994 | 7,708   | 3,967   | 0              |
| 5             | 09            | Kapilbastu       | 88                      | 143 | 1,917 | 469   | 354   | 4,635   | 100     | 0              |
| 5             | 10            | Dang             | 83                      | 320 | 1,310 | 3,582 | 138   | 252     | 0       | 399            |
| 5             | 11            | Banke            | 432                     | 427 | 2,556 | 3,268 | 3,127 | 1,773   | 509     | 547            |
| 5             | 12            | Bardiya          | 121                     | 894 | 1,092 | 614   | 35    | 376     | 0       | 0              |
| 6             | 01            | Dolpa            | 1                       | 16  | 37    | 135   | 12    | 0       | 0       | 0              |
| 6             | 02            | Mugu             | 4                       | 16  | 105   | 174   | 430   | 0       | 0       | 0              |
| 6             | 03            | Humla            | 19                      | 11  | 232   | 12    | 38    | 0       | 0       | 0              |
| 6             | 04            | Jumla            | 18                      | 10  | 133   | 68    | 6     | 52      | 0       | 0              |
| 6             | 05            | Kalikot          | 15                      | 29  | 169   | 84    | 43    | 0       | 0       | 0              |
| 6             | 06            | Dailekh          | 15                      | 20  | 207   | 486   | 29    | 148     | 0       | 0              |
| 6             | 07            | Jajarkot         | 30                      | 12  | 90    | 37    | 46    | 41      | 0       | 0              |
| 6             | 08            | Rukum West       | 18                      | 83  | 134   | 280   | 5     | 107     | 0       | 0              |
| 6             | 09            | Salyan           | 31                      | 115 | 1,105 | 355   | 11    | 7       | 0       | 0              |
| 6             | 10            | Surkhet          | 161                     | 108 | 1,179 | 550   | 143   | 376     | 0       | 11             |
| 7             | 01            | Bajura           | 10                      | 10  | 115   | 183   | 29    | 123     | 0       | 0              |
| 7             | 02            | Bajhang          | 26                      | 55  | 372   | 502   | 13    | 0       | 0       | 0              |
| 7             | 03            | Darchula         | 38                      | 14  | 145   | 161   | 94    | 12      | 0       | 0              |
| 7             | 04            | Baitadi          | 23                      | 42  | 157   | 181   | 17    | 0       | 0       | 0              |
| 7             | 05            | Dadeldhura       | 23                      | 46  | 212   | 106   | 0     | 35      | 0       | 0              |
| 7             | 06            | Doti             | 26                      | 56  | 339   | 111   | 9     | 57      | 0       | 0              |
| 7             | 07            | Achham           | 19                      | 46  | 267   | 239   | 112   | 192     | 52      | 0              |
| 7             | 08            | Kailali          | 403                     | 241 | 3,430 | 4,815 | 1,854 | 1,575   | 0       | 0              |
| 7             | 09            | Kanchanpur       | 98                      | 49  | 1,711 | 1,665 | 285   | 934     | 2,667   | 0              |

Table 21-2. Annual Profit and Loss by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |                    |                        | Size of Persons Engaged       |             |             |              |              |        |
|---------------|--------------------|------------------------|-------------------------------|-------------|-------------|--------------|--------------|--------|
|               | District Code      | District Name          | 5 persons and over (6 groups) |             |             |              |              |        |
|               | 5 persons and over |                        | 10 and over                   | 20 and over | 50 and over | 100 and over | 500 and over |        |
|               |                    | Nepal                  | 631,141                       | 528,996     | 431,384     | 320,616      | 235,137      | 94,928 |
|               |                    | Province 1             | 83,612                        | 67,491      | 53,579      | 34,808       | 18,486       | 5,963  |
|               |                    | Province 2             | 49,442                        | 35,638      | 29,247      | 21,780       | 18,280       | 3,857  |
|               |                    | Bagmati Province       | 331,788                       | 297,176     | 258,976     | 207,055      | 154,672      | 68,193 |
|               |                    | Gandaki Province       | 47,669                        | 36,651      | 27,152      | 18,387       | 14,450       | 8,607  |
|               |                    | Province 5             | 79,435                        | 62,190      | 42,720      | 29,021       | 22,859       | 5,577  |
|               |                    | Karnali Province       | 10,809                        | 7,078       | 3,686       | 1,504        | 742          | 11     |
|               |                    | Sudurpashchim Province | 28,385                        | 22,771      | 16,024      | 8,061        | 5,648        | 2,719  |
| 1             | 01                 | Taplejung              | 475                           | 340         | 209         | 180          | 0            | 0      |
| 1             | 02                 | Sankhuwasabha          | 3,161                         | 2,461       | 765         | 633          | 631          | 0      |
| 1             | 03                 | Solukhumbu             | 1,051                         | 938         | 824         | 335          | 150          | 89     |
| 1             | 04                 | Okhaldhunga            | 3,163                         | 2,976       | 2,753       | 2,159        | 1,654        | 1,240  |
| 1             | 05                 | Khotang                | 877                           | 663         | 545         | 477          | 117          | 38     |
| 1             | 06                 | Bhojpur                | 293                           | 191         | 86          | 29           | 0            | 0      |
| 1             | 07                 | Dhankuta               | 908                           | 631         | 571         | 62           | 45           | 0      |
| 1             | 08                 | Terhathum              | 367                           | 250         | 175         | 54           | 6            | 0      |
| 1             | 09                 | Panchthar              | 1,017                         | 886         | 750         | 714          | 33           | 0      |
| 1             | 10                 | Ilam                   | 2,622                         | 2,048       | 742         | 405          | 121          | 24     |
| 1             | 11                 | Jhapa                  | 25,062                        | 21,182      | 17,331      | 10,075       | 5,139        | 624    |
| 1             | 12                 | Morang                 | 23,975                        | 19,003      | 16,742      | 11,218       | 4,904        | 1,675  |
| 1             | 13                 | Sunsari                | 18,720                        | 15,001      | 11,562      | 8,234        | 5,471        | 2,273  |
| 1             | 14                 | Udayapur               | 1,922                         | 921         | 524         | 232          | 216          | 0      |
| 2             | 01                 | Saptari                | 5,674                         | 4,556       | 3,824       | 3,275        | 2,691        | 0      |
| 2             | 02                 | Siraha                 | 4,499                         | 2,902       | 2,346       | 1,652        | 1,516        | 272    |
| 2             | 03                 | Dhanusa                | 6,609                         | 3,973       | 2,607       | 1,515        | 556          | 144    |
| 2             | 04                 | Mahottari              | 6,197                         | 2,738       | 1,945       | 1,481        | 1,440        | 103    |
| 2             | 05                 | Sarlahi                | 5,822                         | 4,818       | 4,370       | 3,761        | 3,593        | 6      |
| 2             | 06                 | Rautahat               | 4,624                         | 3,448       | 2,530       | 2,069        | 1,945        | 1,052  |
| 2             | 07                 | Bara                   | 8,056                         | 7,226       | 6,715       | 4,915        | 3,866        | 1,938  |
| 2             | 08                 | Parsa                  | 7,960                         | 5,977       | 4,908       | 3,112        | 2,673        | 342    |
| 3             | 01                 | Dolakha                | 1,753                         | 1,357       | 632         | 61           | 19           | 0      |
| 3             | 02                 | Sindhupalchok          | 3,967                         | 2,944       | 1,945       | 1,034        | 897          | 0      |
| 3             | 03                 | Rasuwa                 | 67                            | 48          | 19          | 0            | 0            | 0      |
| 3             | 04                 | Dhading                | 10,150                        | 8,944       | 5,435       | 2,447        | 1,954        | 921    |
| 3             | 05                 | Nuwakot                | 5,306                         | 4,089       | 2,741       | 569          | 400          | 178    |
| 3             | 06                 | Kathmandu              | 179,492                       | 162,303     | 147,764     | 120,566      | 92,752       | 39,232 |
| 3             | 07                 | Bhaktapur              | 23,019                        | 20,091      | 17,972      | 14,540       | 10,080       | 2,467  |
| 3             | 08                 | Lalitpur               | 64,555                        | 62,017      | 59,858      | 55,456       | 41,614       | 20,748 |
| 3             | 09                 | Kavrepalanchok         | 9,108                         | 7,088       | 4,902       | 2,792        | 2,308        | 1,518  |
| 3             | 10                 | Ramechhap              | 2,822                         | 2,175       | 1,094       | 32           | 6            | 0      |
| 3             | 11                 | Sindhuli               | 4,882                         | 3,872       | 1,257       | 89           | 55           | 0      |
| 3             | 12                 | Makawanpur             | 6,036                         | 4,190       | 3,231       | 2,111        | 1,117        | 0      |
| 3             | 13                 | Chitawan               | 20,631                        | 18,057      | 12,125      | 7,358        | 3,470        | 3,129  |
| 4             | 01                 | Gorkha                 | 2,677                         | 1,830       | 1,391       | 515          | 452          | 0      |
| 4             | 02                 | Manang                 | 66                            | 29          | 23          | 19           | 0            | 0      |
| 4             | 03                 | Mustang                | 1,420                         | 1,388       | 1,380       | 1,338        | 1,336        | 0      |
| 4             | 04                 | Myagdi                 | 688                           | 346         | 124         | 23           | 22           | 0      |
| 4             | 05                 | Kaski                  | 21,664                        | 16,761      | 13,972      | 10,974       | 10,097       | 8,177  |
| 4             | 06                 | Lamjung                | 3,675                         | 3,309       | 732         | 549          | 456          | 107    |
| 4             | 07                 | Tanahu                 | 2,953                         | 2,077       | 1,378       | 862          | 758          | 31     |
| 4             | 08                 | Nawalparasi East       | 9,938                         | 7,701       | 6,359       | 3,485        | 894          | 293    |
| 4             | 09                 | Syangja                | 1,285                         | 910         | 618         | 344          | 252          | 0      |
| 4             | 10                 | Parbat                 | 652                           | 512         | 227         | 6            | 3            | 0      |
| 4             | 11                 | Baglung                | 2,650                         | 1,789       | 949         | 273          | 179          | 0      |

Table 21-2. Annual Profit and Loss by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |               |                  | Size of Persons Engaged       |             |             |             |              |              |
|---------------|---------------|------------------|-------------------------------|-------------|-------------|-------------|--------------|--------------|
|               | District Code |                  | 5 persons and over (6 groups) |             |             |             |              |              |
|               |               | District Name    | 5 persons and over            | 10 and over | 20 and over | 50 and over | 100 and over | 500 and over |
| 5             | 01            | Rukum East       | 97                            | 78          | 28          | 0           | 0            | 0            |
| 5             | 02            | Rolpa            | 1,075                         | 759         | 431         | 72          | 71           | 0            |
| 5             | 03            | Pyuthan          | 4,338                         | 3,903       | 549         | 44          | 36           | 0            |
| 5             | 04            | Gulmi            | 1,836                         | 1,321       | 647         | 222         | 216          | 0            |
| 5             | 05            | Arghakhanchi     | 784                           | 453         | 231         | 174         | 174          | 0            |
| 5             | 06            | Palpa            | 1,466                         | 1,052       | 624         | 101         | 57           | 27           |
| 5             | 07            | Nawalparasi West | 4,970                         | 3,836       | 3,018       | 2,492       | 2,039        | 28           |
| 5             | 08            | Rupandehi        | 30,043                        | 23,736      | 17,016      | 13,669      | 11,675       | 3,967        |
| 5             | 09            | Kapilbastu       | 8,627                         | 7,475       | 5,557       | 5,089       | 4,735        | 100          |
| 5             | 10            | Dang             | 7,951                         | 5,682       | 4,372       | 790         | 652          | 399          |
| 5             | 11            | Banke            | 14,423                        | 11,780      | 9,224       | 5,956       | 2,829        | 1,056        |
| 5             | 12            | Bardiya          | 3,824                         | 2,116       | 1,024       | 411         | 376          | 0            |
| 6             | 01            | Dolpa            | 230                           | 184         | 147         | 12          | 0            | 0            |
| 6             | 02            | Mugu             | 849                           | 709         | 604         | 430         | 0            | 0            |
| 6             | 03            | Humla            | 383                           | 282         | 50          | 38          | 0            | 0            |
| 6             | 04            | Jumla            | 368                           | 259         | 126         | 58          | 52           | 0            |
| 6             | 05            | Kalikot          | 461                           | 296         | 127         | 43          | 0            | 0            |
| 6             | 06            | Dailekh          | 1,038                         | 870         | 663         | 177         | 148          | 0            |
| 6             | 07            | Jajarkot         | 330                           | 215         | 124         | 87          | 41           | 0            |
| 6             | 08            | Rukum West       | 748                           | 525         | 391         | 112         | 107          | 0            |
| 6             | 09            | Salyan           | 2,456                         | 1,479       | 374         | 18          | 7            | 0            |
| 6             | 10            | Surkhet          | 3,945                         | 2,259       | 1,080       | 530         | 387          | 11           |
| 7             | 01            | Bajura           | 520                           | 450         | 335         | 152         | 123          | 0            |
| 7             | 02            | Bajhang          | 1,143                         | 886         | 514         | 13          | 0            | 0            |
| 7             | 03            | Darchula         | 1,170                         | 413         | 268         | 107         | 12           | 0            |
| 7             | 04            | Baitadi          | 574                           | 356         | 199         | 17          | 0            | 0            |
| 7             | 05            | Dadeldhura       | 586                           | 353         | 142         | 35          | 35           | 0            |
| 7             | 06            | Doti             | 786                           | 515         | 176         | 66          | 57           | 0            |
| 7             | 07            | Achham           | 1,137                         | 861         | 594         | 356         | 244          | 52           |
| 7             | 08            | Kailali          | 14,085                        | 11,674      | 8,245       | 3,429       | 1,575        | 0            |
| 7             | 09            | Kanchanpur       | 8,385                         | 7,262       | 5,551       | 3,886       | 3,602        | 2,667        |

Table 21-2. Annual Profit and Loss by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

Rs. millions

| Province Code |               |                        | Size of Persons Engaged |         |              |         |
|---------------|---------------|------------------------|-------------------------|---------|--------------|---------|
|               | District Code | District Name          | another 4 groups        |         |              |         |
|               | 1-10 persons  |                        | 11-50                   | 51-100  | 101 and over |         |
|               |               | Nepal                  | 342,368                 | 192,620 | 85,319       | 232,906 |
|               |               | Province 1             | 51,648                  | 31,344  | 16,817       | 17,579  |
|               |               | Province 2             | 46,503                  | 13,146  | 3,522        | 18,159  |
|               |               | Bagmati Province       | 122,853                 | 81,694  | 51,908       | 154,014 |
|               |               | Gandaki Province       | 35,601                  | 16,835  | 4,054        | 14,215  |
|               |               | Province 5             | 50,860                  | 32,183  | 5,984        | 22,577  |
|               |               | Karnali Province       | 14,656                  | 4,516   | 677          | 742     |
|               |               | Sudurpashchim Province | 20,246                  | 12,903  | 2,356        | 5,620   |
| 1             | 01            | Taplejung              | 1,081                   | 129     | 180          | 0       |
| 1             | 02            | Sankhuwasabha          | 1,655                   | 1,586   | 1            | 631     |
| 1             | 03            | Solukhumbu             | 614                     | 624     | 152          | 150     |
| 1             | 04            | Okhaldhunga            | 583                     | 813     | 513          | 1,642   |
| 1             | 05            | Khotang                | 595                     | 184     | 360          | 117     |
| 1             | 06            | Bhojpur                | 535                     | 138     | 29           | 0       |
| 1             | 07            | Dhankuta               | 779                     | 564     | 17           | 45      |
| 1             | 08            | Terhathum              | 438                     | 176     | 48           | 6       |
| 1             | 09            | Panchthar              | 875                     | 140     | 682          | 33      |
| 1             | 10            | Ilam                   | 2,613                   | 1,543   | 269          | 121     |
| 1             | 11            | Jhapa                  | 12,002                  | 10,742  | 4,636        | 5,154   |
| 1             | 12            | Morang                 | 13,876                  | 7,599   | 7,179        | 3,994   |
| 1             | 13            | Sunsari                | 12,670                  | 6,456   | 2,739        | 5,471   |
| 1             | 14            | Udayapur               | 3,331                   | 649     | 12           | 216     |
| 2             | 01            | Saptari                | 5,750                   | 1,159   | 625          | 2,641   |
| 2             | 02            | Siraha                 | 6,295                   | 1,167   | 132          | 1,516   |
| 2             | 03            | Dhanusa                | 7,711                   | 2,362   | 982          | 533     |
| 2             | 04            | Mahottari              | 6,132                   | 1,197   | 36           | 1,425   |
| 2             | 05            | Sarlahi                | 4,258                   | 1,012   | 168          | 3,593   |
| 2             | 06            | Rautahat               | 6,479                   | 1,284   | 151          | 1,918   |
| 2             | 07            | Bara                   | 3,595                   | 2,223   | 1,055        | 3,860   |
| 2             | 08            | Parsa                  | 6,285                   | 2,741   | 374          | 2,673   |
| 3             | 01            | Dolakha                | 1,594                   | 1,281   | 42           | 19      |
| 3             | 02            | Sindhupalchok          | 3,007                   | 1,759   | 132          | 897     |
| 3             | 03            | Rasuwa                 | 270                     | 47      | 0            | 0       |
| 3             | 04            | Dhading                | 4,100                   | 6,494   | 335          | 1,962   |
| 3             | 05            | Nuwakot                | 3,116                   | 3,186   | 169          | 400     |
| 3             | 06            | Kathmandu              | 62,975                  | 39,163  | 27,872       | 92,115  |
| 3             | 07            | Bhaktapur              | 7,006                   | 5,405   | 4,405        | 10,056  |
| 3             | 08            | Lalitpur               | 8,668                   | 6,546   | 13,689       | 41,607  |
| 3             | 09            | Kavrepalanchok         | 6,054                   | 3,992   | 461          | 2,308   |
| 3             | 10            | Ramechhap              | 1,473                   | 2,069   | 26           | 6       |
| 3             | 11            | Sindhuli               | 2,851                   | 3,533   | 34           | 55      |
| 3             | 12            | Makawanpur             | 7,023                   | 1,931   | 913          | 1,117   |
| 3             | 13            | Chitawan               | 14,715                  | 6,289   | 3,832        | 3,472   |
| 4             | 01            | Gorkha                 | 3,779                   | 1,245   | 63           | 452     |
| 4             | 02            | Manang                 | 94                      | 8       | 19           | 0       |
| 4             | 03            | Mustang                | 100                     | 49      | 218          | 1,120   |
| 4             | 04            | Myagdi                 | 1,149                   | 305     | 6            | 18      |
| 4             | 05            | Kaski                  | 14,254                  | 5,628   | 798          | 10,083  |
| 4             | 06            | Lamjung                | 1,483                   | 2,693   | 92           | 456     |
| 4             | 07            | Tanahu                 | 3,655                   | 1,132   | 79           | 758     |
| 4             | 08            | Nawalparasi East       | 5,353                   | 3,316   | 2,591        | 894     |
| 4             | 09            | Syangja                | 1,878                   | 530     | 93           | 252     |
| 4             | 10            | Parbat                 | 1,009                   | 484     | 3            | 3       |
| 4             | 11            | Baglung                | 2,846                   | 1,443   | 93           | 179     |

Table 21-2. Annual Profit and Loss by Province, District,  
and Size of Persons Engaged - Nepal (2018)

(Rs. millions)

| Province Code |               |                  | Size of Persons Engaged |       |        |              |
|---------------|---------------|------------------|-------------------------|-------|--------|--------------|
|               | District Code |                  | another 4 groups        |       |        |              |
|               |               | District Name    | 1-10 persons            | 11-50 | 51-100 | 101 and over |
| 5             | 01            | Rukum East       | 167                     | 78    | 0      | 0            |
| 5             | 02            | Rolpa            | 940                     | 657   | 0      | 71           |
| 5             | 03            | Pyuthan          | 1,162                   | 3,776 | 8      | 36           |
| 5             | 04            | Gulmi            | 1,933                   | 1,084 | 6      | 216          |
| 5             | 05            | Arghakhanchi     | 1,429                   | 258   | 0      | 174          |
| 5             | 06            | Palpa            | 2,177                   | 885   | 45     | 57           |
| 5             | 07            | Nawalparasi West | 3,887                   | 1,257 | 460    | 2,030        |
| 5             | 08            | Rupandehi        | 15,111                  | 9,999 | 1,895  | 11,666       |
| 5             | 09            | Kapilbastu       | 3,764                   | 2,198 | 359    | 4,730        |
| 5             | 10            | Dang             | 5,721                   | 4,764 | 134    | 651          |
| 5             | 11            | Banke            | 9,356                   | 5,577 | 2,986  | 2,625        |
| 5             | 12            | Bardiya          | 5,215                   | 1,649 | 90     | 320          |
| 6             | 01            | Dolpa            | 244                     | 170   | 12     | 0            |
| 6             | 02            | Mugu             | 322                     | 355   | 345    | 0            |
| 6             | 03            | Humla            | 400                     | 234   | 38     | 0            |
| 6             | 04            | Jumla            | 538                     | 194   | 6      | 52           |
| 6             | 05            | Kalikot          | 1,459                   | 225   | 43     | 0            |
| 6             | 06            | Dailekh          | 1,314                   | 643   | 29     | 148          |
| 6             | 07            | Jajarkot         | 542                     | 114   | 46     | 41           |
| 6             | 08            | Rukum West       | 1,193                   | 408   | 5      | 107          |
| 6             | 09            | Salyan           | 3,012                   | 578   | 11     | 7            |
| 6             | 10            | Surkhet          | 5,633                   | 1,596 | 143    | 387          |
| 7             | 01            | Bajura           | 541                     | 307   | 10     | 123          |
| 7             | 02            | Bajhang          | 1,193                   | 845   | 13     | 0            |
| 7             | 03            | Darchula         | 1,534                   | 288   | 94     | 12           |
| 7             | 04            | Baitadi          | 997                     | 324   | 17     | 0            |
| 7             | 05            | Dadeldhura       | 1,080                   | 286   | 0      | 35           |
| 7             | 06            | Doti             | 993                     | 412   | 9      | 57           |
| 7             | 07            | Achham           | 1,040                   | 485   | 112    | 244          |
| 7             | 08            | Kailali          | 8,261                   | 7,670 | 1,820  | 1,546        |
| 7             | 09            | Kanchanpur       | 4,608                   | 2,286 | 282    | 3,602        |

## **SECTION IV-3:**

# **Tables on Entities by industry**

\* Herein, sales mean revenues/sales.

1) Construction (F):

Individual construction builders such as carpenters, house painters, electricians, mason, plumbers who are not registered and don't have his/her office were not surveyed due to establishment approach.

2) Transportation and storage (H):

Individual mobile businesses such as taxis, buses, motorcycle taxis which are not registered and don't have his/her/ their office were not surveyed due to establishment approach.

3) Real estate (L):

Individual real-estate owners who lend his extra house or land, are not registered, and don't have his/her office were not surveyed due to establishment approach. Individuals who make real-estate transactions informally or individually were also the same.



Table 31-1. Annual Sales by Size of Persons Engaged  
and Section of Industrial Classification - Nepal (2018)

(Rs. millions)

| Size of Persons Engaged | Total 2)  | Section of NSIC 1)               |                   |               |                  |              |              |
|-------------------------|-----------|----------------------------------|-------------------|---------------|------------------|--------------|--------------|
|                         |           | A                                | B                 | C             | D                | E            | F            |
|                         |           | Agriculture, forestry fishing 3) | Mining, quarrying | Manufacturing | Electricity, gas | Water supply | Construction |
| Total                   | 2,915,609 | 59,175                           | 24,105            | 673,605       | 106,677          | 42,585       | 85,515       |
| 1 person                | 151,882   | 4,526                            | 93                | 12,297        | 464              | 4,351        | 2,901        |
| 2                       | 252,921   | 7,444                            | 68                | 21,824        | 321              | 2,283        | 1,036        |
| 3                       | 133,511   | 4,403                            | 233               | 17,164        | 217              | 2,256        | 1,011        |
| 4                       | 103,142   | 3,073                            | 223               | 14,355        | 367              | 2,621        | 940          |
| 5                       | 86,172    | 2,315                            | 246               | 11,555        | 206              | 1,257        | 3,176        |
| 6                       | 64,042    | 1,736                            | 228               | 8,833         | 72               | 1,153        | 681          |
| 7                       | 54,834    | 1,339                            | 316               | 7,438         | 194              | 1,343        | 842          |
| 8                       | 49,592    | 1,797                            | 163               | 9,765         | 101              | 560          | 1,376        |
| 9                       | 39,625    | 1,773                            | 288               | 4,507         | 302              | 1,492        | 374          |
| 10-19                   | 264,316   | 7,508                            | 5,054             | 33,392        | 2,118            | 11,625       | 8,702        |
| 20-49                   | 338,555   | 10,422                           | 11,467            | 67,084        | 19,348           | 5,810        | 13,490       |
| 50-99                   | 275,812   | 4,386                            | 573               | 63,245        | 20,460           | 2,499        | 9,164        |
| 100-499                 | 640,647   | 4,638                            | 5,153             | 298,598       | 22,653           | 5,335        | 32,929       |
| 500-999                 | 331,311   | 3,815                            | 0                 | 73,892        | 39,595           | 0            | 8,896        |
| 1,000 and over          | 129,248   | 0                                | 0                 | 29,658        | 260              | 0            | 0            |
| 5 and over              | 2,274,153 | 39,729                           | 23,488            | 607,966       | 105,308          | 31,074       | 79,628       |
| 10 and over             | 1,979,889 | 30,769                           | 22,247            | 565,869       | 104,434          | 25,269       | 73,180       |
| 20 and over             | 1,715,573 | 23,261                           | 17,193            | 532,476       | 102,316          | 13,644       | 64,478       |
| 50 and over             | 1,377,017 | 12,839                           | 5,726             | 465,393       | 82,968           | 7,834        | 50,988       |
| 100 and over            | 1,101,206 | 8,453                            | 5,153             | 402,148       | 62,508           | 5,335        | 41,824       |
| 500 and over            | 460,559   | 3,815                            | 0                 | 103,550       | 39,856           | 0            | 8,896        |
| 1-10                    | 980,897   | 29,394                           | 2,454             | 112,498       | 2,462            | 17,915       | 14,327       |
| 11-50                   | 564,939   | 17,379                           | 15,925            | 96,465        | 21,248           | 16,836       | 20,581       |
| 51-100                  | 282,485   | 3,991                            | 573               | 64,534        | 20,460           | 2,499        | 11,179       |
| 101 and over            | 1,087,288 | 8,411                            | 5,153             | 400,108       | 62,508           | 5,335        | 39,427       |

1) NSIC stands for Nepal Standard Industrial Classification.

2) Establishments which belong to Section O, T, or U of NSIC are not surveyed.

3) Registered establishments only.

4) Includes "Not reported", "Unknown", and so on.

Table 31-1. Annual Sales by Size of Persons Engaged  
and Section of Industrial Classification - Nepal (2018)

(Rs. millions)

| Size of Persons Engaged | Section of NSIC 1)      |                         |                     |                            |                      |             |                                     |
|-------------------------|-------------------------|-------------------------|---------------------|----------------------------|----------------------|-------------|-------------------------------------|
|                         | G                       | H                       | I                   | J                          | K                    | L           | M                                   |
|                         | Wholesale, retail trade | Transportation, storage | Accommodation, food | Information, communication | Financial, insurance | Real estate | Professional, scientific, technical |
| Total                   | 600,663                 | 73,653                  | 236,839             | 194,044                    | 265,494              | 4,013       | 83,738                              |
| 1 person                | 83,588                  | 277                     | 22,660              | 421                        | 3,870                | 65          | 1,616                               |
| 2                       | 137,271                 | 538                     | 55,880              | 895                        | 10,561               | 77          | 1,762                               |
| 3                       | 59,439                  | 2,022                   | 22,390              | 1,592                      | 11,154               | 71          | 1,188                               |
| 4                       | 42,721                  | 575                     | 16,629              | 612                        | 8,919                | 78          | 853                                 |
| 5                       | 31,167                  | 689                     | 12,143              | 926                        | 8,686                | 86          | 782                                 |
| 6                       | 23,238                  | 848                     | 9,947               | 983                        | 5,488                | 32          | 440                                 |
| 7                       | 18,109                  | 443                     | 6,690               | 666                        | 6,955                | 20          | 281                                 |
| 8                       | 13,878                  | 292                     | 5,113               | 885                        | 7,546                | 165         | 447                                 |
| 9                       | 11,630                  | 131                     | 3,375               | 772                        | 5,563                | 53          | 317                                 |
| 10-19                   | 56,601                  | 1,580                   | 21,820              | 5,483                      | 25,355               | 161         | 2,318                               |
| 20-49                   | 43,087                  | 1,561                   | 19,536              | 14,778                     | 26,677               | 1,924       | 8,468                               |
| 50-99                   | 27,598                  | 10,701                  | 17,854              | 54,913                     | 19,519               | 1,281       | 2,960                               |
| 100-499                 | 46,827                  | 12,127                  | 17,690              | 36,352                     | 63,746               | 0           | 18,742                              |
| 500-999                 | 943                     | 41,869                  | 5,111               | 71,783                     | 28,185               | 0           | 15,189                              |
| 1,000 and over          | 4,565                   | 0                       | 0                   | 2,982                      | 33,271               | 0           | 28,377                              |
| 5 and over              | 277,644                 | 70,241                  | 119,281             | 190,524                    | 230,990              | 3,721       | 78,320                              |
| 10 and over             | 179,621                 | 67,838                  | 82,012              | 186,291                    | 196,754              | 3,366       | 76,054                              |
| 20 and over             | 123,020                 | 66,258                  | 60,192              | 180,808                    | 171,398              | 3,205       | 73,736                              |
| 50 and over             | 79,932                  | 64,696                  | 40,656              | 166,030                    | 144,721              | 1,281       | 65,268                              |
| 100 and over            | 52,335                  | 53,995                  | 22,802              | 111,116                    | 125,202              | 0           | 62,308                              |
| 500 and over            | 5,508                   | 41,869                  | 5,111               | 74,765                     | 61,456               | 0           | 43,566                              |
| 1-10                    | 438,069                 | 6,075                   | 159,081             | 8,329                      | 73,055               | 654         | 7,866                               |
| 11-50                   | 83,828                  | 3,040                   | 37,807              | 20,579                     | 48,307               | 2,078       | 10,626                              |
| 51-100                  | 26,639                  | 12,304                  | 17,149              | 54,631                     | 23,834               | 1,281       | 4,015                               |
| 101 and over            | 52,127                  | 52,235                  | 22,802              | 110,505                    | 120,299              | 0           | 61,232                              |

1) NSIC stands for Nepal Standard Industrial Classification.

2) Establishments which belong to Section O, T, or U of NSIC are not surveyed.

3) Registered establishments only.

4) Includes "Not reported", "Unknown", and so on.

Table 31-1. Annual Sales Size of Persons Engaged  
and Section of Industrial Classification - Nepal (2018)

(Rs. millions)

| Size of Persons Engaged | Section of NSIC 1)              |           |                           |                                 |                          |               |
|-------------------------|---------------------------------|-----------|---------------------------|---------------------------------|--------------------------|---------------|
|                         | N                               | P         | Q                         | R                               | S                        | Not stated 4) |
|                         | Administrative, support service | Education | Human health, social work | Arts, entertainment, recreation | Other service activities |               |
| Total                   | 66,696                          | 264,435   | 78,454                    | 6,834                           | 49,082                   | 0             |
| 1 person                | 1,285                           | 589       | 571                       | 318                             | 11,989                   | 0             |
| 2                       | 3,036                           | 920       | 647                       | 445                             | 7,911                    | 0             |
| 3                       | 3,253                           | 2,658     | 636                       | 217                             | 3,609                    | 0             |
| 4                       | 3,355                           | 4,961     | 509                       | 152                             | 2,199                    | 0             |
| 5                       | 2,560                           | 8,138     | 588                       | 155                             | 1,499                    | 0             |
| 6                       | 2,254                           | 5,803     | 1,210                     | 77                              | 1,020                    | 0             |
| 7                       | 2,312                           | 5,605     | 592                       | 82                              | 1,608                    | 0             |
| 8                       | 2,035                           | 3,964     | 388                       | 131                             | 987                      | 0             |
| 9                       | 1,381                           | 5,324     | 488                       | 261                             | 1,595                    | 0             |
| 10-19                   | 7,699                           | 67,140    | 2,478                     | 611                             | 4,669                    | 0             |
| 20-49                   | 10,685                          | 73,343    | 7,350                     | 899                             | 2,626                    | 0             |
| 50-99                   | 3,462                           | 28,567    | 5,408                     | 675                             | 2,547                    | 0             |
| 100-499                 | 14,044                          | 36,709    | 18,070                    | 873                             | 6,163                    | 0             |
| 500-999                 | 3,128                           | 20,713    | 15,842                    | 1,939                           | 411                      | 0             |
| 1,000 and over          | 6,208                           | 0         | 23,676                    | 0                               | 250                      | 0             |
| 5 and over              | 55,767                          | 255,306   | 76,091                    | 5,702                           | 23,374                   |               |
| 10 and over             | 45,225                          | 226,472   | 72,825                    | 4,997                           | 16,665                   |               |
| 20 and over             | 37,526                          | 159,332   | 70,347                    | 4,386                           | 11,996                   |               |
| 50 and over             | 26,841                          | 85,989    | 62,997                    | 3,487                           | 9,370                    |               |
| 100 and over            | 23,380                          | 57,422    | 57,588                    | 2,812                           | 6,824                    |               |
| 500 and over            | 9,336                           | 20,713    | 39,518                    | 1,939                           | 661                      |               |
| 1-10                    | 22,714                          | 45,044    | 5,870                     | 1,908                           | 33,183                   | 0             |
| 11-50                   | 17,628                          | 134,784   | 9,613                     | 1,440                           | 6,777                    | 0             |
| 51-100                  | 3,024                           | 27,723    | 5,385                     | 942                             | 2,322                    | 0             |
| 101 and over            | 23,329                          | 56,885    | 57,587                    | 2,545                           | 6,801                    | 0             |

1) NSIC stands for Nepal Standard Industrial Classification.

2) Establishments which belong to Section O, T, or U of NSIC are not surveyed.

3) Registered establishments only.

4) Includes "Not reported", "Unknown", and so on.

Table 31-2. Annual Profit and Loss by Size of Persons Engaged  
and Section of Industrial Classification - Nepal (2018)

(Rs. millions)

| Size of Persons Engaged | Total 2) | Section of NSIC 1)               |                   |               |                  |              |              |
|-------------------------|----------|----------------------------------|-------------------|---------------|------------------|--------------|--------------|
|                         |          | A                                | B                 | C             | D                | E            | F            |
|                         |          | Agriculture, forestry fishing 3) | Mining, quarrying | Manufacturing | Electricity, gas | Water supply | Construction |
| Total                   | 853,213  | 32,944                           | 10,161            | 98,781        | 20,983           | 10,291       | 20,177       |
| 1 person                | 55,684   | 2,374                            | 45                | 2,529         | 19               | 519          | 768          |
| 2                       | 87,118   | 3,779                            | 27                | 4,041         | 42               | 611          | 101          |
| 3                       | 44,666   | 2,340                            | 66                | 2,254         | 46               | 492          | 194          |
| 4                       | 34,603   | 1,594                            | 66                | 2,201         | 33               | 555          | 57           |
| 5                       | 29,453   | 1,246                            | 58                | 1,749         | 8                | 402          | 837          |
| 6                       | 21,635   | 938                              | 119               | 1,365         | 13               | 288          | 47           |
| 7                       | 19,071   | 712                              | 118               | 1,254         | 33               | 342          | 107          |
| 8                       | 18,326   | 929                              | 72                | 3,248         | 24               | 88           | 96           |
| 9                       | 13,660   | 684                              | 120               | 892           | 10               | 354          | 91           |
| 10-19                   | 97,611   | 4,038                            | 2,514             | 5,360         | 226              | 2,672        | 752          |
| 20-49                   | 110,769  | 6,368                            | 5,763             | 13,269        | 6,652            | 1,240        | 2,128        |
| 50-99                   | 85,479   | 2,879                            | 123               | 14,485        | 5,644            | 1,492        | 1,513        |
| 100-499                 | 140,208  | 2,809                            | 1,070             | 31,136        | 5,200            | 1,236        | 8,364        |
| 500-999                 | 66,870   | 2,254                            | 0                 | 12,850        | 3,019            | 0            | 5,120        |
| 1,000 and over          | 28,058   | 0                                | 0                 | 2,147         | 13               | 0            | 0            |
| 5 and over              | 631,141  | 22,857                           | 9,957             | 87,756        | 20,842           | 8,114        | 19,056       |
| 10 and over             | 528,996  | 18,348                           | 9,470             | 79,247        | 20,753           | 6,640        | 17,877       |
| 20 and over             | 431,384  | 14,310                           | 6,956             | 73,887        | 20,528           | 3,968        | 17,125       |
| 50 and over             | 320,616  | 7,942                            | 1,193             | 60,618        | 13,876           | 2,727        | 14,997       |
| 100 and over            | 235,137  | 5,063                            | 1,070             | 46,133        | 8,232            | 1,236        | 13,484       |
| 500 and over            | 94,928   | 2,254                            | 0                 | 14,997        | 3,032            | 0            | 5,120        |
| 1-10                    | 342,368  | 15,116                           | 835               | 20,121        | 223              | 3,756        | 2,057        |
| 11-50                   | 192,620  | 10,136                           | 8,133             | 18,249        | 6,884            | 3,807        | 3,186        |
| 51-100                  | 85,319   | 2,656                            | 123               | 14,578        | 5,644            | 1,492        | 1,681        |
| 101 and over            | 232,906  | 5,037                            | 1,070             | 45,833        | 8,232            | 1,236        | 13,254       |

1) NSIC stands for Nepal Standard Industrial Classification.

2) Establishments which belong to Section O, T, or U of NSIC are not surveyed.

3) Registered establishments only.

4) Includes "Not reported", "Unknown", and so on.

Table 31-2. Annual Profit and Loss by Size of Persons Engaged  
and Section of Industrial Classification - Nepal (2018)

(Rs. millions)

| Size of Persons Engaged | Section of NSIC 1)      |                         |                     |                            |                      |             |                                     |
|-------------------------|-------------------------|-------------------------|---------------------|----------------------------|----------------------|-------------|-------------------------------------|
|                         | G                       | H                       | I                   | J                          | K                    | L           | M                                   |
|                         | Wholesale, retail trade | Transportation, storage | Accommodation, food | Information, communication | Financial, insurance | Real estate | Professional, scientific, technical |
| Total                   | 258,484                 | 20,565                  | 36,950              | 45,406                     | 107,534              | 1,640       | 20,193                              |
| 1 person                | 38,238                  | 111                     | 4,494               | 84                         | 961                  | 50          | 761                                 |
| 2                       | 59,221                  | 168                     | 10,425              | 99                         | 4,081                | 39          | 668                                 |
| 3                       | 25,206                  | 1,465                   | 3,850               | 225                        | 4,551                | 34          | 552                                 |
| 4                       | 18,246                  | 232                     | 2,560               | 33                         | 4,955                | 44          | 211                                 |
| 5                       | 13,302                  | 140                     | 1,793               | 191                        | 4,283                | 24          | 233                                 |
| 6                       | 9,477                   | 141                     | 2,136               | 180                        | 2,849                | 13          | 130                                 |
| 7                       | 8,055                   | 129                     | 1,021               | 128                        | 3,911                | 14          | 44                                  |
| 8                       | 6,019                   | 52                      | 674                 | 125                        | 4,510                | 101         | 171                                 |
| 9                       | 4,667                   | 17                      | 598                 | 205                        | 2,823                | 5           | 76                                  |
| 10-19                   | 26,114                  | 498                     | 3,351               | 740                        | 11,472               | 107         | 577                                 |
| 20-49                   | 19,379                  | 463                     | 1,790               | 1,439                      | 9,633                | 597         | 2,169                               |
| 50-99                   | 10,255                  | 5,532                   | 474                 | 20,397                     | 5,988                | 612         | 1,604                               |
| 100-499                 | 18,331                  | 4,234                   | 3,105               | 15,823                     | 24,896               | 0           | 1,689                               |
| 500-999                 | 244                     | 7,381                   | 679                 | 5,436                      | 11,506               | 0           | 3,978                               |
| 1,000 and over          | 1,732                   | 0                       | 0                   | 303                        | 11,115               | 0           | 7,329                               |
| 5 and over              | 117,574                 | 18,588                  | 15,621              | 44,965                     | 92,986               | 1,474       | 18,000                              |
| 10 and over             | 76,055                  | 18,108                  | 9,399               | 44,137                     | 74,610               | 1,316       | 17,346                              |
| 20 and over             | 49,941                  | 17,610                  | 6,048               | 43,397                     | 63,138               | 1,209       | 16,769                              |
| 50 and over             | 30,562                  | 17,147                  | 4,258               | 41,959                     | 53,505               | 612         | 14,600                              |
| 100 and over            | 20,307                  | 11,615                  | 3,784               | 21,561                     | 47,517               | 0           | 12,996                              |
| 500 and over            | 1,976                   | 7,381                   | 679                 | 5,739                      | 22,621               | 0           | 11,307                              |
| 1-10                    | 192,214                 | 2,563                   | 28,317              | 1,321                      | 34,836               | 325         | 2,867                               |
| 11-50                   | 36,389                  | 916                     | 4,354               | 2,351                      | 19,319               | 702         | 2,724                               |
| 51-100                  | 9,640                   | 5,733                   | 495                 | 20,457                     | 6,768                | 612         | 1,546                               |
| 101 and over            | 20,242                  | 11,353                  | 3,784               | 21,278                     | 46,611               | 0           | 13,056                              |

1) NSIC stands for Nepal Standard Industrial Classification.

2) Establishments which belong to Section O, T, or U of NSIC are not surveyed.

3) Registered establishments only.

4) Includes "Not reported", "Unknown", and so on.

Table 31-2. Annual Profit and Loss by Size of Persons Engaged  
and Section of Industrial Classification - Nepal (2018)

(Rs. millions)

| Size of Persons Engaged | Section of NSIC 1)              |           |                           |                                 |                          |               |
|-------------------------|---------------------------------|-----------|---------------------------|---------------------------------|--------------------------|---------------|
|                         | N                               | P         | Q                         | R                               | S                        | Not stated 4) |
|                         | Administrative, support service | Education | Human health, social work | Arts, entertainment, recreation | Other service activities |               |
| Total                   | 13,700                          | 121,861   | 22,887                    | 1,213                           | 9,442                    | 0             |
| 1 person                | 488                             | 275       | 174                       | 66                              | 3,727                    | 0             |
| 2                       | 863                             | 467       | 193                       | 109                             | 2,182                    | 0             |
| 3                       | 1,100                           | 1,325     | 199                       | 28                              | 740                      | 0             |
| 4                       | 1,025                           | 2,309     | 116                       | 32                              | 334                      | 0             |
| 5                       | 851                             | 3,949     | 160                       | 21                              | 205                      | 0             |
| 6                       | 749                             | 2,700     | 295                       | 8                               | 187                      | 0             |
| 7                       | 462                             | 2,355     | 87                        | 14                              | 284                      | 0             |
| 8                       | 303                             | 1,647     | 106                       | 17                              | 145                      | 0             |
| 9                       | 342                             | 2,424     | 83                        | 69                              | 200                      | 0             |
| 10-19                   | 1,661                           | 36,136    | 724                       | 78                              | 592                      | 0             |
| 20-49                   | 2,671                           | 33,667    | 3,060                     | 266                             | 214                      | 0             |
| 50-99                   | 568                             | 11,297    | 2,365                     | 131                             | 119                      | 0             |
| 100-499                 | 1,226                           | 15,327    | 5,332                     | 26                              | 406                      | 0             |
| 500-999                 | 86                              | 7,984     | 5,903                     | 348                             | 83                       | 0             |
| 1,000 and over          | 1,306                           | 0         | 4,090                     | 0                               | 23                       | 0             |
| 5 and over              | 10,225                          | 117,486   | 22,205                    | 978                             | 2,459                    |               |
| 10 and over             | 7,518                           | 104,411   | 21,475                    | 849                             | 1,437                    |               |
| 20 and over             | 5,857                           | 68,275    | 20,751                    | 771                             | 845                      |               |
| 50 and over             | 3,186                           | 34,608    | 17,691                    | 505                             | 631                      |               |
| 100 and over            | 2,618                           | 23,311    | 15,326                    | 374                             | 512                      |               |
| 500 and over            | 1,392                           | 7,984     | 9,993                     | 348                             | 105                      |               |
| 1-10                    | 6,602                           | 21,296    | 1,466                     | 373                             | 8,079                    | 0             |
| 11-50                   | 4,009                           | 66,655    | 3,732                     | 334                             | 740                      | 0             |
| 51-100                  | 473                             | 10,791    | 2,364                     | 155                             | 113                      | 0             |
| 101 and over            | 2,616                           | 23,119    | 15,325                    | 350                             | 511                      | 0             |

1) NSIC stands for Nepal Standard Industrial Classification.

2) Establishments which belong to Section O, T, or U of NSIC are not surveyed.

3) Registered establishments only.

4) Includes "Not reported", "Unknown", and so on.

# **SECTION V:**

# **Appendices**



STRICTLY CONFIDENTIAL



Government of Nepal  
National Planning Commission  
Central Bureau of Statistics  
National Economic Census 2018  
Form B



The information collected with this questionnaire will be kept confidential according to Statistical Act, 1958 of Nepal. No any information of individual business establishment will be published as not to disclose individual identification. The information collected in this census will not be used for taxation purpose. These collected individual data will only be used as statistical aggregates. That is, economic statistics required for formulating of plans and policies are produced by collecting basic information on the current status of the establishment.

Please fill in the following questions as of Baishakh 1, 2075 (14 April 2018 in Western calendar) if no other individual instruction. The questions should be asked to establishment owner, manager, or concerned person of the establishment.

If a response is not applicable, please fill in a bar “-” in the appropriate box.

| 1- Area Information                   |      |      | AI |
|---------------------------------------|------|------|----|
| Area                                  | Name | Code |    |
| AI1. District                         |      |      |    |
| AI2. Municipality/ Rural Municipality |      |      |    |
| AI3. Ward                             |      |      |    |
| AI4. Village/ Settlement Name         |      |      |    |
| AI5. Enumeration Area (EA)            |      |      |    |
| AI6. Sub Enumeration Area (SEA)       |      |      |    |

| 2- Establishment Information                                                                  |                                                     |                                      |                                       |
|-----------------------------------------------------------------------------------------------|-----------------------------------------------------|--------------------------------------|---------------------------------------|
| EI1. Establishment Number<br>(Please transcribe from column 2 of Form A: Establishment List.) |                                                     |                                      |                                       |
| EI2. Name of Establishment or Business                                                        |                                                     |                                      |                                       |
| EI3. Type of Business                                                                         |                                                     |                                      |                                       |
| EI4. Address of Establishment                                                                 | EI4A. Name of Road/ Street:                         |                                      | EI4B. House Number:                   |
|                                                                                               | EI4C. Name of the Business Complex/ Mall/ Building: |                                      |                                       |
|                                                                                               | EI4D. Flat Number/ Floor Number:                    |                                      | EI4E. Shop Number:                    |
| EI5. Information for Contact                                                                  | EI5A. Phone Number of Establishment:                | EI5B. E-mail Address:                | EI5C. Website Address:                |
|                                                                                               | EI5D. Name of Contact Person:                       | EI5E. Designation of Contact Person: | EI5F. Phone Number of Contact Person: |

|                                                                                              |               |                               |             |
|----------------------------------------------------------------------------------------------|---------------|-------------------------------|-------------|
| 3- Registration at Government Agencies                                                       |               |                               |             |
| RI1. Is this establishment registered at any Government Agencies?<br><br>( if not go to OW1) | 1- Registered | 2- Not registered (Go to OW1) | <div></div> |

|                                                                             |               |  |  |  |                                  |  |                                     |             |  |
|-----------------------------------------------------------------------------|---------------|--|--|--|----------------------------------|--|-------------------------------------|-------------|--|
| Registered or not at the following Government Agencies                      |               |  |  |  |                                  |  |                                     |             |  |
| RI2. Inland Revenue Office                                                  | 1- Registered |  |  |  | 2- Not registered<br>(Go to RI3) |  |                                     | <div></div> |  |
| RI2.1 Permanent Account Number (PAN) , VAT No., or TPIN                     |               |  |  |  |                                  |  |                                     |             |  |
| RI3. District Office/ Development Committee of Cottage and Small Industries | 1- Registered |  |  |  | 2- Not registered                |  |                                     | <div></div> |  |
| RI4. Office of Company Registrar                                            | 1- Registered |  |  |  | 2- Not registered                |  |                                     | <div></div> |  |
| RI5. Department of Industry                                                 | 1- Registered |  |  |  | 2- Not registered                |  |                                     | <div></div> |  |
| RI6. Office of Commerce and Supplies                                        | 1- Registered |  |  |  | 2- Not registered                |  |                                     | <div></div> |  |
| RI7. District Administrative Office                                         | 1- Registered |  |  |  | 2- Not registered                |  |                                     | <div></div> |  |
| RI8. Ministry of Health                                                     | 1- Registered |  |  |  | 2- Not registered                |  |                                     | <div></div> |  |
| RI9. Ministry of Education                                                  | 1- Registered |  |  |  | 2- Not registered                |  |                                     | <div></div> |  |
| RI10. Office of Cooperative Registrar                                       | 1- Registered |  |  |  | 2- Not registered                |  |                                     | <div></div> |  |
| RI11. District Development Committee/ District Coordinating Committee       | 1- Registered |  |  |  | 2- Not registered                |  |                                     | <div></div> |  |
| RI12. Municipality/ VDC/ Rural Municipality                                 | 1- Registered |  |  |  | 2- Not registered                |  |                                     | <div></div> |  |
| RI13A. Other (specify):                                                     |               |  |  |  |                                  |  | CBS and SOs use only<br><div></div> |             |  |
| RI13B. Other (specify):                                                     |               |  |  |  |                                  |  | <div></div>                         |             |  |

|                                                                                                                                                                    |                                                                                                                                                                                                                                                                        |                                    |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|
| 4- Legal Status of Registered Establishment or Business                                                                                                            |                                                                                                                                                                                                                                                                        |                                    |
| LS1. Legal Status of Registered Establishment or Business                                                                                                          |                                                                                                                                                                                                                                                                        |                                    |
| <div>1- Individual proprietor</div> <div>2- Partnership</div> <div>3- Private limited company</div> <div>4- Public limited company</div> <div>5- Cooperative</div> | <div>6- Government agency</div> <div>7- State-owned organization<br/>(including quasi government and autonomy-owned organization)</div> <div>8- NGO (Non-Governmental Organization)</div> <div>9- Users' Group / Consumer Group</div> <div>10- Others (specify):</div> | <div></div>                        |
| LS2. Is this Establishment or Business Multinational Company ?                                                                                                     |                                                                                                                                                                                                                                                                        |                                    |
|                                                                                                                                                                    | <div>1- Yes</div> <div>2- No</div>                                                                                                                                                                                                                                     | <div></div> <div>(Go to MO1)</div> |

|                                                                   |  |             |
|-------------------------------------------------------------------|--|-------------|
| 5- Ownership Status of “Not Registered” Establishment or Business |  |             |
| OW1. Ownership of “Not Registered” Establishment or Business      |  |             |
| 1- Individual proprietor                                          |  | <div></div> |
| 2- Partnership                                                    |  |             |
| 3- Others (specify) .....                                         |  |             |

|                                                                                                                  |                                                                                                                                                                                                                                                                                                                  |             |                                 |
|------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|---------------------------------|
| 6- Characteristics of Manager and Owner (If there are any owners, the most investing owner should be filled in.) |                                                                                                                                                                                                                                                                                                                  |             |                                 |
| MO1. Sex of Manager                                                                                              | 1- Male<br>2- Female                                                                                                                                                                                                                                                                                             | <div></div> | Age in completed years<br>..... |
| MO2. Sex of Owner                                                                                                | 1- Male<br>2- Female<br>8- Not applicable (Go to BO1)                                                                                                                                                                                                                                                            | <div></div> | Age in completed years<br>..... |
| MO3. Country of Owner                                                                                            | 1- Nepal<br>2- India<br>3- China<br>4- Pakistan<br>5- Bangladesh<br>6- Sri Lanka<br>7- Malaysia<br>8- Thailand<br>9- Singapore<br>10- Other ASEAN countries<br>11- Japan<br>12- Gulf countries<br>13- United State of America<br>14- United Kingdom<br>15- EU countries<br>16- Others (specify country)<br>..... |             | <div></div>                     |

| 7- Business Operation Information |         |         |               |                       |
|-----------------------------------|---------|---------|---------------|-----------------------|
|                                   | o'clock | minutes | working hours | Circle either of them |
| BO1. Opening Time                 |         |         |               | 1- AM      2- PM      |
| BO2. Closing Time                 |         |         |               | 1- AM      2- PM      |
| BO3. Working Hours                |         |         |               |                       |

|                                                                                                          |                                                                                                                                                    |                                                                                                                                                    |                                                 |
|----------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|
| BO4. Business Period<br>Is this establishment regularly operating through the year?<br>Circle Yes or No. | 1- Yes<br>2- No (seasonal business) (Go to BO6)                                                                                                    |                                                                                                                                                    | <div></div>                                     |
| BO5. How many working days did this establishment have for the last one year?                            | <div></div> working days (Go to BO8)                                                                                                               |                                                                                                                                                    |                                                 |
| BO6. When is the season? Choose the opening month and the closing month.                                 | Opening month                                                                                                                                      | Closing month                                                                                                                                      | Opening month                                   |
|                                                                                                          | 1 Baishakh<br>2 Jestha<br>3 Ashadh<br>4 Shrawan<br>5 Bhadra<br>6 Ashwin<br>7 Kartik<br>8 Mangsir<br>9 Poush<br>10 Magh<br>11 Phalgun<br>12 Chaitra | 1 Baishakh<br>2 Jestha<br>3 Ashadh<br>4 Shrawan<br>5 Bhadra<br>6 Ashwin<br>7 Kartik<br>8 Mangsir<br>9 Poush<br>10 Magh<br>11 Phalgun<br>12 Chaitra | <div></div><br><br>Closing month<br><div></div> |

|                                                                                                                                                                                              |                          |    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|----|
| BO7. How many working days did this establishment have in the season?                                                                                                                        | <div></div> working days |    |
| BO8 Year of Starting the Business ( Baishakh 1, 2075 in Nepali calendar is April 14, 2018 in western calendar.)<br>► Fill in the month and year of starting the business in Nepali calendar. | yyyy                     | mm |
|                                                                                                                                                                                              |                          |    |

|                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                         |
|-----------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|
| 8- Tenure, Kind, and Area (square feet: ft²) of Business Place (If using land directly, respond not only building but also land.) |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                         |
| BP1. Tenure of Business Place (Building)                                                                                          | 1- Owned<br>2- Rented<br>3- Lease or contract out<br>4- Others (Specify: .....)<br>5- Not applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <div></div>                             |
| BP2. Tenure of Business Place (Land)                                                                                              | 1- Owned<br>2- Rented<br>3- Lease or contract out<br>4- Others (Specify: .....)<br>5- Not applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <div></div>                             |
| BP3. Kind of Business Place                                                                                                       | 1- Street business<br>2- Home business (Business place and owner's residence are united into one)<br>3- Business in a building with sturdy construction for shop, office, apartment, etc. (Business place and owner's residence are separate.)<br>4- Business in traditional market with flat building or simple construction<br>5- Business in modern shopping mall with signboard and sturdy construction (building with more than two stories where a number of establishments are operating)<br>6- Business occupying exclusively one block or one building with signboard and sturdy construction (Ex: Factory, Bank, Hospital, School, Hotel, etc.)<br>7- Others | <div></div>                             |
| BP4. Total Area of Business Place (square feet: ft²)                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                         |
| BP4.1 Building / Room occupied area using for Business (square feet: ft²)                                                         | 1- Yes<br>2- Not applicable (Go to BP4.2)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Specify the total area<br><br>..... ft² |
| BP4.2 Land occupied area using for Business (square feet: ft²)                                                                    | 1- Yes<br>2- Not applicable (Go to Part 9)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Specify the total area<br><br>..... ft² |

| 9- Number of Persons Engaged in this establishment as of the reference date                                               |                                                                                                  |                 |         |           |           |           |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|-----------------|---------|-----------|-----------|-----------|
| (In the case of “Head office” (OF1=2), all persons engaged in its branch office(s) and subbranch office(s) are excluded.) |                                                                                                  |                 |         |           |           |           |
|                                                                                                                           |                                                                                                  | Persons engaged |         |           |           |           |
|                                                                                                                           |                                                                                                  | 1- Total        | Nepali  |           | Foreigner |           |
|                                                                                                                           |                                                                                                  |                 | 2- Male | 3- Female | 4- Male   | 5- Female |
| (1)                                                                                                                       | (2)                                                                                              | (3)             | (4)     | (5)       | (6)       | (7)       |
| PE1.1                                                                                                                     | Working proprietors/ partners                                                                    |                 |         |           |           |           |
| PE1.2                                                                                                                     | Unpaid family workers                                                                            |                 |         |           |           |           |
| PE1.3                                                                                                                     | Working directors (Managers) (excluding unpaid directors)                                        |                 |         |           |           |           |
| PE1.4                                                                                                                     | Regular employees (those who are employed on a continuous basis with six month period or longer) |                 |         |           |           |           |
| PE1.5                                                                                                                     | Temporary employees (other employees than “regular employees”)                                   |                 |         |           |           |           |
| PE1.                                                                                                                      | Total number of persons engaged (Total of “PE1.1” to “PE1.5”)                                    |                 |         |           |           |           |

|       |                                                                                                                                                                           | Persons engaged or Workers |         |           |           |           |
|-------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|---------|-----------|-----------|-----------|
|       |                                                                                                                                                                           | 1- Total                   | Nepali  |           | Foreigner |           |
|       |                                                                                                                                                                           |                            | 2- Male | 3- Female | 4- Male   | 5- Female |
| (1)   | (2)                                                                                                                                                                       | (3)                        | (4)     | (5)       | (6)       | (7)       |
| PE2.1 | Aged 15 and under                                                                                                                                                         |                            |         |           |           |           |
| PE2.2 | Technical staff                                                                                                                                                           |                            |         |           |           |           |
| PE2.3 | Disabled staff                                                                                                                                                            |                            |         |           |           |           |
| PE2.4 | Accepted workers from other institutions (Other than the employees cited in PE1, persons dispatched from separately operated establishments to work at the establishment) |                            |         |           |           |           |

| 10- Main Economic Activity                                                                                                                                                                                                                                                                                                                       |                                     |                                                                                         |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------------------------------------|
| <p>►Describe a main economic activity that is done in this establishment. For example, selling (to wholesalers or consumers), manufacturing or repairing goods, or providing services.</p> <p>►Describe about these goods or services also.</p> <p>►In the case of “Head office” (OF1), all activities of its branch office(s) are excluded.</p> |                                     |                                                                                         |
| EA1. Main Economic Activity                                                                                                                                                                                                                                                                                                                      | <div></div> <div></div> <div></div> | <div>CBS and SOs use only</div> <div><div></div><div></div><div></div><div></div></div> |

|                                                                                                                                                                                              |                                       |  |                                                                                                     |  |  |  |  |  |             |                     |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|--|-----------------------------------------------------------------------------------------------------|--|--|--|--|--|-------------|---------------------|
| 11- Single Unit, Head Office or Branch Office                                                                                                                                                |                                       |  |                                                                                                     |  |  |  |  |  |             |                     |
| OF1. Single Unit, Head Office, or Branch Office                                                                                                                                              |                                       |  | 1- Single unit (Go to AR1)<br>2- Head office (Go to HO1)<br>3- Branch office<br>4- Subbranch office |  |  |  |  |  | <div></div> |                     |
| OF2. Name, Address and PAN of Head Office<br>▶ In case of “Branch office” or “Subbranch office”.<br>▶ In case of “Subbranch office”, fill in the name and address of its upper-level office. |                                       |  |                                                                                                     |  |  |  |  |  |             |                     |
|                                                                                                                                                                                              | OF2.1 Name:                           |  |                                                                                                     |  |  |  |  |  |             | (Go to CS1 Part 18) |
|                                                                                                                                                                                              | OF2.2 Address:                        |  |                                                                                                     |  |  |  |  |  |             |                     |
|                                                                                                                                                                                              | OF2.3 Permanent Account Number (PAN): |  |                                                                                                     |  |  |  |  |  |             |                     |

|                                                                                                                                                                                                                                           |  |  |  |  |  |  |  |  |             |  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|--|--|--|-------------|--|
| 12- Questions HO1 to HO4 below refer only to establishments of “Head office”.                                                                                                                                                             |  |  |  |  |  |  |  |  |             |  |
| HO1. Number of Branch Offices and Subbranch Offices that establishment supervises                                                                                                                                                         |  |  |  |  |  |  |  |  | <div></div> |  |
| HO2. Total number of entire regular employees<br>▶ The “entire regular employees” include regular employees of head office, branch office(s), and subbranch office(s)<br>(namely, “Head office + Branch office(s) + Subbranch office(s)”) |  |  |  |  |  |  |  |  | <div></div> |  |

|                                                                                                                                                                                                                         |  |             |  |  |  |  |  |  |                                     |  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-------------|--|--|--|--|--|--|-------------------------------------|--|
| Economic activities of the entire entity that include not only those of this head office but also those of branch office(s) and subbranch office(s)<br>(namely, “Head office + Branch office(s) + Subbranch office(s)”) |  |             |  |  |  |  |  |  |                                     |  |
| HO3. Main economic activity<br>▶ State a main economic activity in terms of the largest value added or the largest manpower input.                                                                                      |  | <div></div> |  |  |  |  |  |  | CBS and SOs use only<br><div></div> |  |
| HO4. Secondary economic activity if this entity has two or more kinds of economic activities.                                                                                                                           |  | <div></div> |  |  |  |  |  |  | <div></div>                         |  |

|                                                                                                                                                                                                                                                      |                     |             |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------|
| Part 13 to 17 are asked only to establishments of “Single unit” and “Head office”.                                                                                                                                                                   |                     |             |
| 13- Accounting Record                                                                                                                                                                                                                                |                     |             |
| AR1. Does this establishment or this enterprise prepare its accounting record?<br><div><div>An accounting record includes an account book, an income statement, etc.</div><div>An enterprise consists of a head office and its branches.</div></div> | 1- Yes<br><br>2- No | <div></div> |

|                                                                                                                                                                                                                                                                                                                                                                                                           |           |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| 14- Average monthly revenues/ sales and operating expenses in the fiscal year of 2073/2074 or in 2074                                                                                                                                                                                                                                                                                                     |           |
| <div><div>If the average monthly figures are unclear, that of past one month should be filled in.</div><div>In the case of “Head office”, average amount of revenues/ sales and operating expenses including its branch office(s) and subbranch offices should be filled in.</div><div>These amounts should be filled in with left alignment and a thousand separator, ending with a bar “-”.</div></div> |           |
| IE1. Average monthly revenues/sales in fiscal year of 2073/2074 or in 2074<br><div><div>Include all income gained from operating activities such as selling of goods, providing services, etc.</div><div>(Sales and non-operating revenues)</div></div>                                                                                                                                                   | Rs. _____ |
| IE2. Average monthly expenses in fiscal year of 2073/2074 or in 2074<br><div><div>Include all expenses for operating activities such as purchase of products for sales, costs for providing services, rent for shops, salaries and wages for managers and workers, tax, etc.</div><div>(Cost of goods sold, operating expenses, non-operating expenses, and tax)</div></div>                              | Rs. _____ |
| IE2.1 Average monthly compensation (salaries and wages) for managers and workers in fiscal year of 2073/2074 or in 2074                                                                                                                                                                                                                                                                                   | Rs. _____ |

|                                                                                                                                                                                                                                         |           |  |  |  |   |   |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|--|--|--|---|---|
| 15- Capital and Ratio of Foreign Capital                                                                                                                                                                                                |           |  |  |  |   |   |
| CI1. Capital<br><div><div>Fill in the amount of capital, investment, and funds. (both fixed and current capital)</div><div>This amount should be filled in with left alignment and a thousand separator, ending with a bar.</div></div> | Rs. _____ |  |  |  |   |   |
| CI1.1 Ratio of Foreign Capital<br><div>(Please round off it to the one decimal place.)</div>                                                                                                                                            |           |  |  |  | . | % |
| CI1.2 Fixed Capital<br><div>Land, building, plant, equipment, machineries, etc.</div>                                                                                                                                                   | Rs. _____ |  |  |  |   |   |

|                                                                                                                                                                   |                                                                                                     |  |   |  |   |             |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|--|---|--|---|-------------|
| 16- Access for Credit                                                                                                                                             |                                                                                                     |  |   |  |   |             |
| AC1. Has this establishment or this enterprise borrowed or paid back financial loan for business purpose within the last three years?<br>▶ Circle the code.       | 1- Yes<br>2- No (Go to AC4)                                                                         |  |   |  |   | <div></div> |
| AC2. From where has this establishment or this enterprise borrowed the financial loan?                                                                            | 1- Bank<br>2- Finance<br>3- Micro Finance<br>4- Cooperative<br>5- Personal<br>6- Other Institutions |  |   |  |   | <div></div> |
| AC3. How much is its average interest rate per year?<br>(Please round off it to the one decimal place.)                                                           |                                                                                                     |  | . |  | % | Go to PC1   |
| AC4. Has this establishment or this enterprise had experience that it couldn't borrow institutional financial loan although it tried to do?<br>▶ Circle the code. | 1- Yes<br>2- No                                                                                     |  |   |  |   |             |

|                                                                                                                           |                                       |  |  |  |                             |  |  |             |  |  |
|---------------------------------------------------------------------------------------------------------------------------|---------------------------------------|--|--|--|-----------------------------|--|--|-------------|--|--|
| 17- Parent Company                                                                                                        |                                       |  |  |  |                             |  |  |             |  |  |
| PC1. Does this establishment have a parent company?<br><br>Parent company holds a majority of all shares in this company. |                                       |  |  |  | 1- Yes<br>2- No (Go to CS1) |  |  | <div></div> |  |  |
| PC2. Name, Address and PAN of Parent Company                                                                              |                                       |  |  |  |                             |  |  |             |  |  |
|                                                                                                                           | PC2.1 Name:                           |  |  |  |                             |  |  |             |  |  |
|                                                                                                                           | PC2.2 Address:                        |  |  |  |                             |  |  |             |  |  |
|                                                                                                                           | PC2.3 Permanent Account Number (PAN): |  |  |  |                             |  |  |             |  |  |

18- Census Status (To be filled in by enumerator)

|                                             |                                                                             |             |
|---------------------------------------------|-----------------------------------------------------------------------------|-------------|
| CS1. Status of Survey<br>▶ Circle the code. | 1- Completely enumerated<br>2- Partially completed<br>3- Unable to complete | <div></div> |
|---------------------------------------------|-----------------------------------------------------------------------------|-------------|

19- Respondent's Information

|                          |
|--------------------------|
| Respondent's Name :      |
| Designation :            |
| Date of Interview :      |
| Stamp of Establishment : |

|            |      |           |      |
|------------|------|-----------|------|
|            | Name | Signature | Date |
| Enumerator |      |           |      |
| Supervisor |      |           |      |



## Coverage of National Economic Census 2018

| Section of ISIC Rev. 4 |                                                                                                                                        | Kind of Establishment          |                               |        |
|------------------------|----------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-------------------------------|--------|
|                        |                                                                                                                                        | Registered /<br>Not registered | Not registered                |        |
|                        |                                                                                                                                        |                                | Movable but the<br>same place | Mobile |
| A                      | Agriculture, forestry and fishing                                                                                                      | (Registered only)              |                               |        |
| B                      | Mining and quarrying                                                                                                                   |                                |                               |        |
| C                      | Manufacturing                                                                                                                          |                                |                               |        |
| D                      | Electricity, gas, steam and air<br>conditioning supply                                                                                 |                                |                               |        |
| E                      | Water supply; sewerage, waste<br>management and remediation<br>activities                                                              |                                |                               |        |
| F                      | Construction                                                                                                                           |                                |                               |        |
| G                      | Wholesale and retail trade; repair<br>of motor vehicles and motorcycles                                                                |                                |                               |        |
| H                      | Transportation and storage                                                                                                             |                                |                               |        |
| I                      | Accommodation and food service<br>activities                                                                                           |                                |                               |        |
| J                      | Information and communication                                                                                                          |                                |                               |        |
| K                      | Financial and insurance activities                                                                                                     |                                |                               |        |
| L                      | Real estate activities                                                                                                                 |                                |                               |        |
| M                      | Professional, scientific and<br>technical activities                                                                                   |                                |                               |        |
| N                      | Administrative and support service<br>activities                                                                                       |                                |                               |        |
| O                      | Public administration and defence;<br>compulsory social security                                                                       |                                |                               |        |
| P                      | Education                                                                                                                              |                                |                               |        |
| Q                      | Human health and social work<br>activities                                                                                             |                                |                               |        |
| R                      | Arts, entertainment and recreation                                                                                                     |                                |                               |        |
| S                      | Other service activities                                                                                                               |                                |                               |        |
| T                      | Activities of households as<br>employers; undifferentiated<br>goods- and<br>services-producing activities of<br>households for own use |                                |                               |        |
| U                      | Activities of extraterritorial<br>organizations and bodies                                                                             |                                |                               |        |

 shows the coverage of the Economic Census.



## Committees for National Economic Census 2018 of Nepal

### A. Composition of Economic Census Steering Committee

| SN | Representation                                    | Agencies                                               | Position          |
|----|---------------------------------------------------|--------------------------------------------------------|-------------------|
| 1  | Honorable Vice- Chairman                          | National Planning Commission                           | Chairman          |
| 2  | Honorable Member ( <i>Macro Economic Sector</i> ) | National Planning Commission                           | Member            |
| 3  | Governor                                          | Nepal Rashtra Bank (Central Bank)                      | Member            |
| 4  | Member Secretary                                  | National Planning Commission                           | Member            |
| 5  | Secretary                                         | Ministry of Finance                                    | Member            |
| 6  | Secretary                                         | Ministry of Industry                                   | Member            |
| 7  | Secretary                                         | Ministry of Commerce                                   | Member            |
| 8  | Secretary                                         | Ministry of Federal Affair and Local Development       | Member            |
| 9  | Secretary                                         | Ministry of Education                                  | Member            |
| 10 | Secretary                                         | Ministry of Health                                     | Member            |
| 11 | Secretary                                         | Ministry of Agriculture Development                    | Member            |
| 12 | Secretary                                         | Ministry of Livestock Development                      | Member            |
| 13 | Secretary                                         | Ministry of Culture, Tourism and Civil Aviation        | Member            |
| 14 | Chairperson                                       | Central Department of Statistics, Tribhuban University | Member            |
| 15 | Executive Director                                | Centre for Economic Development and Administration     | Member            |
| 16 | Director General                                  | Central Bureau of Statistics                           | Member- Secretary |

*Note: This composition is based on decision of GoN on BS 2073 Falgun 02 (February 13, 2017)*

### B. Composition of Economic Census Technical Committee

| SN | Representation          | Unit/ Agency                                                         | Position |
|----|-------------------------|----------------------------------------------------------------------|----------|
| 1  | Director General        | Central Bureau of Statistics                                         | Chairman |
| 2  | Deputy Director General | Economic Statistics Division, Central Bureau of Statistics           | Member   |
| 3  | Deputy Director General | Social Statistics Division, Central Bureau of Statistics             | Member   |
| 4  | Deputy Director General | Planning and Human Resources Management Central Bureau of Statistics | Member   |
| 5  | Director                | Economic Census Section, Central Bureau of Statistics                | Member   |
| 6  | Director                | Economic Census Section, Central Bureau of Statistics                | Member   |

### Appendix 3

|    |                                  |                                                                                     |        |
|----|----------------------------------|-------------------------------------------------------------------------------------|--------|
| 7  | Director                         | Manufacturing Establishment Census and Survey Section, Central Bureau of Statistics | Member |
| 8  | Director                         | National Accounts Section, Central Bureau of Statistics                             | Member |
| 9  | Representative (Under-Secretary) | Department of Commerce                                                              | Member |
| 10 | Representative (Under-Secretary) | Department of Industry                                                              | Member |
| 11 | Representative (Under-Secretary) | National Planning Commission Secretariat (Economic Policy Division)                 | Member |
| 12 | Representative (Under-Secretary) | Department of Cottage and Small Industry                                            | Member |
| 13 | Representative (Under-Secretary) | Cottage and Small Industry Development Committee                                    | Member |
| 14 | Representative (Under-Secretary) | Office of Company Registrar                                                         | Member |
| 15 | Representative (Under-Secretary) | Department of Inland Revenue                                                        | Member |
| 16 | Representative (Under-Secretary) | MoFALD (Municipality Unit)                                                          | Member |
| 17 | Representative                   | Federation of Nepalese Chamber of Commerce and Industry (FNCCI)                     | Member |
| 18 | Statistics Officer               | Economic Census Section                                                             | Member |
| 19 | Three Invitees                   | (as per necessity)                                                                  | Member |

Note: This composition is based on decision of GoN on BS 2073 Kartik 26 (November 11 2016)

### C. Composition of Economic Census Joint Coordinating Committee

| SN | Representation                               | Unit/ Agency                                                                        | Position |
|----|----------------------------------------------|-------------------------------------------------------------------------------------|----------|
| 1  | Director General                             | Central Bureau of Statistics                                                        | Chairman |
| 2  | Deputy Director General                      | Economic Statistics Division, Central Bureau of Statistics                          | Member   |
| 3  | Director                                     | Economic Census Section, Central Bureau of Statistics                               | Member   |
| 4  | Director                                     | Economic Census Section, Central Bureau of Statistics                               | Member   |
| 5  | Director                                     | Manufacturing Establishment Census and Survey Section, Central Bureau of Statistics | Member   |
| 6  | Representative (Under-Secretary)             | Ministry of Finance                                                                 | Member   |
| 7  | Representative (Under-Secretary)             | Ministry of Industry                                                                | Member   |
| 8  | Representative (Under-Secretary)             | National Planning Commission Secretariat                                            | Member   |
| 9  | JICA Adviser/Expert for Economic Census-2018 | Japan International Cooperation Agency                                              | Member   |
| 10 | Representative                               | JICA Nepal Office                                                                   | Member   |

### Appendix 3

|    |                     |                                        |          |
|----|---------------------|----------------------------------------|----------|
| 11 | Official In-charge, | Embassy of Japan, Nepal                | Observer |
| 12 | Invitees            | (As per necessity at maximum of Three) | Member   |

*Note: This composition is based on decision of GoN on BS 2073 Kartik 12 (October 28 2016)*

#### D. Composition of District Economic Census Coordination Committee

| SN | Representation                   | Unit/ Agency                                                                                                  | Position         |
|----|----------------------------------|---------------------------------------------------------------------------------------------------------------|------------------|
| 1  | Chief of District Offices (CDO)  | District Administration Office                                                                                | Chairman         |
| 2  | Local Development Officer        | District Coordination Committee                                                                               | Member           |
| 3  | Chief                            | District Police Office                                                                                        | Member           |
| 4  | Chief                            | District Comptroller Officer                                                                                  | Member           |
| 5  | Chief                            | District Cottage and Small Industry office or Committee Office or Industry Development Section of Local Level | Member           |
| 6  | Chief                            | Inland Revenue Office (wherever office is established)                                                        | Member           |
| 7  | Representative                   | Federation of Nepalese Chamber of Commerce and Industry (FNCCI)                                               | Member           |
| 8  | Special Invitee                  | Chairman of District Coordination Committee                                                                   | Member           |
| 9  | Invitee Member                   | (As per necessity at maximum of Two)                                                                          | Member           |
| 10 | District Economic Census Officer | District Economic Census Office                                                                               | Member Secretary |

*Note: This composition is based on cabinet decision of GoN on BS 2074 Magh 10 (24 January 2018)*



## List of Main Officials for National Economic Census 2018

## LIST OF OFFICIALS OF ECONOMIC CENSUS SECTION

| SN | Name                 | Designation        |
|----|----------------------|--------------------|
| 1  | Anil Sharma          | Director           |
| 2  | Mahesh Chand Pradhan | Director           |
| 3  | Prakash Pokharel     | Statistics Officer |
| 4  | Bikash Malla         | Statistics Officer |

## LIST OF OFFICIALS FOR MAPPING, E-CENSUS, TABLET (CAPI) AND DATA PROCESSING

| SN | Name                   | Designation        |
|----|------------------------|--------------------|
| 1  | Shailendra Ghimire     | Director           |
| 2  | Kapil Dev Joshi        | Statistics Officer |
| 3  | Suresh Prasad Kayastha | Computer Officer   |
| 4  | Khadga Bahadur Rana    | Computer Officer   |

## LIST OF OFFICIALS FOR TRAINING MANAGEMENT

| SN | Name               | Designation        |
|----|--------------------|--------------------|
| 1  | Lila Prasad Mishra | Director           |
| 2  | Bimal Raj Bagale   | Director           |
| 3  | Prakash Poudel     | Statistics Officer |

## List of District Economic Census Officers for National Economic Census 2018

| District Code | Economic Census Districts | Name of Economic Census Officers    |
|---------------|---------------------------|-------------------------------------|
| 101           | Taplejung                 | Mr. Mukunda Dahal                   |
| 102           | Sankhuwasabha             | Mr.Jit Bahadur Koirala              |
| 103           | Solukhumbu                | Mr.Subash Rai                       |
| 104           | Okhaldhunga               | Mr.Rajesh Das                       |
| 105           | Khotang                   | Mr.Khagendra Karki                  |
| 106           | Bhojpur                   | Mr.Bimal Kumar Yadav                |
| 107           | Dhankutta                 | Mr.Subash Adhikari                  |
| 108           | Tehrathum                 | Mr.Pushkar Guragain                 |
| 109           | Panchathar                | Mr.Prakash Adhikari                 |
| 110           | Ilam                      | Mr.Manoj Raj Bhattarai              |
| 111           | Jhapa                     | Ms. Usha Rijal                      |
| 112           | Morang                    | Mr.Ashok Kumar Bhattarai (Director) |
| 113           | Sunasari                  | Mr.Tika Nepal                       |
| 114           | Udaypur                   | Mr.Shiv Narayan Mahato              |
| 201           | Saptari                   | Mr.Kedar Prasad Neupane             |
| 202           | Siraha                    | Mr.Pawan Kumar Thakur               |
| 203           | Dhanusha                  | Mr.Prabin Chaudhari                 |
| 204           | Mahottari                 | Mr.Binay Kumar Pandey               |
| 205           | Sarlahi                   | Mr.Raju Pokharel                    |
| 206           | Rautahat                  | Mr.Shanker Prasad Thakur            |
| 207           | Bara                      | Ms. Ragini Kumari Verma             |
| 208           | Parsa                     | Mr.Keshav Gyawali ( Director)       |

Appendix 4

| District Code | Economic Census Districts | Name of Economic Census Officers |
|---------------|---------------------------|----------------------------------|
| 301           | Dolakha                   | Mr.Santosh Karki                 |
| 302           | Sindhupalchok             | Mr.Janardan Neupane              |
| 303           | Rasuwa                    | Mr.Mohan Pudasaini               |
| 304           | Dhading                   | Mr.Bhola Roka                    |
| 305           | Nuwakot                   | Mr.Bhabishwor Ghimire            |
| 306           | Kathmandu                 | Mr.Ramandhu Regmi (Director)     |
| 306           | Kathmandu                 | Mr.Bimal Bhattarai               |
| 306           | Kathmandu                 | Ms. Sandhya KC Dahal             |
| 306           | Kathmandu                 | Mr.Chet Bahadur Roka             |
| 306           | Kathmandu                 | Mr.Damodar Dahal                 |
| 306           | Kathmandu                 | Ms. Anita Kafle                  |
| 306           | Kathmandu                 | Mr.Shiv Shrestha                 |
| 307           | Bhaktapur                 | Mr.Surendra Rawal                |
| 308           | Lalitpur                  | Mr.Sabindra Maharjan             |
| 309           | Kavrepalanchok            | Mr.Deenanath Lamsal              |
| 310           | Ramechhap                 | Mr.Suresh Khatiwada              |
| 311           | Sindhuli                  | Mr.Chudamani Luintel             |
| 312           | Makawanpur                | Mr.Nawaraj Paudel                |
| 313           | Chitawan                  | Mr.Jibnath Acharya               |
| 401           | Gorakha                   | Mr.Yagyamurti Bhandari           |
| 402           | Manang                    | Mr.Surya Prasad Acharya          |
| 403           | Mustang                   | Mr.Diwakar Sharma                |
| 404           | Myagdi                    | Mr.Govinda Dhungana              |
| 405           | Kaski                     | Mr.Jagulal Basyal ( Director)    |
| 406           | Lamajung                  | Mr.Jitendra Ranabhat             |
| 407           | Tanahun                   | Mr.Deepak Koirala                |
| 408           | Nawalparasi East          | Mr.Tuk Prasad Pokharel           |
| 409           | Syangja                   | Mr.Bipin Panjiyar                |
| 410           | Parbat                    | Mr.Arjun Prasad Regmi            |
| 411           | Baglung                   | Mr.Mukunda Sharma                |

Appendix 4

| District Code | Economic Census Districts | Name of Economic Census Officers |
|---------------|---------------------------|----------------------------------|
| 501           | Rukum East                | Mr.Binod Bhatta                  |
| 502           | Rolpa                     | Mr.Rochak Subedi                 |
| 503           | Pyuthan                   | Ms. Kumari Bhubaneswari Dhami    |
| 504           | Gulmi                     | Mr.Debu Aryal                    |
| 505           | Arghakanchi               | Mr.Mahesh Prasad Bohara          |
| 506           | Palpa                     | Mr.Aniruddha Prasad Upadhyaya    |
| 507           | Nawalparasi West          | Mr.Tulsi Prasad Poudel           |
| 508           | Rupandehi                 | Mr.Awadhesh Kumar Shukla         |
| 509           | Kapilbastu                | Mr.Bikalpa Chaudhari             |
| 510           | Dang                      | Mr.Tulsi Ram Pokhrel             |
| 511           | Banke                     | Mr.Pom Narayan Paudel            |
| 512           | Bardiya                   | Mr.Nanda Lal Kurmi               |
| 601           | Dolpa                     | Mr.Padam Bahadur Khatri          |
| 602           | Mugu                      | Mr.Tej Kumar Darlami             |
| 603           | Humla                     | Mr.Jagadish Prasad Bhatta        |
| 604           | Jumla                     | Mr.Dan Bahadur Aide              |
| 605           | Kalikot                   | Mr.Motiram Rokaya                |
| 606           | Dailekha                  | Ms.Kumari Sita Timilsina         |
| 607           | Jajarkot                  | Mr.Janak Bahadur Bohara          |
| 608           | Rukum west                | Mr.Megh Raj Paudel               |
| 609           | Salyan                    | Mr.Thakur Prasad Lamichhane      |
| 610           | Surkhet                   | Mr.Laxman Kandel                 |
| 701           | Bajura                    | Mr.Khemraj Bhatta                |
| 702           | Bajhang                   | Mr.Mohan Dev Bhatta              |
| 703           | Darchula                  | Mr.Padam Raj Pandey              |
| 704           | Baitadi                   | Mr.Bipin Lekhak                  |
| 705           | Dadeldhura                | Mr.Chandra Bahadur Pal           |
| 706           | Doti                      | Ms. Gauri Joshi                  |
| 707           | Achham                    | Mr.Anil Chaudhari                |
| 708           | Kailali                   | Mr.Govinda Prasad Neupane        |
| 709           | Kanchanpur                | Mr.Yadu Nath Acharya             |

**Project Team  
for  
the Project on Capacity Building on Implementation of Economic Census of Nepal  
Japan International Cooperation Agency (JICA)**

From the Statistics Bureau, Japan

- |    |                                   |                                           |
|----|-----------------------------------|-------------------------------------------|
| 1. | <b>Fumihiko Nishi (Prof./Mr.)</b> | <b>Chief Advisor</b>                      |
| 2. | <b>Masahiko Sue (Mr.)</b>         | <b>JICA Expert for census planning</b>    |
| 3. | <b>Masato Aida (Prof./Mr.)</b>    | <b>JICA Expert for census planning</b>    |
| 4. | <b>Naruhiko Yamagata (Mr.)</b>    | <b>JICA Expert for e-Census</b>           |
| 5. | <b>Takashi Ioka (Mr.)</b>         | <b>JICA Expert for e-Census</b>           |
| 6. | <b>Koichiro Furuichi (Mr.)</b>    | <b>JICA Expert for e-Census</b>           |
| 7. | <b>Maki Arakaki (Ms.)</b>         | <b>JICA Expert for report compilation</b> |

From the National Statistics Center, Japan

- |    |                            |                                           |
|----|----------------------------|-------------------------------------------|
| 8. | <b>Ichiro Murata (Mr.)</b> | <b>JICA Expert for report compilation</b> |
| 9. | <b>Satoru Ogura (Mr.)</b>  | <b>JICA Expert for report compilation</b> |

From Japan International Cooperation Agency (JICA)

- |     |                          |                            |
|-----|--------------------------|----------------------------|
| 10. | <b>Shigeo Kato (Mr.)</b> | <b>Project Coordinator</b> |
|-----|--------------------------|----------------------------|

From Statistical Information Institute for Consulting and Analysis (SINFONICA)

- |     |                                |                                              |
|-----|--------------------------------|----------------------------------------------|
| 11. | <b>Akihito Yamauchi (Mr.)</b>  | <b>JICA Consultant for data processing</b>   |
| 12. | <b>Joji Sawada (Mr.)</b>       | <b>JICA Consultant for data processing</b>   |
| 13. | <b>Masakazu Kimura (Mr.)</b>   | <b>JICA Consultant for business register</b> |
| 14. | <b>Mariko Murata (Ms.)</b>     | <b>JICA Consultant for business register</b> |
| 15. | <b>Jun Konishi (Ms.)</b>       | <b>JICA Consultant for GIS</b>               |
| 16. | <b>Tomoko Tamura (Ms.)</b>     | <b>JICA Consultant for GIS</b>               |
| 17. | <b>Norihiro Tonosaki (Mr.)</b> | <b>JICA Consultant for GIS</b>               |
| 18. | <b>Koji Kinoshita (Mr.)</b>    | <b>JICA Consultant for e-Census</b>          |
| 19. | <b>Yusuke Tanaka (Mr.)</b>     | <b>JICA Consultant for e-Census</b>          |

From Japan Economic Research Institute (JERI)

- |     |                                        |                                     |
|-----|----------------------------------------|-------------------------------------|
| 20. | <b>Emi Harada (Ms.)</b>                | <b>JICA Consultant for analysis</b> |
| 21. | <b>Hisatsugu Furukawa (Mr.)</b>        | <b>JICA Consultant for analysis</b> |
| 22. | <b>Masahito Aoki (Mr.)</b>             | <b>JICA Consultant for analysis</b> |
| 23. | <b>Hirofumi Azeta (Mr.)</b>            | <b>JICA Consultant for analysis</b> |
| 24. | <b>Nobuo Hirohata (Prof./Dr./Mr.)</b>  | <b>JICA Consultant for analysis</b> |
| 25. | <b>Kazuhiro Fukuyo (Prof./Dr./Mr.)</b> | <b>JICA Consultant for analysis</b> |

and other consultants.







From  
the People of Japan

